

Épisode 16

Autumn 2015



137ft "QUEEN NEFERTITI", p. 11

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CHARTER & YACHT BROKERAGE



SANSSOUICI STAR, p. 13

*Simply click on photos
to get more information*

Ocean Sapphire, p. 3



© Alpina Watches - Carlo Borlenghi

Swan 82 "Alpina"



Photo Richard Sprang

Bernard Gallay

The Yacht Market Overview

Sales – Despite the difficulties of the uncertain economic climate, the close of 2014 proved fruitful for BGYB. We marked the second half of the year with numerous sales, such as those of 105ft M/Y Classic SPREZZATURA, M/Y Morgan 70 MATHIGO, S/Y Swan 65 CASSIOPEIA and S/Y Racing Imoca 60 DCNS.

Having celebrated our 20th Anniversary in 2014, we have reflected on the success of these last two decades, which has led to our clients' confidence in our expertise of yachts and our knowledge of the yacht sales market. For these reasons, we have been entrusted with the exclusive sales management of some of the most prestigious yachts in the world. The sales of 80ft Power Cat PELICANO, S/Y Oyster 655 SVETLANA, S/Y Racing Orma 60 EMOTION, S/Y Racing Imoca 60 GAMESA, and the notable additions to our Central Agency Signings, only go to show that client confidence in BGYB has continued through the turn of the year and into the start of 2015. These signings include : 80ft M/Y Classic GOLDEN PRINCESS, M/Y Facon 73 ROA, 137ft S/Y Sparkam & Stephens Schooner QUEEN NEFERTITI, 105ft Turkish Gulet VITA DOLCE, the sparkling sloops 83ft WALLY ONE, Vismara 78 KORENOC and Swan 77 LA FORZA DEL DESTINO as well as the majestic aluminium sloops 86ft BENIGUET, 83ft DJANGO TOO, 80ft AMAALTA and Futuna 70 ICTHUS.

More recently, BGYB announced its partnership with Ice Yachts, an innovative boatyard that draws on the experience of Felci Yacht Design to create the most progressive sailing yachts on the market. Having been appointed Official Agent for Ice Yachts, notably for the stunning ICE 62

(nominated for the 2014 European Yacht of the year), BGYB looks forward to a long and fruitful collaboration with this innovative builder.

Our more recent activity likewise reflects BGYB's position at the forefront of yacht brokerage, with the sales of the S/Y Maxi 88 DEMOISELLES, 60ft Sloop GHEO, Lagoon 57 S/ Cat PLACE TO BE and the fantastic Racing Ultim 70 Trimaran GITANA 11, to name but a few. No deal better shows the company's status, however, than the sale of Norman Foster's 135ft ultra-modern luxury M/Y OCEAN SAPPHIRE, for which BGYB acted as the buyer's broker. Such business represents what has been a truly successful half of 2015, and having already broken our yearly sales record, we at BGYB are confident that the yacht market, and our place within it, will continue to grow and thrive.

Charter – Last year was highly successful for the BGYB charter department, proven by the number of charter booking days which doubled from 2013. Now over half way through 2015, another prosperous year is coming to a close.

At the end of 2014, Youri Loof, former captain of the Swan 82' ALPINA joined the BGYB Charter Team. Ever since, Youri has worked alongside Lisa Spiller, our dedicated charter manager, to combine their expertise in yacht racing charter. One of the products of their teamwork is the new BGYB Racing Folio, recently published in April 2015. This Racing Folio aims to display a selection of racing yachts available for charter, helping our clients to realise their diverse racing ambitions.

This year, we have seen the addition of several new charter yachts to our fleet. Namely, these

include 88ft VITA DOLCE, 78ft SOUTHERN STAR, Ice 62 CANTELOUP VIII, Outremer 5X NO LIMIT and finally, the Ultim 70 Trimaran ULTIM EMOTION (ex. GITANA 11), one of the first maxi trimarans available for private charter. Having won numerous races in the last decade, ULTIM EMOTION has established an exceptional racing pedigree and will be available to compete in a host of prestigious regattas throughout the year, including the Rolex Middle Sea Race and the Caribbean RORC 600 later on in 2016. At BGYB, we plan to expand our current selection of charter yachts to include more yachts over 30 metres long, focusing on a wider selection of motor yachts. Moreover, having established a strong partnership with the famous Southern Wind fleet, we intend to maintain this successful collaboration for years to come.

For the upcoming winter season, 80ft S/Cat MAGIC CAT & S/Cat Outremer 5X NO LIMIT, 100ft NOMAD IV, Southern Wind yachts 78ft SOUTHERN STAR, 94ft WINDFALL & 102ft FARFALLA, as well as Jongert 2000 AUGUSTINE will be available in the Caribbean, offering exciting charter opportunities.

As the summer season is coming to a close and the busy Christmas and winter season approaches, the BGYB charter team will continue to deliver excellent customer service, providing our clients with unforgettable charter experiences.

Sailor Laurent Bourgnon – It is with great sadness that in July 2015 we discovered the loss of Laurent Bourgnon with whom we had a long and pleasant partnership for the charter of his 70ft Power Cat JAMBO. He was not only an internationally renowned skipper, having won most of the major solo racing events, but also a free spirit and a delight to work with.



135ft "OCEAN SAPPHIRE"

2010. This new private luxury yacht, designed by Norman Foster, has four deck levels, offering more exterior and interior space than any other yacht in her category. Special attention has been paid to the quality of light and aspect, with all major areas of the yacht, including the master suite's two private balconies, benefitting from spectacular forward-facing views.

The interiors have been furnished with great attention to aesthetics, practicality and luxury. Taking advantage of the floor-to-ceiling windows and wide views, a sense of continuity between the outside and the interior spaces has been intuitively created.



80ft "PELICANO"

2005. An exceptional ocean passage composite motor catamaran. Designed by Joubert Nivelt, she has a 3.800 NM range at a cruising speed of 10 knots and accommodates

up to 8 guests, plus 2 crew, in 5 cabins. PELICANO's major asset, however, is the vast amounts of space that she offers on her main and upper decks.

Maxi 88 "DEMOISELLES"

1989. Built by French shipyard CIM, family yacht DEMOISELLES is very well equipped. She has a superb hydraulic platform, suitable for carrying a large dinghy or for diving, and a protected centre cockpit area. Her spacious Sparkman and Stephens's design offers comfortable accommodation for eight guests in four double cabins, plus four crew members.



Oyster 655 "SVETLANA"

2011. Combining speed with an easy-to-handle hydraulic furling rig, SVETLANA is comprehensively equipped for world cruising. Though never chartered, she has been built to comply with MCA Category 2 regulations, and can accommodate up to 8 guests in 4 cabins.

60ft "GHEO"

1999. Conceived by Berret Racoupeau, GHEO is a truly unique sloop. She is a very modern sailing yacht in that she is capable of extraordinary performance under sails, and yet offers very comfortable and spacious accommodation. She has all the best equipment one could want on a sailing yacht. This includes carbon spars, 3DL North sails, a generator, a water maker, electric winches and much more. Her practical deck layout features a large aft space, forward lockers and a comfortable cockpit.



Lagoon 570 "PLACE TO BE"

2004. Nice cruising sailing catamaran from the Lagoon 570 serie. Built by Jeanneau and designed by VPLP. Commercially registered, she accomodates up to 8 guests in 4 double bed cabins plus 2 crew in one upper and lower beds cabin.

Ultim 70 "GITANA"

2001. As an Orma 60 Trimaran, GITANA won the 2006 Route du Rhum with skipper Lionel Lemonchois. In 2009, however, GITANA was lengthened to 77ft in order to race in the Route du Rhum 2010, in which she finished 4th overall. Having achieved such accolades, she truly is one of the celebrated multihulls of the yachting world.



ORMA 60 "EMOTION" (Ex-SOPRA)

2002. The trimaran EMOTION is one of the few ORMA 60' trimarans that can boast of being an almost brand new racing multihull. Capable of reaching speeds exceeding 40 knots, EMOTION belongs to a very exclusive group of top-speed racing yachts. The deck hardware and sails date from 2010, the year during which she was entirely refitted.



IMOCA 60 "GAMESA"

2007. Built by Hakes Marine, New Zealand, designed by Owen Clarke and Clay Oliver and managed by the Mike Golding Yacht Racing team, GAMESA is without question one of the fastest and best maintained boats available today. Bearing in mind the changes to the 2014 IMOCA rule, GAMESA is well capable of being a major player in the 2016 Vendée Globe.



Maxi 80 Grand Mistral "WEDDEL"

1996. The Grand Mistrals are designed to be the fastest Ocean Maxi Racers in the world. In 1997, the Maxi Grand Mistral "Nicorette" crossed the Atlantic in 11 days, 13 hours, 22 minutes and 10 seconds, beating a record that had resisted since 1905. This Bruce Farr designed racing yacht is a fantastic sloop, entirely capable of similar feats.



Class 40 "CAMPAGNE DE FRANCE"

2011. CAMPAGNE DE France was designed by Finot Conq and built by Structures & Mora, under the supervision of Halvard Mabire & Miranda Merron, two of the most famous figures in racing and race management. She is the epitome of Class 40 boats, and a winner of the Transat Quebec to Saint Malo.



Ice 62

Italian Style meets Blue Water Cruising.

Blue Water sailing is a concept that encompasses a real philosophy. The dark deep blue waters are typical of oceans, far from any shelter. ICE YACHTS designs and builds boats to navigate off-shore without limit. Born at CNG, then C.N. Yacht 2000 this premise, that has its origins in the early days of fibreglass and the expertise of its most experienced sailors, was formed at Alpa, one of the most famous Italian boatyards of all time. Dozens of boats that were built for Blue Water cruising can still be found sailing the seas today; for example the ULDB designed by Bill Lee, or Nastro Azzuro, winner of the Columbus Celebrations in 1992, as well as the latest designs by Vallicelli and Felci.

The brand ICE YACHTS inherits the knowledge, facilities, and the experience of the past and adds a precise vision of the future with the objective to combine the best of the 'Made in Italy' lifestyle and taste, with technologically sound construction and the features of a real Blue Water Yacht. ICE 62 is an evolution and update of the proven 61 model by Felci, which excelled in numerous off-shore international regattas, including the legendary Trans-Atlantic Crossing Rally, the ARC. All the materials, the construction, the components and the equipment on ICE 62 is engineered and designed to provide maximum safety and comfort. The concept of the yacht, and her construction are optimized to enjoy the best sailing performances with all cruising comforts.

Exhibited at the Cannes Yacht Show 2015



Type:	Sloop	Material:	Laminated Eglass and Epoxy
Model:	ICE 62	Engine:	VOLVO D3 150HP
Length:	18.825 m	Generator:	FISHER PANDA 8 Kw
Beam:	5.210 m	Fuel:	310 L
Draft:	2.5 - 4.0 m	Water:	800 L



◆ BROKERAGE NEWS ◆

153ft "CHANTAL"

1984 / 2013. CHANTAL is a majestic motor yacht, built from steel with a long range and a luxurious interior. She can accommodate up to 13 guests and boasts ample deck space as well as an abundance of tenders and toys. She is not only attractive and luxurious, but also a true ocean-going motor yacht with a transatlantic range.


**Ferretti Custom
Line 94 Fly
"PRINCIPESSA"**

2005. She is a very nice motor yacht with a navigation station above the main bridge. She is in perfect condition having a full time qualified crew on board (same captain and crew since her launch). She sleeps 9 guests in 4 cabins and has crew accommodation for up to 5. She has not been used much and she is very well equipped.

**Morgan 70
"MATHIGO"**

2007. A Kevlar composite built from a Tom Fexas design, MATHIGO is a true gentleman's yacht with a classic touch, inspired by the lobster boats of Maine. She is fast, seaworthy, extremely comfortable and luxurious. Having seen relatively little use and having undergone a complete refit in 2014/2015, she is in pristine condition.



82ft New Classic "ATAO"

2006. Built by JFA Yachts, France, ATAO is a beautiful centreboard sloop, with a stunning classic look and modern equipment. The central point of this beautiful yacht is the finely-crafted deckhouse, the view from which is unparalleled. Her finely crafted woodwork hides much technological innovation, something which becomes apparent when experiencing her astonishing sailing performance.



105ft "MOONBEAM OF FIFE III"

1903. The story of the Moonbeams began in 1858 with Moonbeam I & II. In 1902 Charles Plumtree Johnson, an eminent lawyer from London, decided to return to William Fife for the creation of his 3rd yacht. Mr Johnson wanted to race under the new RORC tonnage which included sailing ships with fitted-out interiors. Thus Moonbeam III was launched in 1903, becoming the 491st hull to leave the Fife yard. The result is a magnificent yacht which is now one of the most highly regarded classic yachts in the world. Both her streamlined shape and large sail surface area make for an extremely elegant and unique yacht.

Present at :
Cannes Yacht Show 2015 (in Monaco)
Les Voiles de St-Tropez 2015

60ft "ARMIDE"

1938. ARMIDE (ex LA BOUFFONNE) was built in France in 1938 at the Bas Fort shipyard in Marseille. In 1966 she was bought by Mr Marchand & Mr Grimaldi, then in 1990, by Mr Jean Pagiuro who undertook a complete refurbishment of the boat at Chantier du Pharo in Marseille. ARMIDE is now part of the South of France maritime patrimony. She regularly takes part in events such as Les Voiles de St-Tropez, where her performance and attractive build are regularly appreciated.





147ft "MARI-CHA III"

1997. Designed by Philippe Briand and John Munford, and built by Sensation Yachts, the award winning, record breaking MARI-CHA III is a super yacht of true distinction. She was conceived as a hybrid high performance cruising yacht with a lavish interior, so that her owner could enjoy fast, comfortable and safe cruising whilst entertaining guests in style and luxury. To this day she is regarded as one of the fastest 'super sailors' afloat and still turns heads at any Anchorage, with her sleek hull and huge carbon ketch rig.

Exhibited at the Monaco Yacht Show 2015 at anchor
Present at Les Voiles de St-Tropez 2015 at anchor



118ft "VIRIELLA"

2001. VIRIELLA is a modern super yacht of obvious class. Designed by German Frers, and built from composite material by Maxi Dolphin boatyard, she has a Southern Spars carbon fibre boom and mast. Her stylish interior, though minimalistic, is also

very luxurious, with the deckhouse saloon and dining room making for an extremely comfortable living area. The spacious master suite is located to the fore, with crew quarters located aft.



84ft "NEPTUNE"

2004. Neptune is a stunning aluminium sloop of Judel/Vrolijk design. The spacious accommodation includes a three guest cabin layout aft, all with private en suite bathrooms. The two forward crew cabins also have separate bathrooms. The large main saloon includes a comfortable dining area and lounge. The deckhouse incorporates an additional dining area, chart table and inside steering station.

83ft "WALLY ONE"

1991. Wally One is the first ever Wally Yacht. As with each of its successors, this Wally design was far ahead of its time, and revolutionized the Superyacht world. Luca Bassini, President and co-founder of Wally, built this first Wally as a luxury cruising yacht which could be enjoyed by families, with the performance capabilities of a maxi-yacht racer. In 2009, WALLY ONE benefited from a major interior and exterior refit, and in 2011 underwent further cabin improvements. She can welcome up to 11 guests onboard for a fantastic yachting experience.



83ft "DJANGO TOO"

1991. Originally designed by Jacques Fauroux and built in aluminium by Trehard shipyard, DJANGO TOO was completely refitted in 2007 and 2014, making her a very well maintained yacht. She boasts accommodation for up to 8 guests and 4 crew in great comfort and safety. She has great sailing performance and a good charter record.



137ft "QUEEN NEFERTITI"

1986. QUEEN NEFERTITI is a splendid schooner rigged sailing yacht with large deck space, a tremendous deck house and very comfortable accommodation for up to 8 guests and 7 crew. She boasts a tremendous spacious interior. Thanks to her Sparkman & Stephens design, she sails extremely well in medium to strong winds.

She easily reaches 11/12 knots under sail and has little healing angle. Having travelled the world extensively, (sailing tours in the Mediterranean, Atlantic, Pacific and Arctic) QUEEN NEFERTITI is a yacht of proven distinction and seaworthiness.

98ft "CELANDINE"

1993. CELANDINE is a beautiful steel and aluminium sloop from the board of Doug Peterson. She underwent a full Jongert refit in 2008. She boasts 3 generous double cabins which comfortably accommodate up to 6 guests. The master cabin is found in the bow and contains a large queen size bed, comfortable seating, a desk and a spacious bathroom. The 2 guest cabins both have twin beds (both convertible into double beds) and private bathrooms. A large saloon occupies the centre of the ship, providing space for comfortable seating and dining. The separated crew area has a galley, crew mess and 2 cabins that accommodate 4 crew. CELANDINE'S exterior is no less spacious, providing seating to enjoy the panoramic views.



86ft "BENIGUET"

2005. A Berret-Racoupeau design, BENIGUET is a sleek aluminium sloop with a lifting keel. She is exceptionally well built and maintained, as proven by her round the world tour. She had a major refit in 2014 and is now ready to undertake similar cruising trips. In short, she is a very comfortable, strong and reliable sailing yacht, capable of covering vast distances with ease.

Swan 82 "ALPINA"

2001. The Swan 82 ALPINA is an updated model of the Maxi-cruiser concept. She is the result of accumulated knowledge and experience, drawn afresh. The vessel is a modern sailing yacht which has been built for speed, yet retains the company's high standards and style: elegant lines, luxurious interiors, ease of handling and reliability. Her streamlined hull and practical deck layout mask a comfortable interior and a wealth of technology, which combine to offer outstanding long range cruising performance. Refit in 2011.

*Present at the Cannes Yacht Show 2015
(in Antibes)*

*Present at Les Voiles de St-Tropez 2015
at anchor*



Swan 77 "LA FORZA DEL DESTINO"

1992. This Frers-designed Swan 77 combines superb sailing performance with a luxurious five stateroom layout typically found on much larger yachts. In the past five years LA FORZA DEL DESTINO has benefitted greatly from an extensive series of upgrades both to her hardware, such as new teak decks, an all new mast and rigging system, and to her electrical equipment, including work on the generator, engine gearbox, and entertainment system. She is in excellent condition, equipped and ready to prove her excellent capabilities while cruising or racing.



Vismara 78 "KORENOC"

2003. Alessandro Vismara has been the Baltic Yachts agent in Italy for over 30 years. He has been involved in many of the leading projects at that yard and KORENOC is one of these. Elegant and extremely well balanced at sea, KORENOC's carbon technology is cutting edge, putting her at the forefront of the yacht market. This status has been maintained by KORENOC's current owner, who has also made modifications since taking ownership in 2006.



Futuna 70 "ICTHUS"

2010. ICTHUS has been designed for a precise purpose; a shorthanded crewed travel around the world. Marc Lombard and the Futuna Yachts yard have produced a quick and very beautiful sail boat that is comfortable, easy to handle despite her length, and has fresh water and energy self-sufficiency. ICTHUS also boasts a powerful engine and an aluminium hull for comfort and strength. She is perfectly fine-tuned, with up to date equipment, and is ready to go on sailing around the world.



Starkel 60 "GRANDE ORAZIO"

2006. Built by Stella Polare, Italy. This Starkel 60 is a true cruiser racer yacht that has achieved impressive results in international regattas, and can also provide comfort, security and a relaxing environment during family cruises. The yacht can accommodate 6 guests in 3 large en-suite cabins.

Exhibited at the Cannes Yacht Show 2015

◆ BROKERAGE INDEX ◆

Motor Yacht Index



SANSSOUCI STAR Classic Motor Yacht
53.53 m 1982 *Location: Baltic Sea*
Price on application



CHANTAL Long Range Luxury Motor Yacht
46.50 m 1984/2013 *Location: Moscow, Russia*
4,000,000 €



ATTILA Steel Motor Yacht
30.00 m 1989 *Location: South France*
350,000 €



PRINCIPESSA Ferretti Custom Line 94 Fly
28.80 m 2005 *Location: Turkey*
1,900,000 €



GOLDEN PRINCESS Classic Motor Yacht
26.00 m 1966 *Location: South France*
390,000 €



KIA ORA C 78ft Classic Benetti
24.00 m 1986/2006 *Location: South France*
1,100,000 €



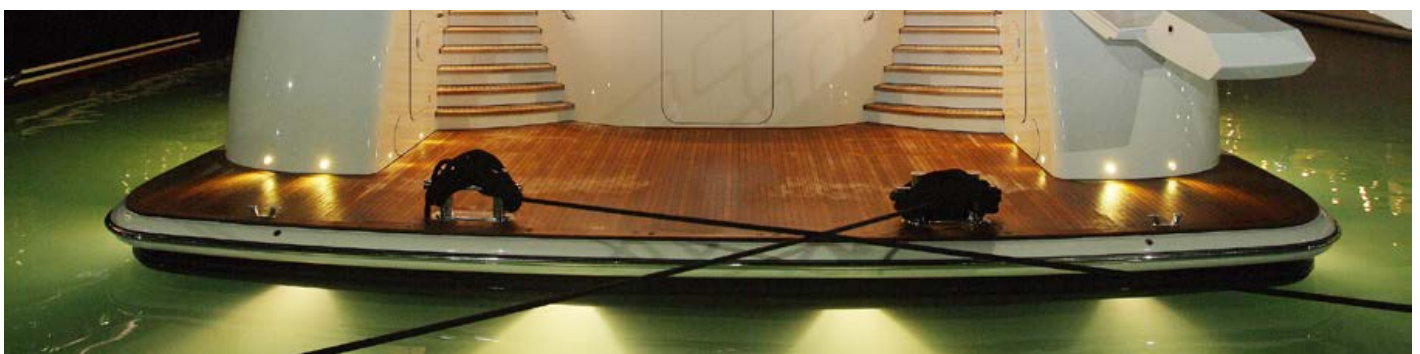
MATHIGO MORGAN 70
21.00 m 2007 *Location: Spain*
950,000 €



ALLEGIANCE Réplique C&N 1925
14.40 m 2004 *Location: South France*
280,000 €



K BLUE Menorquin 120
11.85 m 2005 *Location: South France*
150,000 €



Sailing Multihull Index



ETOILE MAGIQUE Cruising catamaran
24.60 m 2004/2014 Location: Brittany, France
590,000 €



ABYSSE Nautitech 64
19.50 m 1994 Location: French Caribbean
370,000 €



PARADOX 2.0 Cruising catamaran
18.90 m 2010 Location: Mediterranean Sea
1.190,000 €



CHARLOTTE SUNREEF 62
18.90 m 2008 Location: Tunisia
990,000 €



ETANA Privilege 615
18.50 m 2007 Location: South France
Exhibited at the Cannes Yacht Show 2015 at anchor 850,000 €



OCEAN'S SEVEN Privilege 585
17.82 m 2004 Location: Turkey
480,000 €



SAINT NICOLAS DE SAUZON III Catana 582
17.70 m 2001 Location: North West France
590,000 €



RODEO Catana 582
17.50 m 2005 Location: Turkey
750,000 €



BRANEC 50ft Open Trimaran
15.24 m 1990 Location: West France
200,000 €



Sailing Yacht Index



MARI-CHA III 147' Luxury Ketch
44.72 m 1997 *Location: West Medit.*
Exhibited at the Monaco Yacht Show 2015 US\$ 8,950,000



QUEEN NEFERTITI Classic Yacht
41.58 m 1986/2005 *Location: South France*
2,900,000 €



PRINCIPE PERFEITO 3 Mast Schooner
41.52 m 1943 *Location: Portugal*
1,650,000 €



VIRIELLA Maxi Dolphin 118
36.00 m 2001 *Location: Italy*
4,000,000 €



AVENTURA Danish Yacht & Holland Jachtbouw Sloop
33.24 m 2005 *Location: Newport RI, USA*
US\$ 3,990,000



VITA DOLCE Turkish Gulet
32.00 m 1997/2013 *Location: South France*
590,000 €



MOONBEAM OF FIFE III Gaff Cutter
31.00 m 1903 *Location: South France*
Present at Cannes Yacht Show 2015 (Monaco) 1,950,000 €



CELANDINE Jongert 2900 M
29.73 m 1993 *Location: East Medit.*
2,190,000 €



SOUTHERN CROSS Maxi 88 Sloop
29.70 m 1991/2004 *Location: Turkey*
990,000 €



BENIGUET Garcia 86 QR
26.33 m 2005 *Location: South France*
1,950,000 €



AMAALTA Pleasure Yacht
26.10 m 1981 *Location: South France*
Present at "Les Voiles de St-Tropez" 390,000 €



NEPTUNE Fitzroy Aluminium Sloop
25.65 m 2004 *Location: San Remo, Italy*
1,750,000 €



WALLY ONE Wally 83
25.30 m 1991 *Location: Portugal*
1,350,000 €



DJANGO TOO Cutter Rigged Sloop
25.00 m 1991 *Location: South France*
1,290,000 €



ATAO Neo-classic JFA Yachts
24.90 m 2006 *Location: South France*
1,990,000 €

Sailing Yacht Index (continued)



ALPINA Swan 82
24.89m 2001 *Location: South France*
Present at Cannes Yacht Show 2015 (Antibes) 1,900,000 €



KORENOC VISMARA 78' Carbon
24.00 m 2003 *Location: South France*
1,490,000 €



L'ILE NUE Techni Marine Sloop
23.66m 1988 *Location: South France*
590,000 €



LA FORZA DEL DESTINO Swan 77
23.44 m 1992 *Location: USA*
US\$ 1,500,000



ICHTUS Futuna 70
21.75 m 2010 *Location: South France*
950,000 €



TARA BAY Scorpio 72
21.60 m 1991 *Location: South France*
480,000 €



FLY Custom Aero-rig Cruiser
21.34 m 1991 *Location: Scotland*
495,000 GBP



ARMIDE Bermudian Schooner
20.80 m 1938 *Location: South France*
300,000 €



OKIO Nordia 62 ketch
19.79 m 1982/2014 *Location: Caribbean*
360,000 €



ARLEQUIN Dynamique 62
19.20 m 1997 *Location: South France*
330,000 €



ICE 62 New construction
18.83m 2016 *Location: Italy*
Exhibited at Cannes Yacht Show 2015 1,298,000 €



GRANDE ORAZIO Starkel 60
18.31 m 2006 *Location: Italy*
Exhibited at Cannes Yacht Show 2015 at anchor 550,000 €



MITI Sunreef 60
18.20 m 2006 *Location: Sardinia*
490,000 €



SPOCK FARR 585 CC Fast Cruiser
18.10 m 2009 *Location: Palma, Spain*
960,000 €



DJANET Franchini 45
14.42 m 1994 *Location: South France*
142,000 €

♦ RACING ♦

63ft Trimaran
"PARADOX 2.0"

2010. Ultimate, unique racer-cruiser designed by Nigel Irens & Benoît Cabaret and built rock-solid in carbon by Marsaudon Composites. Winner of multiple offshore races including the recent TR15 transat, where she sailed four consecutive 500+ mile days. Race at speeds into the mid-30s or cruise in comfort and safety with family and friends between races. Complete refit and upgrade in 2015.



Orma 60 Trimaran "SJÖVILLAN"

1998. Originally launched as GROUPAMA 1 and renamed HIQ later on. Winner Orma Cup 2000, 2001, 2003 & 2004 as GROUPAMA 1. In 2007 as HIQ: Winner Round Gotland Race, Speed Record Helsinki - Tallin, Speen Record Round Tjorn Race



MC 46ft "SEAWONDER"

2006. SEAWONDER is an immaculate, race-winning MC46, launched by Marine Composite in late 2003. She is built entirely from pre-preg carbon over Corecell. She has been professionally maintained and has a comprehensive inventory of sails and equipment. A new bow and IRC/ORC keel were fitted in 2009. A new fin shell and revised ORC bulb we're fitted in 2014.



Extreme 40 "REALTEAM"

2009. TornadoSport developed the Extreme 40 catamaran in 2005 with the essential goal of bringing sailing to the public. The origins of the Extreme 40 can be traced back to the Olympic Class Catamaran, TORNADO. This Extreme 40, however, is a scaled-up version of its predecessor: all dimensions are relative, it is just twice as big and incredibly fast.

Sold with: 40ft container, 1x mast, 2x keels, 2x rudder blades, 1x rope



Imoca 60 "GREY POWER"

1997. Winner of 1998/1999 Around Alone. 2006/2007 (SAGA with skipper Sir Robin Knox-Johnston) and 2010/2011 Velux Race. 3rd in 2014 Route du Rhum with skipper Sir Robin Knox-Johnston (Rhum Class).

Racing Index



MOONBEAM OF FIFE III Gaff Cutter
31.00 m 1903 *Location: South France*
Present at Cannes Yacht Show 2015 (Monaco) 1,950,000 €



ALPINA Swan 82
24.89m 2001 *Location: South France*
Present at Cannes Yacht Show 2015 (Antibes) 1,900,000 €



KORENOC VISMARA 78' Carbon
24.00 m 2003 *Location: South France*
1,490,000 €



LA FORZA DEL DESTINO Swan 77
23.44 m 1992 *Location: USA*
US\$ 1,500,000



PARADOX 2.0 Fast cruising catamaran
18.90 m 2010 *Location: Mediterranean Sea*
1.190,000 €



GREY POWER Open 60 ECO Class
18.28 m 1997 *Location: South England*
190,000 €



SJÖVILLAN Orma 60 Trimaran
18.28 m 1998 *Location: Sweden*
400,000 €



BRANEC 50ft Open Trimaran
15.24 m 1990 *Location: West France*
200,000 €



SEAWONDER 46ft Racing Sailing Yacht
14.00 m 2006 *Location: Italy*
260,000 €



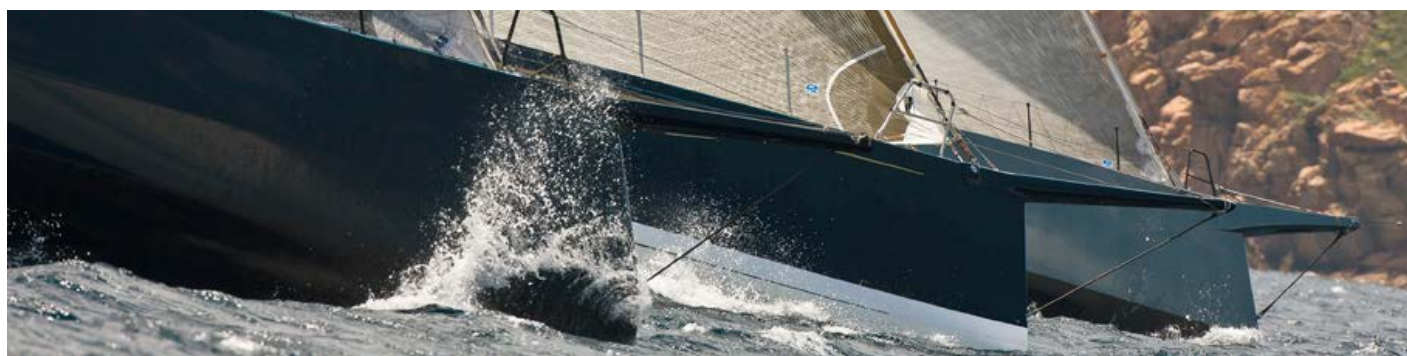
REALTEAM Extreme 40 Racing Catamaran
12.19 m 2009 *Location: Switzerland*
200,000 €



JUMPA LAGI Pogo 40
12.18 m 2009 *Location: North West France*
160,000 €



SUENO Akilaria RC1
12.18 m 2008 *Location: South France*
92,000 €




 A woman with blonde hair, wearing a black one-piece swimsuit, is hanging from an orange lifebuoy. She is positioned on the deck of a yacht, which has a wooden finish and various nautical equipment visible. The lifebuoy has the text "M.V. SANTA ANDREA" printed on it. The word "Charter" is written in a large, white, serif font in the upper right corner of the image.

Charter

BGYB has successfully developed its charter activity and today we have a selection of some of the world's most magnificent yachts for charter. We have organised both private and corporate charters worldwide and we offer our clients impeccable standards of professional and personal services.

Classic or contemporary, fast or tranquil, formal or friendly, the BGYB charter team will find you the best fit for your particular chartering requirements. Once you have decided on the type of charter that you wish to experience, the BGYB charter team will put all their efforts into finding the best yacht and the best destination for your needs.

BGYB assets:

- Identifying and understanding exact requirements.
- Providing numerous choices.
- Suggesting cruising itineraries.
- Corporate Event/ Team Building.
- Delivering the experience.

DESTINATIONS

West Mediterranean	East Mediterranean	Caribbean	Pacific Ocean	Indian Ocean	Other Destinations
- French Riviera	- Greece	- Leeward Islands	- Polynesia	- Maldives	- Scandinavia
- Corsica & Sardinia	- Croatia	- Les Antilles	- Galapagos Islands	- Seychelles	- South East Asia
- Italian Riviera	- Venice	- Windward Islands	- New Zealand		- South America
- Sicily	- Turkey	- Venezuela			
- Aeolian Islands		- Panama			
- Balearic Islands					

Photo credited to Remi Ferrante (2014) & Courtesy of Aude Pepin

Africa, a world apart



BK Organisation specializes in private tours across Africa with your own private guide and pilot. Choose as many countries as you wish to visit with your Cessna Grand Caravan, which has 14 seats although is ideal for 8 passengers. No other continent will offer you such a diversity of landscape, culture and animals. We invite you to discover some examples.

The Gorillas in Uganda and the North of Rwanda

An extraordinary stopover in the dense rainforests to meet these animals which are as imposing as they are endearing.

The Tribes at the heart of Ethiopia

Discover the town of Lalibela with its ancestral ethnic groups as well as the eleven monolithic churches that have been carved into the rock.

The Wildebeest Migrations in Tanzania

Watch the magnificent seasonal display as hundreds of thousands of wildebeest journey across the plains of Africa, whilst also admiring the other African wildlife.

The beaches of Mozambique

An unprecedented break awaits at the exclusive lodge in Vamizi. You can unwind in one of the 10 villas on the shores of the turquoise lagoon and take advantage of the attentive service.

The Victoria Falls

A sensational panoramic view, quite possibly the most exciting part of our adventure between Zambia and Zimbabwe.

The Okavango Delta

Spectacular landscapes can be found in the heart of the rivers meanders, you can travel there on a variety of different boats.

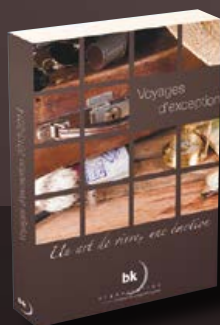
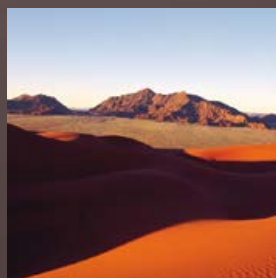
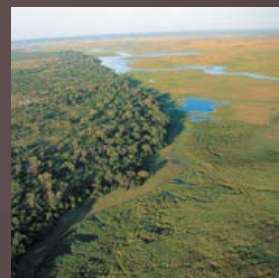
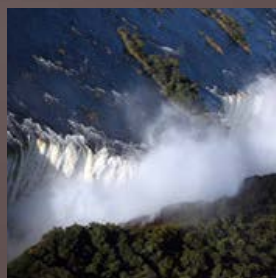
The Namibian Dunes

During this visit you will experience the beautiful contrasting and colorful lunar landscapes.

The South African Sharks

You can be part of a thrilling adventure when descending deep into the sea in cages to swim with the sharks. Perhaps even get close to the most famous Great White Sharks.

Don't hesitate to get in touch with us to plan the holiday of a lifetime for you, your friends or family.



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♦ CENTRAL AGENCY CHARTER FLEET UPDATE ♦

DARK SHADOW

2002 - Length: 30.45 m

Guest/Crew: 6-12/5

Wally yacht DARK SHADOW is a 30 m (100ft) high-performance cruising yacht that is instantly recognisable thanks to her sleek lines and pure, contemporary design.

This makes her one of the most sought after yachts on the regatta circuit with her impressive racing pedigree and Wally credentials.

She is just coming out of a complete refit and has got a few new sails on top of the very large wardrobe, and she is available for all the events in the Med, either in the Maxi or the Wally Class.

© Marc Paris

**Wally 77 "GENIE"**

1995 - Length: 24.00 m

Guest/Crew: 6-11/3

Exceptional and relentless sailing yacht. One of the first and finest WALLY designs with pure German Frers lines. WALLY Tender, 'The Lamp' also available for charter with the yacht upon request.

© Ingrid Albery

**WALLYÑO**

2003 - Length: 18.46 m - Guest/Crew: 4-10/2

Designed by Bruce Farr Yacht Design, WALLYÑO is the perfect racing boat for those who wish to enjoy the prestige and performances of a superyacht, but with the feelings of sharp steering and reactive sensations, enhanced by the flush-deck modern style of the Wally line!

Fully equipped with North Sails 3Di wardrobe, carbon rigging and B&G navigation electronics, she has all the potential for podiums and is renowned in the racing world. She was 1st in her class in the 2014 Voiles de St-Tropez.

She is an ideal yacht to race in style in a highly competitive class, and offers true excitement in all conditions.

© Gianfranco Forza



© Paul Coulton / Global Images

WALLY ONE

1991 - Length: 25.30 m - Guest/Crew: 10/3

WALLY ONE is the first ever Wally Yacht. As has been the case with each Wally Yacht, the design was very ahead of its time when it was launched in 1991, and revolutionised the Superyacht World.

This 83ft fast sloop is perfect for charter, with abundant flush-deck space, crew quarters aft, comfortable open cockpit. In 2009 and 2013-14, WALLY ONE benefited from major interior and exterior refits, and in 2011 underwent further cabin improvements. WALLY ONE can welcome up to 11 guests on board for a fantastic luxury experience of a mythical, charming yacht.



SW102RS Farfalla, Courtesy of Southern Wind Shipyard

SW 102RS "FARFALLA" 2014 - Length: 31.78 m - Guest/Crew: 8-12/4

FARFALLA is designed by the same trusted team that has penned many other SW models: Nauta Yacht Design for general arrangement plan and interiors, Farr Yacht Design for Naval Architecture, sail plans and appendages.

Launched in Cape Town on May 2014, FARFALLA is the first Raised Saloon version of the SW 102 model. Notable features of FARFALLA, which will make her the ideal cruising yacht, include a spacious flush deck, a tender garage for a 4 meter dinghy and a mainsail captive winch. The yacht interior follows Southern Wind Shipyard's most popular lay-out, with Owner's cabin forward, three guest cabins amid ship and crew quarters aft. The yacht will be available for charter starting from September 2014.

The yacht will be available for charter in the Caribbean waters for the upcoming winter season.



SW 94 Windfall, Courtesy of Southern Wind Shipyard

SW 94 "WINDFALL" 2013 - Length: 28.64 m - Guest/Crew: 8-12/4

She combines luxury and comfort with cutting edge technology and performance in a way that has rarely been seen before.

Performance is clearly the core of this yacht but she is equally proud of her cruising comfort. The intelligent and beautiful collaboration between Southern Wind Shipyard, Reichel Pugh and Nauta Design has resulted in a sense of great comfort and security whilst sailing. Everything on board speaks of quality and innovation but the clean, sleek lines underpin the design philosophy. The result is a true sense of understated luxury whether it be for sunbathing, sunset dinners or high-octane regattas. This versatility and all-round performance makes WINDFALL a truly exceptional yacht.

She can accommodate 7 guests in 3 cabins (1 double, 2 twin with a pull-down bunk) and her dedicated crew of 4 will ensure a first rate charter experience.





SW 100RS "CAPE ARROW"

2011 - Length: 30.20 m - Guest/Crew: 8-12/4

CAPE ARROW has been designed by the winning collaboration between Farr Yacht Design for the naval architecture and Nauta Design for the general concept, interior design and exterior styling.

SW 100 RS is aimed at guests who enjoy the aggressive, sporty lines and open transom of low coachroof profile whilst not compromising the generous interior space of a Raised Saloon version.

A performance package including high modulus carbon mast and CARBON EC6+ has caused over a tonne of weight loss. Thanks to this, the sailing yacht CAPE ARROW has achieved maximum speeds of around 30 knots and boasts an excellent reputation in the world of superyacht regattas thanks to the outstanding results achieved.

SW 100RS CAPE ARROW. Courtesy of Southern Wind Shipyard



SOUTHERN WIND SAILING ACADEMY

BGYB is delighted to announce that the Pegaso Srl, Southern Wind Marketing and Customer Care representative, has launched a special training programme, the Southern Wind Sailing Academy (SWSA).

The Mission of the SWSA is to provide tailored learning experiences for passionate Yachtsmen and crews willing to improve their seamanship and to experience true performance and blue water sailing. In addition to its continual pursuit of excellence in yacht building, Southern Wind Shipyard cultivates an ambition to contribute to the creation of a true "culture and experience of the sea", for those passionate about sailing.

In order to truly appreciate a discipline or activity, one should be equipped with a grounded knowledge of its origins and history, its techniques, secrets and protagonists.

Distinctive elements

- The use of a fleet of SWS super yachts or smaller high performance sailing yachts.
- The most reliable and exclusive instructors working in the field, who are rigorously selected according to each specific activity: Americas' Cup sailors, top level racers, technicians, designers, trainers and captains, all of whom are internationally renowned for their undisputed expertise.
- The opportunity to organize courses that are 100% "Tailor made" to client's requirements.
- The "Five star" service which characterizes all of our courses, providing added value in both the logistical choices linked to the course as well as many additional experiences, such as cultural and gastro-nomic tourism, that contribute to making each unique course an unforgettable experience.



Photos Courtesy of Southern Wind Shipyard



Maxi Dolphin FC100 "NOMAD IV" 2013 - Length: 30.48 m - Guest/Crew: 12/4

NOMAD IV is a sailing yacht with cutting-edge characteristics that set her apart from other 100 footers today. The world-renowned naval architects Finot-Conq have an enviable reputation within the sailing world; among their previous racing builds are IMOCA 60s and their latest creation is the 100ft cruiser S/Y NOMAD IV. She is probably the fastest 100' performance cruiser in the world, as well as being a very comfortable yacht for luxury family charter. Aesthetic proportions: the wide chinned hull; a low and wide coachroof; an extremely wide cockpit for a radical exterior style.

- Large cockpit with two tables for twelve guests sitting each and/or two sunbathing areas.
- A very wide yacht which is pleasant at sea.

- A performance yacht with the sensation of speed and power and enjoyable steering.
- The cockpit is also able to accommodate at least 50 people for a party.
- A 360° panoramic view of the sea from the dining room and the saloon.
- First class accommodation for 12 guests and 3-4 crew.
- 2 x large exterior sunbathing areas in the cockpit.
- 3.50m retractable keel which allows access to shallow anchorages.
- Garage equipped with an abundance of toys, a bathing platform and a ladder.



Dream 67 "SHAMLORE" 2012 - Length: 22.40 m - Guest/Crew: 6-12/4

Luxury cruising and racing on a open 60 naval architecture concept.

The luxury yacht DREAM 67 SHAMLORE stands out for her superior performance, which necessitates extremely high quality construction standards, entrusted to Maxi Dolphin, which was chosen as the shipbuilder: further confirmation of the excellent levels reached by the Erbusco boatyard and recognised in the international sailing world. We could compare the concept to a luxury fast car equipped with the best racing engines, wheels and systems. Latest technologies, exhaustive engineering, constant weight watching all along the project were the major keys used.





Maxi Catamaran "MAGIC CAT"

1996 - Length: 25.00 m - Guest/Crew: 8/4

Sailing catamaran MAGIC CAT isn't just any mass-produced yacht. MAGIC CAT's performances are well known by the experienced sailors. This catamaran was designed by Gilles Oliver and built by the Multiplast Shipyard, where the fastest racing catamarans on the planet, "ORANGE 2" and "GROUPAMA 3", were also constructed! MAGIC CAT will captivate sailing enthusiasts, who will be charmed and surprised by the sensations at the helm. The design and refined style of MAGIC CAT will delight you; her comfort, stability and safety will guarantee you will feel at ease on board.



Outremer 5X "NO LIMIT"

2015 - Length: 18.29 m - Guest/Crew: 6/2

Built by Outremer Yachting, NO LIMIT is a completely new 18 m sailing catamaran. She was designed to cruise at high speeds, yet is still able to comfortably accommodate six guests sleeping on board, in three double cabins. A difficult yacht to find on the charter market.

- Brand new yacht
- Performancing sailing yacht
- Comfortable cruising
- Carbon rig and racing sails
- Rare find on the charter market





77ft Maxi Trimaran "ULTIM' EMOTION"

2001 - Length: **23.38 m** - Guest/Crew: **12/3**
ULTIM' EMOTION (ex **GITANA 11**) is one of the very few Ultim trimarans available in the world!

She was previously an Orma 60 Trimaran (Ex. Belgacom until 2004). She was lengthened to 77ft in 2009 in order to aim for the win in the Route du Rhum 2010. She has the capacity to sail over 40 knots!

This is the first and only time that such a unique maxi trimaran can be privately chartered either for day sailing or regattas. **ULTIM' EMOTION** will also be available to compete in a host of prestigious racing events throughout the year, including the Caribbean RORC 600, Rolex FASTNET, Rolex Middle Sea Race, RORC Transatlantic Race and numerous others. She is well-equipped and in perfect shape for racing, and is not one to miss out on.

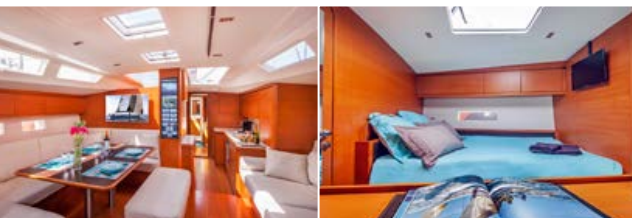
ICE62 "Canteloup VIII"

2014 - Length: **18.83 m** - Guest: **6**

CANTELOUP VIII is the ideal yacht for those in search of a true sailing experience, whatever the conditions, without compromising the comfort of a luxury cruise due to her modern and spacious interior.

Her flush deck and wide open cockpit provide ample space for onboard manoeuvres, whilst still ensuring the safety and comfort of all passengers on board. **CANTELOUP VIII** will give you the desire to cruise fast and far, either upwind or downwind, or relaxing in a small, isolated bay, thanks to its adjustable keel allowing access to shallow waters and tiny typical Mediterranean ports.

With her professional crew assuring the highest standards of safety and service, **CANTELOUP VIII** will undoubtedly provide its passengers with a true sailing experience, and leave intense memories in her wake.



Turkish Gulet "VITA DOLCE"

1997/2013 - Length: **26.80 m**

Guest/Crew: **10/4**

Nice Turkish Gulet completely refitted in 2013. VITA DOLCE is in very good condition, well above the usual standard of the Gulet type boats. She accommodates up to 10 guests in 5 cabins + crew. She has tremendous inside and outside space for living area. She was used in the French movie "Entre Amis" expected to be shown in April 2015.



◆ CHARTER INDEX ◆

Charter Motor Yacht Index

Winter 2015 Charter Rates (MYBA terms)



Name: O'MEGA Length: 82.50 m
 Guest/Crew: 30/30 Area: East/West Mediterranean
 Winter rate (high/low): 525,000 €/week



TITANIA 73.00 m
 12/20 Arabian Gulf, Indian Ocean, Red Sea, South-East Asia
 600,000/420,000 USD/week



RM ELEGANT 72.40 m
 30/31 East Mediterranean
 455,000 €/week



SHERAKHAN 69.65 m
 26-28/19 Antarctica, Caribbean, Central America, Mexico, South America
 425,000/385,000 USD/week



DIAMOND A 57.28 m
 12/15 Caribbean
 285,000/255,000 USD/week



NOBLE HOUSE 53.90 m
 12/10 Central America, Mexico - E/W Coast, South America
 250,000 USD/week



AQUAVITA 49.99 m
 12/11 Caribbean
 295,000 USD/week



AMARULA SUN 49.99 m
 12/9 Bahamas
 220,000 USD/week



BROADWATER 49.68 m
 10/11 Winter: Caribbean Sum: West Mediterranean
 210,000/185,000 USD/week



HIGHLANDER 49.45 m
 12/11 Winter: Caribbean Sum: West Mediterranean
 195,000/150,000 USD/week



RHINO 46.94 m
 10/10 Caribbean
 150,000/140,000 USD/week



EXCELLENCE 45.72 m
 10/9 Winter: Bahamas, Caribbean Sum: West Mediterranean
 145,000 USD/week



COSTA MAGNA 44.50 m
 10/9 West Mediterranean
 96,000/90,000 €/week



COCKTAILS 43.28 m
 11/9 Caribbean, Bahamas, Florida
 225,000/185,000 USD/week



DIANE 43.00 m
 10/8 West Mediterranean
 154,000/133,000 €/week

Charter Motor Yacht Index (continued)

Winter 2015 Charter Rates (MYBA terms)



CAPRICORN 42.67 m
12/8 Bahamas/New England
160,000/135,000 USD/week



DE LISLE III 42.00 m
10/7 Australia
125,000 USD/week



POLLY 41.15 m
9/7 Bahamas
105,000/89,000 USD/week



OCEAN SAPPHIRE 41.00 m
12/7 West & East Mediterranean
130,000/115,000 €/week



DHAAINKAN'BAA 40.00 m
14/18 Maldives
125,000/115,000 USD/week



W 39.62 m
10/7 Bahamas
150,000/140,000 USD/week



DONA LOLA 39.62 m
10/7 Bahamas/New England
120,000 USD/week



SWEET ESCAPE 39.62 m
10/8 Bahamas/New England
95,000 USD/week



SUNSHINE 37.80 m
12/7 Bahamas
75,000 USD/week



MAYAMA 37.00 m
10/6 West Mediterranean - Riviera/Corsica/Sardinia
99,000/85,000 €/week



CAMARINA ROYALE 35.05 m
10/6 Bahamas
79,000 USD/week



LADY EMMA 34.10m
8/4 West Mediterranean
78,000/72,000 €/week



MY SPACE 34.00 m
10/6 West Mediterranean
75,000/60,000 €/week



ANTISAN 33.00 m
12/6 West Mediterranean
56,000/49,000 €/week



SYNERGY 30.70 m
11/5 West Mediterranean
52,500/45,500 €/week

◆ CHARTER INDEX ◆

Charter Sailing Yacht Index

Winter 2015 Charter Rates (MYBA terms)



Name: DRUMBEAT Length: 53.00 m
 Guest/Crew: 11/10 Area: Wint.: Caribbean, Sum.: East/West Medit.
 Winter rate (high/low): 190,000 USD/week



DWINGER 48.50 m
 11/7 East/West Mediterranean
 75,000/65,000 €/week



ANTARA 46.00 m
 10/8 Wint.: Caribbean, Sum.: East/West Mediterranean
 125,000/105,000 USD/week



VAIMITI 39.20 m
 10/5 Wint.: Caribbean, Sum.: East Mediterranean
 72,000/67,000 USD/week



TWILIGHT 38.10 m
 8/5 Wint.: Caribbean, Sum.: West Mediterranean
 99,000/90,000 USD/week



BLISS 37.00 m
 10/5 Wint.: Caribbean, Sum.: South Pacific
 95,000/89,000 USD/week



WHISPER 35.36 m
 6/5 Wint.: Caribbean, Sum.: New England
 75,000/60,000 USD/week



WALLY B 32.72 m
 6/5 East/West Mediterranean
 56,500/45,000 €/week



O7² - OCEAN SEVEN SQUARED 31.80 m
 8/4 Wint.: Caribbean, Sum.: South Pacific
 49,000 USD/week



FARFALLA 31.78 m
 8/4-5 Wint.: Caribbean, Sum.: East/West Mediterranean
 62,000/56,000 €/week



MOONBEAM III 31.00 m
 6-12/2 West Mediterranean
 42,000 €/week



XNOI 30.65 m
 10/4 Wint.: Caribbean, Sum.: West Mediterranean
 55,000 €/week



NOMAD IV 30.48 m
 12/4 Wint.: Caribbean, Sum.: West Mediterranean
 57,000 €/week



DARK SHADOW 30.45 m
 6/5 Wint.: Caribbean, Sum.: West Mediterranean
 45,000/40,000 €/week



CAPE ARROW 30.20 m
 8/4 Wint.: Caribbean, Sum.: West Mediterranean
 52,000/47,000 €/week

Charter Sailing Yacht Index (continued)

Winter 2015 Charter Rates (MYBA terms)



MRS SEVEN 30.20 m
8/4 East Mediterranean
46,000 €/week



WINDFALL 28.65 m
6+1/4 Wint.: Caribbean, Sum.: West Mediterranean
45,000/40,000 €/week



NEFERTITI 27.70 m
8/4 West Mediterranean
49,000/44,000 €/week



WHITEFIN 27.43 m
8/4 West & East Mediterranean
Please enquire



ICARUS 27.00 m
6/4 Wint.: Caribbean, Sum.: East/West Mediterranean
38,500/36,000 €/week



VITA DOLCE 26.80 m
10/4 West Mediterranean
21,000/18,000 €/week



WALLY ONE 25.30 m
10/3 Wint.: Other destinations, Sum.: West Mediterranean
24,000/18,000 €/week



MAGIC CAT 25.00 m
8/4 Caribbean
35,000/30,000 €/week



GENIE 24.00 m
6/3 West Mediterranean
30,000/25,000 €/week



ULTIM EMOTION 23.38 m
10/3 West Mediterranean
57,000/50,000 €/week



SHAMLOL 20.42 m
6/2 Wint.: Caribbean, Sum.: West Mediterranean
20,000/18,000 €/week



WORLD'S END 19.81 m
10/3 East Mediterranean
26,000/24,000 €/week



CANTELOUP VIII 18.83 m
6 West Mediterranean
21,000/19,000 €/week



WALLYNÖ 18.46 m
10-4/2 West Mediterranean
24,000/18,000 €/week



NO LIMIT 18.29 m
6/2 Wint.: Caribbean, Sum.: West Mediterranean
17,500/15,000 €/week

◆ UPCOMING EVENTS ◆

★ Cannes Yacht Show 8–13th September 2015

Present at the show :

- ICE 62 exhibited • GRANDE ORAZIO at anchor • ETANA at anchor
- ALPINA berthed in Antibes • MOONBEAM III berthed in Monaco.

With more 580 boats on display in water and on land and more 150 world premiere editions, the three exceptional French Riviera sites, the 'Vieux Port', 'Port Pierre Canto' and the "Riviera", located at either end of the famous Croisette in Cannes, are just right for hosting Europe's leading in-water boat show.

The first gathering of the season, the Cannes show brings together the key players in pleasure boating and international luxury yachting, whether they be exhibitors showcasing their new vessels, products and services or visitors--yacht owners or future buyers--enthusiastic and eager to take advantage of a unique opportunity offered by this show: the sea trials! What could be better than taking the helm of a magnificent luxurious yacht, experiencing the sensation of sailing, before making the purchase? Along the quays and pontoons, the show's well-informed visitor will enthusiastically discover, in a unique atmosphere, the finest vessels on offer today from shipyards around the world, floating gems gathered together in a single showcase. Yachting lovers from every continent will appreciate the magical atmosphere of a real in-water show.



Photo Jean Bianco-Villar

★ Monaco Yacht Show 23–26th September 2015

MARI-CHA III : exhibited at anchor off Monaco during the show.

The Monaco Yacht show is considered the most prestigious pleasure boat show in the world with the exhibition of 500 major companies in the luxury yachting and a hundred super and megayachts afloat. With around 28000 professional and private visitors per show, the MYS is the long awaited super yachting meeting of the year for the prestigious brands, allowing them to meet the most important international clientèle.

★ Les Voiles de Saint-Tropez 26th September – 04th October 2015



The unique Gathering of hundreds of yachts of all ages and all eras in the bay of Saint Tropez, is preparing to celebrate its fifteenth consecutive year in style. Sailors, skippers and boat owners will once again flock to Les Voiles from 26 September to 4 October for one final race of the year within the very special context of the little port in France's Var region.

Three hundred yachts will be on the water for an 'haute couture' procession, gathering together nearly a century and a half of naval architecture and maritime genius. On show will be the most beautiful boats, the greatest sailors and the most unexpected crews, who come

together in their love of beautiful yachts – ancient and modern alike – and delight at seeing them being sailed superbly in an atmosphere of fairplay and conviviality. Such has been the vision of 'made in Saint Tropez' yachting every year since 1999. The grand festival of yachting!

The yachts MARI-CHA III, ALPINA, MOONBEAM III and AMAALTA will be present. BGYB will be able to organize visits.



© G. Martin-Regat

► FRANCE

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- Experienced skipper: 2 Vendée Globe in 1992 & 2000
- America's Cup in 1986/1987



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- Charter Manager for 8 years with BGYB
- MYBA Individual member since 2011

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- Yacht broker with BGYB for 5 years
- Extensively well known and experienced Technical, Fleet, Shore & Project Manager with companies such as Nahema, Compositeworks France, CIM shipyard and several Turkish shipyards

► MONACO



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- For the last 4 years, he has managed the Roxy sailing yacht with his Poseidon team for the Vendée Globe
- Yacht construction consultant
- Extremely wide ranging experience and expertise in the sector

► MOSCOW



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- Over all – 3 Round the world campaigns as a Project Manager and PR officer

► TURKEY



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- On the water sailing the 5 ocean since 1982
- 2001 to 2011 Arctic journey project manager and captain on JFA 85 "SUN TENAREZE"



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- Active Captain on Large Motor Yachts since 16 years (MCA Master 3000 GT Unlimited) and at sea since 1991 - 20 years experience in East Med and Turkish yachting market, charter



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- Yacht broker with BGYB for 9 years
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- BGYB Sales & Charter Broker since 2014

► PALMA DE MALLORCA



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- BGYB representative in Palma for 6 years
- With over 26 years of sail and motor yacht navigation experience

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- Service manager for Simpson Marine in HK
- Construction Management of Cortenzo 26M in China at DHS shipyard

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- Multi and monohull racer
- Sailmaker and rigger since 1991
- Owns Turbulence Ltd in Grenada, Caribbean.

► USA - California



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- He has participated in several America's Cup Events

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