Bernard Gallay Yacht Brokerage







Charter DB9 Superyacht in Western Mediterranean

Yachting in Style with Peace of Mind



Bernard Gallay

The Yacht Market Overview

The start of 2022 has been promising as the yachting industry has continued to adapt and improve their practices despite facing new challenges each month. From soaring inflation to COVID regulations, brokers have worked together to navigate the ever-changing landscape. As sales and charter bookings have continued to increase, we are confident that business will continue to progress at a steadfast pace and are ready to support our owners and clients wherever we can.

Sales

Regarding sales, trade has enormously increased as changing restrictions have had a smaller impact on operations. With greater boat visits organised and salons taking place with increased participation, there has been a consistent uptake in sales. Sales in 2021 reached an all-time record for BGYB, unmatched since its creation. Nevertheless, 2022 has shown great potential that this record can be beaten as the first four months have brought a higher number of sales. We do, however, expect things to slow down due to the recent instable international situation.

We are delighted to announce that we have concluded 12 sales since the last issue of our Episode. Notable sales include the incredible M/Y Signature 40 OCEAN SAPPHIRE and the S/Y Lutra 80 SINGULARITY, both of which were sold in December, as well as the more recent sale of the S/Y Wally 107 OPEN SEASON. With 7 sales in progress, we expect this list to continue to grow

It is also with great pleasure that we announce the additions of the following boats to our sales fleet: S/Y Swan 76 Lifting Keel SILANDRA V, S/Y CNB 93 SAVARONA, S/Y CNB 76 WINK, S/Y Nacira 67 SHAMLOR, S/Y 50^{ft} Classic JOUR DE FÊTE, S/CAT 72^{ft} LAYSAN, and the Classic Gentleman M/Ys 80^{ft} THEMARA and 60^{ft} KIWI.

Charter

Regarding charters, we experienced a successful season last summer following the easing of restrictions and the vaccination programme roll-out. Though the winter brought its challenges as restrictions tightened overseas in the Caribbean, this has not stopped clients looking towards organising their charter vacations with us this summer.

These past few months have given rise to a promising start to 2022 with calendars filling up earlier than usual. With restrictions loosening to facilitate greater international travel, we have already seen our US clients, for whom we tend to charter large motor yachts, return to plan their European summer holidays. Clients have also sought after our popular sailing yachts with dates being booked up faster than 2021. However, there is still room for long charter requests on some yachts.

We have further welcomed two new motor yachts to our Central Agency Fleet: the modern San Lorenzo 82 **OLA** and the classic Admiral 87 **SEA SEVEN**, both of which look forward to a busy summer.

While clients are beginning to quickly reserve their summer yacht charter vacations in the Mediterranean, some have even already enquired about charters in the Caribbean for this winter.

Though it is still too early in the season for most yachts' calendars to have been finalised that far in advance, the S/CAT Ipanema 58 ARAOK has confirmed that she will make the Atlantic crossing and welcomes early bookings.

We look forward to the profitable summer season ahead and welcome all charter enquiries extended to Winter 2022/23.

Marketing and Development

Last month, we welcomed two new full-time charter brokers to our team to further develop our business and marketing strategies. With one soon to be based in Palma, we are gearing towards expanding our clientele reach and attracting new clients.

We also have some exciting ongoing marketing projects with the prestigious Financial Times and Le Figaro Propriétés, which we hope will improve our brand's visibility as a high-end yacht brokerage.

On a final note, as yacht salon season begins this month kicking off with two big events in Spain, we have been making the essential preparations to ensure our attendance. We will thus be present at both the MYBA Charter Show in Barcelona and the Palma Superyacht Show 2022.



OCEAN SAPPHIRE

135^{ft} Sir Norman Foster Design

OCEAN SAPPHIRE is a luxury motor yacht designed by world-renowned architect Sir Norman Foster and built by the Italian shipyard Rodriquez Cantieri Navali.

She has four deck levels, offering more exterior and interior space than any other yacht in her category. Special attention has been paid to the quality of light and the views from all areas of the yacht, including the Master suite's two private balconies.

The interiors have been furnished with great attention to aesthetics, practicality and luxury.

Taking advantage of the floor-to-ceiling windows and panoramic views, a sense of continuity between the exterior and interior spaces has been intuitively created.







Type: Signature 40 Length: 41.10 m

Beam:

8.40 m

Cruising speed: 10 knots

Cabins: 5 | Guests: 12









OPEN SEASON

Designed by the famous naval architect Judel-Vrolijk and built at Green Marine originally as a Wallycento, OPEN SEASON was extended from 100ft to 107ft, improving her performances to compete in Wally Class, and won the Maxi Yacht Rolex Cup in 2015 and 2016!

Constantly upgraded by her Owner throughout the years, she has now found a new ambition to compete in the IRC Maxi Yacht inshore and offshore circuit, rebaptised as SPIRIT OF MALOUEN X.

Architect: Judel/Vrolijk & co

Builder: Green Marine

Length: 31.30 m

7.20 m Beam:

Draft: 6.50 m



SALES NEWS



SINGULARITY Lutra 80

SINGULARITY was built at McConaghy Yachts in Sydney in 2010 to a design by Adrian Konynendyk of Lutra Yacht Design.

Conceived to strike a balance between a comfortable cruiser and a competitive race course yacht and with an emphasis on Mediterranean racing and cruising, the sailing yacht's hull shape is optimised for reaching and features all carbon construction, canting keel, big carbon fibre rig with square-top

mainsail, high-aspect rudder, bowsprit and maximum waterline. The deck layout is efficient for both $purposes, with the winches \ clustered \ around \ the \ twin \ helm \ stations, \ close \ enough \ for \ good \ shorthanded$ sailing, but with enough space for a racing crew to operate. A separate cockpit forward of the working area is a great lounging space in cruising mode and takes nothing away from racing efficiency.



Architect: Adrian Konynendyk

Builder: McConaghy Yachts in Sydney

Type: Aluminium Sloop

Length: Lutra 80 m

5.22 m Beam:

Draft: 5.17 m







KRISS

148ft Abeking & Rasmussen

KRISS (ex NO LO SE - ex SHARK) is an exciting amalgamation of comfort, luxury and technology.

She is throughly classic in her design, but modern in construction and engineering.

She features 3-decks, a raked bow and transom stern. Having undergone several major refits (2001 & 2017), almost all that remains of the original yacht are the strong hull and the main engines. She is a true Gentleman's yacht with pedigree, maintained in immaculate turnkey condition by the same Captain/Manager since 2000.

KRISS is ready to cruise anywhere in the world. She has more than a transatlantic range capability.

Architect: Rogers Yacht Design
Designer: Felix Buytendijk

Builder: Abeking & Rasmussen

Type: Displacement Motor Yacht

Length: **45.00 m**Beam: **7.47 m**

Cruising speed: 12.5 knots

Cabins: 5 | Guests: 12

www.bernard-gallay.com



SANSSOUCI STAR

175ft Steel/Aluminium Displacement Motor Yacht

1982. A yacht of quality German construction, SANSSOUCI STAR is a strong, reliable steel motor yacht with the capacity for transatlantic crossings.

She accommodates up to 20 guests in 9 cabins and up to 12 crew in 6 cabins. She is one of the few yachts of her type still available, and has great potential for family cruising and charter.



Specification

Year/Refit: 1982/2019

Builder: Husum Schiffswerft

GmbH & Co

Type: Displacement Motor Yacht

Length: 53.50 m

Beam: 7.70 m

Cruising speed: 12 knots

Cabins: 7 | Guests: 12

www.bernard-gallay.com



IL GATTOPARDO

Amer 116 S

IL GATTOPARDO is a unique semi displacement motor yacht with an exclusive design and a highly attractive, modern and refined interior. Her owner, a passionate and extremely demanding yachtsman, has put lots of love, care, and thought into her construction at the Permare SRL shipyard in Italy. The result is practically perfection, both technically as well as aesthetically. IL GATTOPARDO boasts a very spacious interior spread out over 3 levels accessible by both elevator and stairs, including a large well-lit saloon and 3 guests cabins including a huge soundproof master stateroom (being very large, one of the 2 other cabins can be easily divided into two separate cabins in order to have 4 double bed guest cabins), and a sky lounge.



Designer: Massimo Verme

Builder: Permar SRL, Italy

Type: Amer 116 S

Length: 35.20 m

Beam: **7.20 m**

Cruising speed: **27 knots**

Cabins: 3 | Guests: 6

www.hernard-nallav.co











Long Range Gentleman Motor Yacht

Themara, designed by the Scottish naval architects G.L. Watson & Co. was built according to the traditional lines to Lloyds class by Ailsa Shipbuilding, Troon, Scotland in 1962.

She was previously named La Bimba, Fair Lady, Atlantis of the Seven Seas, Morning Watch and Themara. This compact ocean-going yacht has a top speed of 11.0

knots and she boasts a maximum range of 4,000 NM when navigating at cruising speed, thanks to her twin Gardner diesel engines (now completely rebuilt). She has cruised extensively in all latitudes including a circumnavigation starting in 1988. She was also a support vessel for the filming of Luc Besson's Atlantis. Her interior has been rebuilt completely using varnished mahogany, in a timeless style, with modern details added for comfort. The galley has been renewed to modern standards, in stainless steel with new appliances.

The wheelhouse is light with good visibility, the original windows restored, and all the instruments updated. The large sun deck is equipped with a modern hydraulic crane, and an outside seating area and pilot station. Themara is now anchored in Southern France, where considerable money has been spent on refitting her to a high standard of finish.

Year: 1962/2022

Architect: G.L. Watson & Co. Builder: AILSA SHIPBUILDING,

Troon, Scotland Length: 24.60 m

6.10 m Beam:

Construction: Steel/Aluminium

Cruising speed: 9 knots

Cabins: 5 | Guests: 8



HEARTBEAT OF LIFE

Launched in 1989 with a major refit in 2008 at Moonen Shipyards in Holland, HEARBEAT OF LIFE is a luxury semi displacement motor yacht.

HEARBEAT OF LIFE boasts 4 cabins for up to 8 guests including a wide master suite with a study area, a further double bed cabin, one twin cabin with Pullman and one single bed cabin for a child. She is also capable of carrying up to 4 crew on board, ensuring guests are treated to a luxurious and pampered experience.

- Low consumption: 100 L per hour at 9 knots - Bureau Veritas Certified & Maltese Commercial Flag - Proven to be a safe, economical, comfortable and very well-maintained motor yacht

Specification

Year Refit: 1989 / 2008

Architect: Mulder Design

Builder: Heesen Yachts

Length: 28.20 m

6.40 m Ream:

Cruising speed: 12 knots

Cabins: 3 | Guests: 7



NOE Couach 2800

NOE is a unique semi displacement motor yacht with outstanding seaworthiness and performances. She boasts a modern, comfortable and good looking interior.

Her owner who is keen yachtsman had been around the world with his previous yacht, still a well-known 80ft sailing catamaran. Therefore, He has been to use NOE for the last 6 years with the assistance of just one crewmate, his long term and experienced captain.

Key Features:

- Outstanding seaworthyness & performances
- Modern, comfortable and good-looking interior for up to 8 guests and 2 crew
- Immaculate condition
- SEAKEEPER anti-roll gyro system under way & zero speed



Builder: Couach

Type: Couach 2800

Length: 28.60 m

Beam: 6.50 m

1.30 m Draft:

Cruising speed: 28 knots

Cabins: 4 | Guests: 8









Brokerage News



Specification

Year/Refit: 1952/1974

Builder: Koser & Meyer

Length: 26.58 m

Beam: 5.75 m

Construction: Steel

Cabins: 3 | Guests: 6



Year/Refit: 1966/2010

Architect: Eugène Cornu Builder: Cantieri Sangermani

Specification

Type: Yawl Marconi

Length: 19.64 m

4.56 m Beam:

Cruising speed: 10 knots

Cabins: 3 | Guests: 6

Specification

Architect: Herbert White **Builder: White Brothers** - Southampton Type: Bermudian Sloop Length: 18.30 m

3.66 m Cruising speed: 9.5 knots Cabins: 2 | Guests: 8

Year: 1914

Beam:

Yawl Marconi Sangermani 64 Giannella II

GIANNELLA II is a wonderful classic sailing yacht ideal for family cruising in absolute comfort. She has won many regattas including The Voiles de St Tropez and Conde de Barcelona.

She features lovely warm interiors and is easy to sail! The first owner, an Italian, commissioned the construction of GIANNELLA II under a double signature.

First the plans were designed by Eugene Cornu, a famous French Naval Architect, known

for his extreme severity about quality of construction. Second, she was built by Cantieri Sangermani, considered as one of the best wooden sailing yacht shipyards in Europe. The result is a perfect classic sailing yacht, easy to sail and comfortable for long sea passages.



Motor Gentleman's Yacht Kiwi

Born from the drawing board of Herbert White and built by the Brothers Shipyard in Southampton (Great Britain), despite her name - in recognition of her Kauri pine construction from New Zealand - KIWI was launched as an English gentleman's yacht with an incomparable, but a manageable size.

Her previous owner spent over 20 years restoring an

KIWI presents a rare opportunity to own a beautifully vintage historic yacht authentic yet

very practical and unmistakably aesthetic.



212ft New Classic Schooner

2010. She is the replica of legendary ATLANTIC which was commissioned in 1903. Her victorious 1905 Transatlantic Race ensured that she went down in yachting history.

After owning, restoring, rebuilding or recreating a number of famous yachts such as Thendara, Aile Blanche, Borkumriff, Zaca a te Moana and most recently Eleonora, her owner planned his

ultimate masterpiece; with her overall length of 64.5 metres she is the largest classic racing schooner ever to be recreated. Above all else, she, like her inspiration, remains breathtakingly beautiful, turning heads wherever the wind takes her.

Her dimensions are simply incredible; overall, she measures a remarkable 64.5 m. Her graceful sheer line and long overhangs accentuate her grace while her waterline length of 42 m and narrow beam are a promise of unmatched speed under sail. Her spars tower some 45 m above the waterline and support a staggering area of 1,750 m² of sail, more than two and a half times that of the already awesome J-Class yachts.





Architect: William Gardner (1903)

Designer: William Gardner

Builder: Van Der Graaf

Type: 3 Mast Schooner

Length: 64.50 m

8.85 m Beam:

Cruising speed: 10 knots

Cabins: 6 | Guests: 12









100ft Gilles Vaton Design Blue Diamond

Photos © Jesús Renedo

Specification Year/Refit: 2004/2020 Architect: Gilles VATON **Builder: JMV Industries** Type: Bermudian Sloop Length: 30.00 m

6.99 m

Specification Year/Refit: 2005/2020 Architect: Berret Racoupeau

6.85 m

Cruising speed: 9 knots

Yacht Design Builder: Garcia Length: 26.00 m

Cruising speed: 10 knots Cabins: 4 | Guests: 8

Beam:

Designed by Gilles Vaton and built by JMV & H2X, the Sailing Yacht BLUE DIAMOND is a great cruiser-racer combining five star comfort and high performances, both for blue water cruising or on the Super Yacht racing circuit!

Her luxury interior can accomodate up to eight guests in 4 double cabins with ensuite bathrooms, around a wide saloon and dinner table, well isolated from the galley and the crew quarters, and offers a safe and protected cockpit, separated from the manœuvering area, which features an open transom inviting to the ocean. The flush deck, sleek lines and powerful rig invite for sensational sailing in all conditions! Launched in 2004, BLUE DIAMOND is built of Carbon Fiber, rigged with a Lorima 4 spreaders mast and a wide range of sails. She features a lifting keel to allow shallow access, and has been maintained by a professional crew and a

dedicated Owner at the highest level!



Photos © Stephane Maillard

Cabins: 4 | Guests: 12

Ream:

A Berret-Racoupeau design, FANI is a Garcia 85 aluminum sloop with a lifting keel. She is exceptionally well built and maintained, as proven by her round the world tour.

She had a major refit in 2014 and 2020/21 and is now ready to undertake similar cruising trips. In short, FANI is a very comfortable, strong and reliable sailing yacht, capable of covering vast distances with ease, as well as anchoring in shallow waters thanks to her lifting keel.

She boasts 4 cabins for up to 12 guests onboard if amongst family or friends, or 10 guests if more privacy is desired.



CNB 76 Wink

Seaworthy, elegant, efficient, comfortable and easy to handle, the CNB 76 WINK, hull number 2 of a long serie, embodies 30 years of CNB excellence.

With her superb proportions and a unique elegance signed by talented, world famous naval architect Philippe Briand, her lines perfectly integrate a raised saloon, ideal when sailing as well as at a mooring. The layouts are as harmonious as they are comfortable and truly functional. Conceived by interior designer Jean-Marc Piaton, they can accommodate a professional crew whose presence and activity shall by no means disturb the owner's and his guests' privacy.

Year/Refit: 2014

Architect: Philippe Briand

Builder: CNB

Length: 23.17 m

6.10 m

Cruising speed: 9 knots

Cabins: 4 | Guests: 7

CNB 93 Savarona

SAVARONA, a performance world cruiser, was designed by naval architect Philippe Cabon and Frank Darnet (interior) and custom built in aluminum, by the French yard CNB.

SAVARONA has now completed an extensive refit, done by an experienced owner who is a perfectionist. The result is an absolutely stunning yacht that is better than new, with \$1.5M invested. Not only was SAVARONA fully repainted, mast-boomhull-superstructure, but also new 16 mm Burma teak decks and caprail was laid, with new teak added to the coachroof well.

Specification

Year/Refit: 2001/2021 Architect: Philippe Cabon and Frank Darnet

Builder: CNB

Length: 28.60 m

Beam: 6.72 m Cruising speed: 10 knots

Cabins: 3 | Guests: 6



IKIGAI

82ft Judel Vrolijk

Extensive refit & refurbishment in 2018 at Vitters Shipyard in what was effectively a complete rebuild. The spacious, modern and welcoming interior is fashioned from clear varnished teak.

Large master cabin & 2 guest cabins (sleeping up to 8 guests) forward. Amidships, you find a spacious saloon and dining room. Behind the companionway, to port, she boasts the brand new high-tech navigation station, chart table and crew cabin; and to starboard, a galley and crew mess. The transom gives access to the garage where the tender.

Architect: Judel Vrolijk

Builder: **JFA**

Refit: Vitters

Length: **25.13 m**

Beam: **6.00 m**

Draft: **3.50 m**

Cruising speed: 12 knots

Cabins: 3 | Guests: 8

www.bernard-gallay.com

IKIGAI is MCA coded for charter and has been very successful over the past 3 years.





Southern Wind 78 Elise Whisper

Designed as a cruiser-racer, the Southern Wind 78 ELISE WHISPER is ideal for both bluewater navigation and competitive races. Her deck layout features a large guest cockpit protected by a collapsible and recessed dodger, which is well separated from the sailing cockpit. She is the perfect yacht for families, friends, and couples to spend an amazing time together with an experienced regatta captain and an Italian/French chef on board.

Thanks to an accurate refit, carried out under the supervision of Southern Wind Shipyard customer care team, ELISE WHISPER boasts a completely new teak, which appraises her clean and flush deck.

Specification

Year/Refit: 2001/2021

Architect: Reichel-Pugh

Builder: Southern Wind

Length: 23.99 m

Beam: 5.91 m

Draft: 3.80 m

Cabins: 3 | Guests: 8



Reichel Pugh 72 Aragon

Reichel Pugh design built in carbon Nomex by Yachting Developments, ARAGON ex Pinta 05 is a fantastic cruiser racer with outstanding performances for the Mediterranean conditions. The most advanced concepts of pre-preg carbon fibre materials were used, resulting in a hull, deck and structure that meets the high standard that all racing yachts from the drawing board of Reichel Pugh are renowned for. This ensures lightweight characteristics and complements a hull shape that contributes to a swift and agile, yet comfortable and robust ride.

Architect: Reichel-Pugh

Builder: Yachting **Developments**

Length: 22.00 m 5.00 m Beam:

Cruising speed: 10 knots Cabins: 3 | Guests: 9



Nacira 67 Shamlor

With over twenty years of experience in the sailing market, the Italian shipyard Maxi Dolphin, known for producing one-off yachts, has followed its natural evolution and now launches the 20m sailing yacht Dream 67 SHAMLOR.

SHAMLOR is made both for leisure or race and is described as "the most powerful leisure yacht worldwide, able to reach speeds in excess of 30 knots - with a sea view from the dining table!" She features plenty of discretely packaged race technology, including light Karver headsail furlers driven via endless Dyneema loops from the powerful electric winches aft - much lighter than electrical furlers.

Year/Refit: **2012 / 2015**

Architect: Axel de Beaufort

Builder: Maxi Dolphin

20.42 m Length:

5.95 m

Cruising speed: 12 knots

Cabins: 3 | Guests: 6



Mylius 60 *Black Legend S*

One of the highest-specified Mylius 60 ever produced.

Built in 2013 and bought in 2017 by her current owner who completed a full refit and many upgrades, she is now well known for her design and elegance in the Mediterranean Sea. Combining comfort and performances, she has been extensively prepared in 2018 for her first race, involving no less than 12 professional sailors from all over the world.

Architect: Alberto Simeone

Builder: Mylius

Type: Mylius 60

Length: 18.23 m 4.80 m Beam:

Cruising speed: 9 knots Cabins: 3 | Guests: 6



58ft Code 2.1 Black Legend 4

All New. Black Pepper Code 2.1 Vintage racer-cruiser designed by Marc Lombard.

Imoca 60-inspired offshore speed machine in full carbon with centreboard, water ballast and easily managed rig-plan. The flagship of the Black Pepper fleet, she is perfectly configured for racing and cruising duties on both sides of the Atlantic

Specification Year: 2019

Architect: Marc Lombard

Builder: Black Pepper Type: Black Pepper Code 2.1

Length: 17.50 m 5.30 m Beam:

Cruising speed: 8 knots Cabins: 4 | Guests: 8



Simon Rogers 82

A Simon Rogers Design built and designed as a modern Racer-Cruiser to compete in the Maxi Class of the most prestigious race events, AEGIR has fulfilled her goals at the Rolex Maxi Yacht Cup in Porto Cervo, winning 2 editions, and finishing 2nd in her class in 2016! She is also a proven Offshore racer with a 3rd place at the Caribbean RORC 600 in 2011, and a 4th at the Middle Sea Race in 2016 and 2019!

Light, strong, fast and sharp on the water, she can also turn into an ideal blue water cruising yacht,

offering excellent comfort and all the amenities of high standard sailing. For sale & charter. Exhibited at the Palma Superyacht Village 2022 - 28 April/1 May



Architect: Rogers Yacht Design

Builder: Carbon Ocean Yachts

Length: 25.10 m

5.70 m Beam:

4.49 m Draft:

Cabins: 3 | Guests: 6



Bernard Gallay Yacht Brokerage

Classic Yacht



ATLANTIC New Classic Schooner Replica
64.50 m 2010
Location: Italy P.O.A.



SANSSOUCI STAR Steel/Aluminium Large Motor Yacht 53.53 m 1982 Location: Copenhagen, Denmark **EUR 2 250 000**



 ELEONORA
 Classic Gaff Schooner

 49.50 m
 2000, Refit 2020

 Location: Tarragona, Spain
 EUR 6 900 000



KRISS Abeking & Rasmussen Built
45.00 m 1974, Refit 2017
Location: Malta P.O.A.



 PROVENANCE
 Cold Moulded Ketch

 29.65 m
 1968, Refit 2019

 Location: Palma
 EUR 1000 000



TAMORY Classic Wishbone Ketch
26.58 m 1952, Refit 1974 *Location:* Italy, Ventimiglia **EUR 790 000**



THEMARALong Range Gentleman Motor Yacht24.60 m1962, Refit 2022Location: Marseille, FranceEUR 950 000



 AITOR
 Laurent Gilles Ketch

 21.75 m
 1964, Refit 2017

 Location: Sète, France
 EUR 460 000



GIANNELLA IIYawl Marconi Sangermani 6419.64 m1966Location: Palma, SpainEUR 495 000



KIWIMotor Gentleman's Yacht18.30 m1914Location: France, SèteEUR 135 000



JOUR DE FETEQ Class Classic Bermudian Sloop15.80 m1930 Refit 2007 & 2017Location: MarseilleEUR 390 000



WESTWARD OF CLYNDER Bermudian Yawl
13.20 m 1959
Location: France, Hendaye EUR 125 000



 ROCQUETTE
 Camper and Nicholson racing sloop

 12.88 m
 1964, Refit 2019

 Location: France, Brittany
 EUR 115 000



SALES Index

Motor Yacht



SANSSOUCI STAR	Steel/Aluminium Large Motor Yacht
53.53 m	1982
Location: Flensburg, Germa	eny EUR 2 250 000



KRISS	Abeking & Rasmussen Built
45.00 m	1974, Refit 2017
Location: Malta	P.O.A.



BERZINCCamper & Nicholsons Design44.68 m1977, Refit 2012Location: West MediterraneanEUR 3 600 000



 IL GATTOPARDO
 Amer 116 S

 36.00 m
 2012

 Location: Barcelona, Spain
 EUR 4 900 000



 DONA DEL MARE
 New Classic

 34.10 m
 2006

 Location: Croatia
 EUR 3 990 000



 NOE
 Guy Couach 2800 Open

 28.60 m
 2013

 Location: France, Saint Mandrier
 EUR 3 900 000



HEARTBEAT OF LIFE28.20 m *Location:* Barcelona, Spain

Heesen Yachts 1989, Refit 2008 EUR 1 100 000



 4 FIVE
 Riva Opera 85

 26.02 m
 2005

 Location: Spain, Roses
 EUR 1290 000



THEMARA Long Range Gentleman Motor Yacht 24.60 m 1962, Refit 2022 *Location:* Marseille, France **EUR 950 000**



 HALKIN
 Mangusta 72

 21.56 m
 1999

 Location: Alassio, Italy
 EUR 430 000



KIWI	Motor Gentleman's Yacht
18.30 m	1914
Location: France, Sète	EUR 135 000



 BIC ALUMINIUM 48C
 C48

 14.66 m
 2021

 Location: Latvia, Riga
 EUR 1196 700

Bernard Gallay Yacht Brokerage

Sailing Yacht



WINK	CNB 76 - Hull n°2
23.17 m	2014
Location: France, Sète	EUR 1 850 000



FIFTY FIFTY	CNB 76
23.16 m	1991, Refit 2021
Location: Palma, Spain	EUR 690 000



 ARAGON
 Reichel Pugh 72

 22.00 m
 2006

 Location: Palma, Spain
 EUR 992 000



BELLA UNOFast Cruising Sloop21.88 m1998Location: Thaïland, PhuketUS\$ 650 000



 ICHTUS
 Futuna 70

 21.75 m
 2010

 Location: Marseille, South of France
 EUR 1 215 000



VIDELLEFelci 71 Performance21.60 m2006Location: Italy, Cala GaleraEUR 950 000



 TOAD
 Oyster 70

 21.14 m
 1996, Refit 2021

 Location: Imperia, Italy
 EUR 730 000



 JAIPUR
 Centreboard Ketch

 21.00 m
 1991

 Location: France, Cannes
 EUR 550 000



 SHAMLOR
 Nacira 67

 20.42 m
 2012

 Location: Olbia Sardinia Italy
 EUR 1 500 000



DYNASTYHanse 63019.80 m2007Loc: Port St Louis du Rhône, South of FranceEUR 430 000



 BLACK LEGEND S
 Mylius Cruiser-racer

 18.23 m
 2013

 Location: Monaco
 EUR 1 200 000



BLACK LEGEND 4 Black Pepper Code 2.1

17.40 m 2019 (New - Sold by her Shipyard)

Location: Port Grimaud, South of France EUR 1695 000



TOFINOU	Tofinou 16	
15.90 m	2022	
Location: Port Camargue, South of France P.O.		P.O.A.



WATER MAIDENCat-Rigged Sailing Yacht13.90 m2008Location: St Carlos de la Rapita SpainEUR 145 000



FRESET	Setton 32 Custom
9.76 m	2012
Location: France, Antibes	EUR 129 000

SALES Index

Sailing Yacht



ATLANTIC New Classic Schooner Replica
64.50 m 2010

Location: La Seyne sur Mer, South of France P.O.A.



 ELEONORA
 Classic Gaff Schooner

 49.50 m
 2000, Refit 2020

 Location: Tarragona, Spain
 EUR 6 900 000



RADIANCEEd Dubois Oceangoing Sloop37.00 m2010, Refit 2019Location: Italy, GenoaEUR 6 400 000



 BLUE DIAMOND
 Bermudian Sloop

 30.00 m
 2004, Refit 2021

 Location : Palma, Spain
 EUR 1800 000



 PROVENANCE
 Cold Moulded Ketch

 29.65 m
 1968, Refit 2019

 Location: Palma
 EUR 1000 000



SAVARONAAluminium Lifting Keel Sloop28.60 m2001, Refit 2021Location: St Marteen CaribbeanEUR 2 500 000



 ACOA
 92^{ft} Ed Dubois Ketch

 28.00 m
 1985

 Location: Propriano, Corsica
 EUR 995 000



DARK STAR OF LONDON 90^{ft} Aluminium centreboard sloop 27.50 m 1982, Refit 2016 Location: France, Near Marseille **EUR 705 000**



TAMORYClassic Wishbone Ketch26.58 m1952, Refit 1974Location: Italy, VentimigliaEUR 790 000



 FANI
 Garcia 85

 26.33 m
 2005, Refit 2020

 Location: France, Saint-Malo
 EUR 1195 000



IKIGAI	JFA 82 Sloop
25.13 m	2001, Refit 2018
Location: Palma, Spain	EUR 2 800 000



 AEGIR
 Carbon Ocean 82

 25.00 m
 2011

 Location: Palma, Spain
 EUR 2 900 000



ELISE WHISPER	SW 78
23.99 m	2001
Location: Italy	EUR 1 550 000



 SWALLOWS AND AMAZONS
 Custom CNB 77

 23.70 m
 2009, Refit 2020

 Location: Caribbean, Antigua
 EUR 1 190 000



 SILANDRA V
 Swan 76

 23.20 m
 2007, Refit 2021/2022

 Location: Imperia Italy
 EUR 3 500 000



Multihull



OCEAN PEARL Maxi Catamaran 33.50 m 2000 Location: Barcelona, Spain EUR 1 600 000



ORION Catana 90 2008, Refit 2020 26.52 m Location: Caribbean, Curação EUR 2060 000



MAGIC CAT Fast Cruising Catamaran 1996, Refit 2020 25.00 m Location: Sète, South of France P.O.A.



LORD DICKIE Velum 72 22.00 m 2009, Refit 2018 EUR 490 000 Location: Canet en Roussillon, South of France



ICECAT seventytwo Cruising catamaran 22.00 m 2022 P.O.A. Location: Italy



ICECAT sixtyfour Cruising catamaran 19.50 m 2022 P.O.A. Location: Italy



Prout 72 LAYSAN 2017 22.00 m Location: Carribean EUR 1 990 000



GP 70 GP 70 21.00 m 2022 Location: Portugal P.O.A.



TRAMONTANE Catana 65 19.70 m 2008, Refit 2021 Location: Gruissan, South of France EUR 1 350 000



FRIENDS FOREVER DH 550 16.75 m 2016 EUR 665 000 Location: Portimao, Portugal



NEW CONSTRUCTION



Order now and get it delivered within 24 months

The GP70 concept is the ultimate result of the expectation of a long-term experienced yachtsman in catamaran sailing.

The GP 70 is the ideal compromise between performance and comfort to cruise around the world at unmatched average speed and in the safest environment for one's own family. Thanks to the collaboration with the world-famous multihull architects VPLP design, the GP 70 is the perfect catamaran to be enjoyable to sail in any circumstances, and thrilling to race into the breeze at up to 30 knots!

The comfort and the functionality of the accommodation are another priority, and the GP 70 offers a wide and bright saloon with the galley opening to the aft cockpit table, and accommodation for up to 8 guests and 2 crew.

Very well rigged with powerful sails, the GP 70 remains nonetheless accessible to all passionate sailors with a small crew of just two!

The hulls and superstructure are ready to be put together, waiting for you to take the GP 70 over and to adapt her to your own wishes.

Length: 21.00 m

Beam: **9.75 m**

Draft: 1.45/3.90 m

Displacement: 22 t (at full load)

Engines: 2 x 80 HP

Hull: Glass Fibber

Superstructure, Main deck, Structure: Carbon Fibber

Spars: Carbon Fibber

Cabins: 4 | Guests: 8

www.bernard-gallav.cor





Rendering Linea Concept





Racing



WAY OF LIFE
Mcconaghy 86ft
26.60 m
2004

Location: Italy

P.O.A.



 AKRON AOTON
 Orma 60

 18.28 m
 1998

 Location: Greece
 From EUR 190 000



 ARAGON
 Reichel Pugh 72

 22.00 m
 2006

 Location: St-Tropez, France
 EUR 992 000



CANNONBALLBottin Partner Maxi 7221.90 m2017Location: Palma, SpainP.O.A.



 HIGH SPIRIT
 Botin 65

 20.00 m
 2015

 Location: Valencia, Spain
 EUR 1 500 000



 CHESSEA
 Volvo 60

 19.50 m
 1997, Refit 2015

 Location: France, Near Montpellier
 EUR 180 000



 WILD JOE
 60' Canting Keel Mini Maxi

 18.57 m
 2002, Refit 2018/2020

 Location: Primosten Croatia
 EUR 490 000



 GLOBE
 Ex Imoca 60

 18.28 m
 1992

 Location: Gdansk, Poland
 EUR 115 000



 SUPERBIGOU
 Imoca 60 ex Medallia

 18.28 m
 2000/2020

 Location: Caen, France
 EUR 195 000



 AUSTRIA ONE
 Ex Imoca 60

 18.28 m
 1995/2012

 Location: Split, Croatia
 EUR 145 000



 CAMPAGNE DE FRANCE
 Imoca 60

 18.28 m
 2006

 Location: Cherbourg, France
 EUR 450 000



 MACCHIA MEDITERRANEA
 TP52

 15.84 m
 2008

 Location: Gaeta, Italy
 EUR 360 000



BLACK LEGEND 2Black Pepper Code 112.00 m2013Location: France, Port GrimaudEUR 345 000







140ft Motor Yacht

Hana offers state-of-the-art design and is in excellent condition. This CRN-built motor yacht is a fantastic example of the shipyard's innovative style and features naval architecture from the shipyard and Zuccon International who worked together on this spectacular yacht. The Claude Missir designed interior is contemporary and inviting

with neutral tones and gentle lighting throughout to accentuate the Hana's already generous volume and size. The two salons offer ample seating for relaxing with a formal dining option for 10 guests on the main deck. On bridge deck aft there is an alfresco dining option in a large circular table that can seat up to 11 guests.

Hana comfortably accommodates 10 guests across five staterooms, 11 with the use of the Pullman berth. The full-beam master suite is positioned on the main deck and boasts a private terrace with balcony windows that open and an adjoining study. On the lower deck there are three spacious doubles and a twin cabin with an additional Pullman berth if needed, all have en-suite shower-rooms.



Guests: 10 | Crew: 9

Summer Operating Areas 2022: West Mediteranean

WEEKLY CHARTER RATE

From EUR 135 000









$\underset{\text{100}^{\text{ft}} \text{ Finot Conq Design}}{\text{NOMAD } IV}$

NOMAD IV is a sailing yacht with cutting-edge characteristics that set her apart from other 100 footers today. The world-renowned naval architects Finot-Conq have an enviable reputation within the sailing world; among their previous racing builds are IMOCA 60s and their latest creation is the 100ft cruiser S/Y NOMAD IV. She is probably the fastest 100' performance cruiser in the world, as well as being a very comfortable yacht for luxury family

charter. She has aesthetic proportions: the wide chinned hull; a low and wide coachroof; an extremely wide cockpit for a radical exterior style.



Guests: 12 | Crew: 6

Summer Operating Areas 2022: **West Mediteranean**

WEEKLY CHARTER RATE

From EUR 56 000













Sanlorenzo 82 Ola

Boasting a host of fabulous amenties and a classic interior, OLA is tailor made for elegant charters. Relax on her sunpads, dine beneath the shade of the canvas bimini or hop aboard her tender for a ride, and let your cares slip away. Refitted in 2021, OLA offers guest accommodation for up to 8 guests in 4 comfortable cabins. The bed configuration includes 4 singles in 2 twin cabins and 2 king size beds in 2 in one Master Suite and one VIP stateroom. She is also capable of carrying up to 3 crew onboard to ensure a relaxed luxury yacht charter experience.

Year/Refit: 1997/2021

Builder: Sanlorenzo

Length: 23.95 m

Guests: 8 | Crew: 3

Summer Operating Areas 2022:

West Mediteranean

WEEKLY CHARTER RATE

From EUR 22 000



157ft DWINGER is unique; a magnificent, innovative sailing yacht custom built with a hull made by Royal Huisman. Such is her stability and seaworthiness that she is capable in sailing in a variety of waters, and she is about to embark on a season in the Far North. Her customised interior includes a galley which lies open to the dining area allowing the chef to put on a culinary show for the guests each

day, while the extensive outside covered spaces provide plentiful scope for events on board. She can welcome 11 guests in 5 ensuite double cabins.

Specification

Year/Refit: 2012/2016 Architect: Gerard Dijkstra

Builder: Royal Huisman Custom

Length: 48.50 m Guests: 11 | Crew: 7

Summer Operating Areas 2022:

Other Destinations: Norway / Spitzbergen

WEEKLY CHARTER RATE

From EUR 70 000





WEEKLY CHARTER RATE From EUR 25 000

Vismara 80 *Luce Guida*

A combination that leads to the creation of an advanced craft in style and features where light and air are the main characters, thanks to the large windows in the hull and in the deckhouse. This craft is perfectly in line with Vismara's style, characterized with high technological standards, modern design, lightweight materials and attention to details which ensure lightness, speed, safety and livability. All furniture is a structural element, this tremendously benefits the weight and rigidity of the boat. The special carbon hull, designed with the shape of the new Vismara sport 'Meta', including an under floor lifting keel that does not interfere with the interiors and a generous sail plan, benefits not only the 'easy cruising' but also the race winning potentials.







Wally Yachts Wally One

WALLY ONE is the original Wally Yachts. Built in 1991, her design is still far ahead of her time, and revolutionized the Superyacht world. It was built as a luxury cruising yacht that could be enjoyed by families, and has the performance capabilities of a maxi-yacht racer.

Totally refitted in 2022, she is now back on the charter market nicer than ever, ready to accommodate up to 6 guests with a crew of 4. WALLY ONE is the perfect yacht for family charters with a wide range of water activities and sports onboard.

Specification

Year/Refit: 1991/2022
Builder: Wally Yachts
Design: Luca Brenta & Co.
Length: 25.30 m
Guests: 6 | Crew: 4

Summer Operating Areas 2022: **West Mediterranean**

WEEKLY CHARTER RATE

From EUR 28 000

www.hornard-gallay.com





Swan 82 Kallima

The Swan 82 KALLIMA (Ex ALPINA) is an updated model of the Maxi-cruiser concept.

She is the result of accumulated knowledge and experience, drawn afresh. The vessel is a modern sailing yacht which has been built for speed, yet retains the company's high standards and style: elegant lines,luxurious interiors, ease of handling and reliability. Her streamlined hull and practical deck layout mask a comfortable interior and a wealth of technology, which combine to offer outstanding long range cruising performance.



WEEKLY CHARTER RATE From EUR 30 000 www.bernard-gallay.



luxury and comfort with cutting edge technology and performance in a way that has rarely been seen before. Performance sport is clearly the core of this yacht but she

is equally proud of her cruising comfort. The intelligent and beautiful collaboration between Southern Wind Shipyard, Reichel Pugh and Nauta Design has resulted in a sense of great comfort and security whilst sailing.

Photos © Southern Wind Shipvard

WEEKLY CHARTER RATE

From EUR 44 000

West Mediterranean



82ft JFA *Ikigai*

IKIGAI was recently refitted and refurbished at Vitters Shipyard in what was effectively a complete rebuild.

The spacious, modern and welcoming interior is fashioned from clear varnished teak. The large master cabin and two guest cabins are situated forward. Amidships are the spacious saloon and dining room. Behind the companionway you will find, to port, the brand new high-tech navigation station, the chart table and the crew cabin; and to starboard, the galley and crew mess. The transom opens to give access to the garage where the tender is stored. Sailing IKIGAI is an absolute joy: sensational to helm, she is simply fantastic upwind.

Architect: Judel Vrolijk & Co.

Builder: **JFA**

Length: 25.13 m

Guests: 8 | Crew: 2

Summer Operating Areas 2022:

West Mediterranean

WEEKLY CHARTER RATE

From EUR 28 000







78ft S/Cat Taj

TAJ is a fast and light catamaran, built of Epoxy glass fibre and carbon structure. Her design is minimalist and she is built for comfort with all charter amenities on board. She is a safe boat capable of 300-350 miles passage per day.

She is designed to give a real sailing experience while ensuring maximum comfort. The transverse structure and mast are of carbon fiber in order to keep her strong but light. She is easy to handle with electrical winches, twin helms and a clear view over the coach roof from the cockpit. Her salon offers a fantastic 360° panoramic view and there is dining indoors and outdoors.



Ipanema 58 Araok

With its unrivalled living space, intelligent design and dynamic performance, the new Flagship catamaran Ipanema 58 delivers a luxury cruising experience without compromise.

Designed to comfortably share simple day trips or long-haul cruises with family or friends, the Ipanema 58 features a myriad of luxurious and spacious areas in which to relax. Host long lazy lunches in the stunning $25 \mathrm{m}^2$ cockpit which comfortably accommodates every guest on board the yacht, and then unwind on the inspired modular sunbathing deck on the catamaran's expansive foredeck.









Year/Refit: 2001/2021 - Architect: Reichel-Pugh - Builder: Southern Wind Shipyard - Length: 23.99 m

Guests: 8 | Crew: 3 - Summer Operating Areas 2022: West Mediteranean

WEEKLY CHARTER RATE From EUR 28 000

SW 78 Elise Whisper

This 80 footer cruiser-racer is suitable both for coastal or blue-water cruises and is the ideal choice for a luxury charter for families and couples.

Built in carbon composite, she stands out for her light displacement which means exciting sailing performances even in light Med breezes.

In 2011 and 2015 she benefited from intensive refits managed by the Southern Wind Customer Care team, including but not limited to: engine, generator and propeller replacement, rigging substitution and upgrading to Carbon EC6+...





TIGA BELAS is a very comfortable, easy to handle, safe and well performing sailing sloop. Designed by Bill Dixon Yacht Design Studio, built by Austral Yachts in 2001, the beautiful 24 metre deck-saloon sailing yacht TIGA BELAS features a classic appearance and beautiful sheer lines. The idea was to create an uncompromisingly comfortable, easy to handle, safe and well performing sloop of the highest standard in respect to construction, materials and equipment.

Specification

Year/Refit: 2000/2022 Architect: Bill Dixon Design Builder: Austral Marine

Length: 24.59 m Guests: 8 | Crew: 2

Summer Operating Areas 2022: West Mediterranean

WEEKLY CHARTER RATE

From EUR 22 000









WEEKLY CHARTER RATE From EUR 17 000

Custom catamaran Curanta Cridhe

Curanta Cridhe (Gaelic for Braveheart) is a custom-built catamaran by Dixon Yacht Design.

Fully air-conditioned, this 50-foot luxury yacht boasts three cabins, each equipped with an en-suite bathroom, a desk/vanity area and lots of storage. With a Queen master and two King cabins (which can also be configured as singles) Curanta Cridhe is ready to welcome you, your family and friends to a luxurious and comfortable home-away-from home.







Giorgio Armani Superyacht Regatta

Date: 31 May - 04 June 2022 - Location: Porto Cervo, Sardinia, Italy

Giorgio Armani will be the new title sponsor of the 15th edition of the Superyacht Regatta

The four days of coastal races will be set against the unique backdrop of the La Maddalena Archipelago, and accompanied by various social occasions ashore. Organised since 2008 by the Yacht Club Costa Smeralda, the Giorgio Armani Supervacht Regatta will be open to supervachts with a minimum length of 90 feet and multihulls of at least 50 feet in length. As in previous editions, the event will also include the Southern Wind Rendezvous and Trophy.



Les Voiles de St-Tropez

Date: 24 Sept - 08 Oct 2022 - Location: Old Port of St-Tropez, France

'Where Yachting Modernity and Tradition Meet'

During the first week of September 24 to October 1, 2022, the event will welcome classic and modern boats, as usual but for modern yachts up to a size limit (except for specific classes). The usual program remains unchanged with the prize-giving ceremony scheduled for the evening of Saturday, October 1st. During the week of October 2 to 8, 2022, it will be the turn of the large modern yachts which will benefit from specific courses with all the departures in front of the town of Saint-Tropez from October 4. In the running, the maxi yachts among the moderns. Prize-giving ceremony on Saturday evening, October 8. Approximately 250 boats will participate in the first week and nearly 50 modern "Maxi Yachts" are expected in the second week.



Maxi Yacht Rolex Cup

Date: 04 - 10 September 2022 - Location: Porto Cervo, Sardinia, Italy

'Maxi yachting is evolving'

In recent years ever more impressive and varied fleets have exemplified the evolution of yacht racing as the maxi craft continue to develop and push the boundaries of design and technological innovation. Organized in collaboration with the International Maxi Association and with the support of title-sponsor Rolex, the regatta regularly attracts upwards of 40 maxi yachts including the very best of international yachting. Competing divisions range from the 18 to 24-metre Mini Maxi class, which competes for its World Championship during the event, to the Supermaxi division which hosts yachts of 30.5 metres and above.



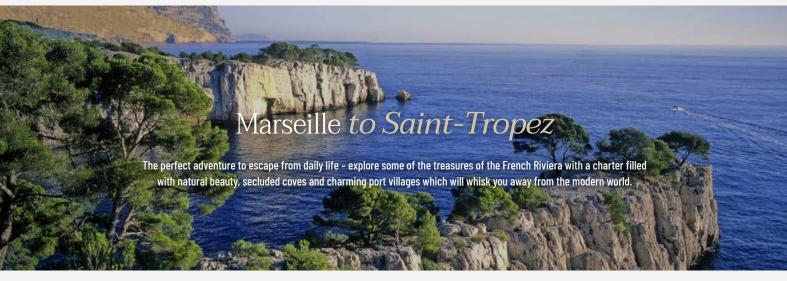
Rolex Middle Sea Race

Date: Start 22 October 2022 - Location: Grand Harbour of Malta

'The most beautiful race in the world

The race is a true challenge to skippers and crews who have to be at their very best to cope with the often changeable and demanding conditions. Starting from Grand Harbour, boats will sail a course leaving to port the Island of Sicily, the Aeolian Islands (including Strombolicchio), the Egadi Islands (except Marettimo Island), Pantelleria and Lampedusa Islands, through the South Comino Channel, keeping Malta to starboard, to the finish line in Marsamxett Harbour.







Before you step on board...

Take a day or two to explore the beautiful city of Marseille. Highlights include the impressive architecture of both the cathedral and Notre Dame de la Garde, whilst an afternoon is well spent in Marseille's old town Le Panier - a picturesque, colourful town with a multicultural ambiance.

When to go: The best time to go is from May to October

beach, it is the perfect spot to explore by boat, go scuba

port of Cassis where you can wander around its quaint,

Day 4 | Cassis

colorful streets.

Suggested *Itinerary*

At BGYB we offer our clients bespoke itineraries for their charter holidays. Please contact us to receive your very own personalised charter itinerary.

Day 1 | Marseille's old port

Embarkation in Marseille's old port, where you can enjoy some of the region's famous fresh fish. Immerse yourself in culture with a visit to museum Le Mucem. Meet your crew and unwind for the evening with an excellent meal prepared by your chef.



Day 5 | Porquerolles

Sail to the Island of Porquerolles, and take in the local culture by paying a visit to its historical forts and windmills, and don't miss a trip to a local vineyard. If you have time, escape civilization by visiting the Island of Port-Cros, a haven of blue waters and untouched natural beauty.



Day 6 | Cavalaire and La Croix Valmer

Make a stop at the towns of Cavalaire and La Croix Valmer where you can sample the countless specialty cuisines and enjoy their beautiful ports and beaches. Spend some time at the beaches of Pampelonne where you can relax at one of the numerous luxury beach bars.



Set sail and make a short stop at the Archipel de Riou - the perfect spot for some scuba diving. Then enjoy some lunch on the boat as you voyage to the nearby Calanque de Sormiou. Once arrived, go for a wander around its beautiful cliffs, or instead relax on its white sand beaches.



Move along to the Calanque de Morgiou, and relax on another beautiful beach, or go diving to explore its mysterious semi-submerged caves. In the afternoon, escape to the Calanque d'En Vau - the high cliffs which surround it create the perfect environment of seclusion and natural beauty



Day 7 | Saint-Tropez

Disembark at St Tropez on your final day of the charter, where you can settle back in to modernity by spending some time in its countless luxury restaurants and chic cafés, or prolong your escape from reality by wandering around its charming port and old town.



CHARTER Destinations





Style and Substance

The rocky coastline is dotted with picturesque pebbled and sandy beaches and is home to rows of quaint shoreline villages. With their jigsaw of red roofs and winding streets, the towns of Dubrovnik and Split display an architecture which is an exquisite mix of traditional and unassuming style.

Suggested *Itinerary*

At BGYB we offer our clients bespoke itineraries for their charter holidays. Please contact us to receive your very own personalised charter itinerary.

Day 1 | Dubrovnik

Starting your journey in Dubrovnik, you will be immersed in the history of the town and Croatia's past eras. Take some time to discover some of the calm anchorages which surround the town, such as the idyllic Island of Kolocep.

Situated just south of Dubrovnik, enjoy a visit to Montenegro in a quest to find extraordinary landscapes

where mountains plunge into blue seas.



Day 4 | Hvar

Take an long relaxing stopover at the island of Hvar, discovering her main town which bears the same name. From Hvar you will be able to explore ancient greek cities, numerous picture-perfect beaches and sail along the neighbouring Paklinski islands or "Škoji" as they are known to locals.



Day 5 | Lastovo Archipelago

The Lastovo archipelago offers more than 40 islands and stretches out over 50km, allowing you to sail from one anchorage to the next, taking advantage of the calmness and serenity of the flourishing nature around you.



Day 6 | Split

Built in and around the extravagant palace of a 4th century Roman emperor, the city of Split boasts a splendid medieval history as well as exceptional beauty spots for you to explore.



Day 3 | Korkula

Day 2 | Kotor

Set sail towards the northern islands for a tour around several anchorages framed by the sparkling waters and natural reserves for which Korkula is renowned.



Day 7 | Trogir

Trogir is the final unmissable stopover of our Croatian itinerary, offering easy access to the Split airport just a few miles away.









Before you step on board...

A region filled with culture, fine cuisine and beautiful beaches, your charter in Tuscany will truly allow you to enjoy the finer things in life. Perhaps begin your charter by flying to Florence and spending a few days there, and if you have time, drive to the historical city of Lucca to immerse yourself in Tuscan culture.

When to go: The best time to go is from May to October

www.bernard-gallav.com

Suggested Itinerary

At BGYB we offer our clients bespoke itineraries for their charter holidays. Please contact us to receive your very own personalised charter itinerary.

Day 1 | Porto Venere, Spezia

Your charter begins with embarkation in Porto Venere, Spezia – take in the picturesque, colorful houses that surround the harbor and browse its artisanal boutiques before meeting your crew and enjoying the first of many fantastic meals prepared by your chef on board.



Day 4 | Isle of Elba

Sail to the Isle of Elba where you can enjoy the many delights of Portoferrario – take in its many historical treasures and visit its eclectic boutiques selling handmade products. Don't miss its Napoleonic villas and the San Giovanni Thermal Baths.



Day 5 | South of Elba

Travel down to the South of Elba to relax on one of its many beautiful fine sand beaches, such as Cavoli or Seccheto. Relax in the sun or take advantage of the clear waters and go snorkeling or have fun with some water toys.



Day 2 | Marina de Pisa

A short voyage to the Marina de Pisa from where you can explore the city just 10 minutes away and visit its famous Leaning Tower. For those preferring a more unique experience, escape to one of the villages of the Chianti region and take a tour of a local winery.



Day 6 | Isola del Giglio

Travel to the nearby Isola del Giglio – a scuba diver's dream with its beautiful waters and diverse Mediterranean plants and animals. Explore its colorful villages, enjoy its local cuisine and take in the sunset from one of its sandy



Day 3 | Dock in Livorno

Dock in Livorno, and enjoy the beautiful canals in the Venetian-style quarter La Venezia. From Livorno you can either visit Florence, the capital of Tuscany, or instead take a trip to the small village of San Gimignano, famous for its medieval walls and towers.



Day 7 | Porto Ercole

Disembarkation at Porto Ercole on your final day of the charter, from where you can travel to Rome to either continue your Italian adventure, or fly home after a week filled with exploration and culture.



CHARTER Destinations





Suggested *Itinerary*

At BGYB we create bespoke charter itineraries for our clients. Contact us for your very own personalised itinerary.

Day 1 | Embarkation in Eivissa (Ibiza)

Arrival in Ibiza where, if you have the time, we would highly recommend booking a table at the Heart restaurant, created by the Adria brothers and Cirque de Soleil, for a truly unique dining experience. Browse the countless luxury bars and boutiques before meeting your crew and embarking.



Day 2 | Beaches in Formentera

Explore the beaches of the small island of Formentera, perfect for sailing, and even some kitesurfing if the weather permits. Relax on the sandy beaches, or go for a wander around the quaint village and visit the art market Le Mercat de La Mola if vou're in the market for some unique artisanal creations.



Day 3 | Sant Elm, Dragonera Island

After a 6 hour passage overnight, dock at Sant Elm, a beautiful beach resort with a breathtaking coastline and multiple high quality restaurants. Catch a boat over to visit the Island of Dragonera, a registered natural park since 1995. Go for a hike amongst its beautiful scenery of untouched nature and witness its diverse flora and fauna, including rare species of lizards and birds.



Day 4 | Port Soller, Deia

Dock in Port Soller to appreciate the beauty of the North Coast of Mallorca, where you take in the incredible Tramuntana mountains dropping down to the sea, the crystal blue waters and the dramatic scenery and sunsets. Visit one of the exceptional fish restaurants in Cala Deia and go for a stroll along the pebbled cove beach.



Make the most of the Balearic Islands

Hidden behind the prestigious resorts and bars, this charter destination is rich in Gothic cathedrals, ancient ruins, authentic fishing villages, preserved olive groves and other typical fauna and flora. Each island harbours its own unique treasures to discover!

When to go: The best time to go is from May to October

Day 5 | Torrent de Pareis, Pollença

Experience the renowned hiking route through the Torrent de Pareis, a gorge declared as a natural monument thanks to its wild nature and unusual geological formations. Recover from your hike in the beautiful ancient town of Pollença - don't miss its impressive main square which has a vast array of cafés and restaurants.



Day 6 | Menorca: North Coast - Fornells

Sail along the whole of the North Coast of Menorca, where you will discover countless small beaches and bays surrounded by crystal blue waters, perfect for making the most of paddle-boards for excursions and swimming to the beach. Explore the treasures of the S'Albufera Grau national park, such as the charming town and beach of Fs Grau. or the beautiful coves at Cala Tortuga and Cala Pregonda.



Day 7 | Menorca - Mahon

Dock in the port of Mahón, the capital city of Menorca. Discover the history of the island by paying a visit to one of the museums, or try the local cuisine at a market or restaurant. For a unique nighttime experience, dance the night away in the Cova d'en Xoroi, the legendary natural cave disco.



Day 11 | Menorca - South Coast Macarella & Macaralleta

Continue down south to the beaches of Macarella and Macaralleta, some of the most beautiful on the island with their stunning turquoise waters. Spend the day swimming, sunbathing and snorkelling, and pay a trip to the popular, local beach bar for a cocktail or two.



Day 9 | Menorca: Ciutadella

complete our sect

Your charter ends in the small fishing town of Ciutadella, the old capital of the island situated inside a long bay going into land. Explore its impressive historic quarter Es Born, surrounded by medieval palaces, churches and fortresses, before heading to the airport to return home.





Motor Yacht





CHRISTINA O Length: 99.13 m

Guest/Crew: 34/38 Area: West Mediterranean

Rate: From EUR 620 000/week



 CHAKRA
 Length: 86.00 m

 Guest/Crew: 24/30
 Area: East Mediterranean

 Rate:
 From EUR 495 000/week



 TITANIA
 Length: 73.00 m

 Guest/Crew: 12/19
 Area: West Mediterranean

 Rate:
 From EUR 565 000/week



SERENITY Length: 72.00 m

Guest/Crew: 28/30 Area: West Mediterranean

Rate: From EUR 550 000/week



 SHERAKHAN
 Length: 69.60 m

 Guest/Crew: 26/19
 Area: West Mediterranean

 Rate:
 From EUR 485 000/week



LIGHT HOLIC

Guest/Crew: 12/15

Rate:

Length: 60.00 m

Area: West Mediterranean

From EUR 320 000/week



 SANSSOUCI STAR
 Length: 53.50 m

 Guest/Crew: 12/8
 Area: Northern Europe

 Rate:
 From EUR 100 000/week



 DB9
 Length: 52.40 m

 Guest/Crew: 12/11
 Area: West Mediterranean

 Rate:
 From EUR 250 000/week



 HALAS
 Length: 52.00 m

 Guest/Crew: 24/16
 Area: Turkey

 Rate:
 From EUR 140 000/week



 MOSAIQUE
 Length: 49.90 m

 Guest/Crew: 12/12
 Area: West Mediterranean

 Rate:
 From EUR 160 000/week



THE MERCY BOYS

Guest/Crew: 12/11

Area: East/West Mediterranean

Rate: From EUR 90 000/week



 HANSE EXPLORER
 Length: 47.76 m

 Guest/Crew: 12/14
 Area: Pacific Ocean

 Rate:
 From EUR 175 000/week



 COSTA MAGNA
 Length: 44.50 m

 Guest/Crew: 10/8
 Area: West Mediterranean

 Rate:
 From EUR 90 000/week



 AMADEUS
 Length: 44.05 m

 Guest/Crew: 10/9
 Area: West Mediterranean

 Rate:
 From EUR 106 500/week



 BINA
 Length: 43.25 m

 Guest/Crew: 12/9
 Area: West Mediterranean

 Rate:
 From EUR 150 000/week

CHARTER Index

Summer 2022 Charter Rates (MYBA terms)



 DIANE
 Length: 43.00 m

 Guest/Crew: 10/8
 Area: West Mediterranean

 Rate:
 From EUR 140 000/week



X Length: 42.78 m

Guest/Crew: 12/8 Area: West Mediterranean

Rate: From EUR 175 000/week



 LIFE SAGA
 Length: 42.10 m

 Guest/Crew: 12/8
 Area: Caribbean

 Rate:
 From EUR 90 000/week



 DE LISLE III
 Length: 42.00 m

 Guest/Crew: 9/7
 Area: Australia - New Zealand

 Rate:
 From AUD 165 000/week



DESAMIS B Length: 40.00 m

Guest/Crew: 11/8 Area: West Mediterranean

Rate: From EUR 96 000/week



 PIPE DREAM
 Length: 39.62 m

 Guest/Crew: 12/7
 Area: Caribbean

 Rate:
 From EUR 129 000/week



 SWEET ESCAPE
 Length: 39.62 m

 Guest/Crew: 12/8
 Area: Bahamas

 Rate:
 From USD 99 000/week



 ASCENSION
 Length: 37.00 m

 Guest/Crew: 10/5
 Area: West Mediterranean

 Rate:
 From EUR 100 000/week



PREFERENCE 19 Length: 36.40 m

Guest/Crew: 10/7 Area: West Mediterranean

Rate: From EUR 105 000/week



 MUSA
 Length: 36.25 m

 Guest/Crew: 9/5
 Area: West Mediterranean

 Rate:
 From EUR 75 000/week



 PARIS A
 Length: 35.05 m

 Guest/Crew: 12/6
 Area: Greece

 Rate:
 From EUR 63 000/week



IROCK Length: 34.00 m

Guest/Crew: 11/6 Area: West Mediterranean

Rate: From EUR 84 000/week



 ODYSSEY III
 Length: 33.00 m

 Guest/Crew: 8/6
 Area: West Mediterranean

 Rate:
 From EUR 54 000/week



 MEMORIES TOO
 Length: 30.00 m

 Guest/Crew: 12/6
 Area: Greece, Turkey

 Rate:
 From EUR 92 000/week



 MAKANI
 Length: 23.60 m

 Guest/Crew: 9/4
 Area: Greece

 Rate:
 From EUR 36 000/week



Sailing Yacht





 DRUMBEAT
 Length: 53.00 m

 Guest/Crew: 11/10
 Area: Caribbean

 Rate:
 From EUR 175 000/week



TRINAKRIA Length: 49.06 m

Guest/Crew: 10/8 Area: West Mediterranean

Rate: From EUR 65 000/week



 DWINGER
 Length: 48.50 m

 Guest/Crew: 11/7
 Area: Northern Europe

 Rate:
 From EUR 70 000/week



HYPERION

Guest/Crew: 6/8

Rate:

Length: 47.42 m

Area: West Mediterranean

From EUR 91000/week



 DOUCE FRANCE
 Length: 42.20 m

 Guest/Crew: 12/7
 Area: West Mediterranean

 Rate:
 From EUR 106 000/week



ZANZIBA Length: 40.00 m

Guest/Crew: 10/7 Area: Croatia, Montenegro

Rate: From EUR 69 300/week



 VAIMITI
 Length: 39.20 m

 Guest/Crew: 10/5
 Area: West Mediterranean

 Rate:
 From EUR 41 140/week



TWILIGHT Length: 38.10 m

Guest/Crew: 8/6 Area: East Mediterranean

Rate: From EUR 88 000/week



 THANDEKA
 Length: 37.00 m

 Guest/Crew: 8/6
 Area: Caribbean

 Rate:
 From EUR 85 000/week



 BLISS
 Length: 36.70 m

 Guest/Crew: 10/5
 Area: West Mediterranean

 Rate:
 From EUR 72 500/week



 SHAMANNA
 Length: 35.20 m

 Guest/Crew: 8/6
 Area: West Mediterranean

 Rate:
 From EUR 105 000/week



 CHE
 Length: 34.70 m

 Guest/Crew: 8/6
 Area: West Mediterranean

 Rate:
 From EUR 75 000/week



 THALIMA
 Length: 33.70 m

 Guest/Crew: 8/5
 Area: West Mediterranean

 Rate:
 From EUR 58 000/week



 AMADEUS
 Length: 33.50 m

 Guest/Crew: 12/6
 Area: Greece

 Rate:
 From EUR 35 000/week



 FARFALLA
 Length: 31.78 m

 Guest/Crew: 8/5
 Area: Bergen, Norway

 Rate:
 From EUR 70 000/week

CHARTER Index

Summer 2022 Charter Rates (MYBA terms)



NOMAD IV

Guest/Crew: 12/6

Rate:

Length: 30.48 m

Area: West Mediterranean

From EUR 56 000/week



FARANDWIDE Length: 30.20 m

Guest/Crew: 8/4 Area: East/West Mediterranean

Rate: From EUR 46 000/week



 FREEBIRD
 Length: 30.20 m

 Guest/Crew: 8/4
 Area: West Mediterranean

 Rate:
 From EUR 48 000/week



 AIZU
 Length: 30.00 m

 Guest/Crew: 8/3
 Area: East Mediterranean

 Rate:
 From EUR 31 000/week



 LEOPARD 3
 Length: 30.00 m

 Guest/Crew: 8/6
 Area: West Mediterranean

 Rate:
 From EUR 49 500/week



GRAND BLEU VINTAGE

Guest/Crew: 8/4

Rate:

Length: 29.00 m

Area: West Mediterranean

From EUR 39 000/week



ARAGON Length: 28.64 m

Guest/Crew: 8/4 Area: West Mediterranean

Rate: From EUR 44 000/week



 FANI
 Length: 26.33 m

 Guest/Crew: 12/2
 Area: West Mediterranean

 Rate:
 From EUR 22 000/week



 WALLY ONE
 Length: 25.30 m

 Guest/Crew: 6/4
 Area: West Mediterranean

 Rate:
 From EUR 28 000/week



 IKIGAI
 Length: 25.13 m

 Guest/Crew: 8/2
 Area: West Mediterranean

 Rate:
 From EUR 28 000/week



AEGIR Length: 25.10 m

Guest/Crew: 6/3 Area: West Mediterranean

Rate: From EUR 29 400/week



 MAGIC CAT
 Length: 25.00 m

 Guest/Crew: 8/4
 Area: West Mediterranean

 Rate:
 From EUR 35 000/week



 KALLIMA
 Length: 24.89 m

 Guest/Crew: 8/3
 Area: West Mediterranean

 Rate:
 From EUR 30 000/week



TIGA BELAS Length: 24.59 m

Guest/Crew: 8/2 Area: West Mediterranean

Rate: From EUR 22 000/week



 ULTIM EMOTION 2
 Length: 24.38 m

 Guest/Crew: 8/3
 Area: West Mediterranean

 Rate:
 From EUR 42 000/week

Summer 2022 Charter Rates (MYBA terms)



NAKUPENDA Length: 24.00 m

Guest/Crew: 8/3 Area: West Mediterranean

Rate: From EUR 28 000/week



 TAJ
 Length: 24.00 m

 Guest/Crew: 6/3
 Area: Caribbean

 Rate:
 From EUR 27 000/week



 AESOP
 Length: 23.99 m

 Guest/Crew: 4/2
 Area: West Mediterranean

 Rate:
 From EUR 30 000/week



 ELISE WHISPER
 Length: 23.99 m

 Guest/Crew: 8/3
 Area: West Mediterranean

 Rate:
 From EUR 28 000/week



 LUCE GUIDA
 Length: 23.60 m

 Guest/Crew: 6/2
 Area: West Mediterranean

 Rate:
 From EUR 25 000/week



 LAYSAN
 Length: 22.00 m

 Guest/Crew: 8/3
 Area: US Virgin Islands

 Rate:
 From USD 39 000/week



ICHTUS

Length: 21.75 m

Guest/Crew: 6/2

Area: West Mediterranean

Rate: From EUR 15 000/week



SHAMLOR Length: 20.42 m

Guest/Crew: 6/2 Area: West Mediterranean

Rate: From EUR 15 000/week



 CALMA
 Length: 18.40 m

 Guest/Crew: 10/3
 Area: TBC

 Rate:
 TBC



 ARAOK
 Length: 17.80 m

 Guest/Crew: 6/2
 Area: West Mediterranean

 Rate:
 From EUR 24 000/week



 MELITI
 Length: 17.07 m

 Guest/Crew: 10/3
 Area: Greece

 Rate:
 From EUR 16 000/week



 LICENSE TO CHILL
 Length: 16.80 m

 Guest/Crew: 10/2
 Area: Greece

 Rate:
 From EUR 14 100/week



 CURANTA CRIDHE
 Length: 15.35 m

 Guest/Crew: 6/2
 Area: West Mediterranean

 Rate:
 From EUR 17 000/week





Palma Superyacht Village

Date: 28 April - 1 May 2022 - Location: Palma de Mallorca, Spain

Discover Yachting...

The Superyacht Village, formerly called the Palma Superyacht Show, features some of the finest 24m+ superyachts currently on the international brokerage and charter market. Another huge attraction is the Village's wide array of shore-side exhibitors, showcasing anything from the latest advancements in sail design to next-level marine electronics. The Superyacht Village also includes a dedicated Refit & Repair area that targets the yachting industry's experts and professionals.



BGYB Yachts attending this event



AEGIR

Length: 25.1 m AEGIR, a Simon Rogers Design built in 2010 and designed

as a modern Racer-Cruiser to compete in the Maxi Class of the most prestigious race events.

Light, strong, fast and sharp on the water, she can also turn into an ideal blue water cruising yacht

Les Voiles de Saint-Tropez

Date: 24 Sept - 08 Oct 2022 - Location: Saint-Tropez, France

During the first week of September 24 to October 1, 2022, the event will welcome classic and modern boats, as usual but for modern yachts up to a size limit (except for specific classes). The usual program remains unchanged with the prize-giving ceremony scheduled for the evening of Saturday, October 1st.

During the week of October 2 to 8, 2022, it will be the turn of the large modern yachts which will benefit from specific courses with all the departures in front of the town of Saint-Tropez from October 4. In the running, the maxi yachts among the moderns. Prize-giving ceremony on Saturday evening, October 8.



BGYB Yacht attending this event



KALLIMA

Length: 24.89 m



IKIGAI



AEGIR

Length: 25.10 m



ARAGON 72

Length: 22.00 m





+33 (0)6 86 67 80 24

bernard.gallay@bernard-gallay.com Founded the company in 1994



Manager

+33 (0)6 83 47 01 96 nicolas.marchand@bernard-gallay.com With BGYB since 2006



Charter & Marketing Manager

+33 (0)4 67 66 39 93 audrey.lucas@bernard-gallay.com With BGYB since 2018



Anissa **GARNI** Sales & Marketing

+33 (0)4 67 66 39 93 sa.garni@bernard-gallay.com With BGYB since September 2021



Natalia STANATCHKOV

+33 (0)467 66 39 93 stant@bernard-gallay.com • With BGYB since September 2021



Nadia HASSAN Charter Assistant

+33 (0)467 66 39 93 charter@bernard-gallay.com • With BGYB since June 2021



Lou-Andréa GUICHARD

+33 (0)467 66 39 93 lou.guichard@bernard-gallay.com Joined BGYB in March 2022



GALLIEN +33 (0)6 82 11 96 00

Bruno



Youri LOOF

+33 (0)6 88 96 11 50 bernard-gallay.com



Thierry BAROT **BGYB Representative**



François BOUCHER & Project Manager

bruno.gallien@bernard-gallay.com With BGYB since 1999

ANTIBES/PALMA - With BGYB since 2014

+852 9549 5135 Dbernard-gallay.com HONG KONG - With BGYB since 2008

+33 (0)6 82 83 19 21 PARIS - With BGYB since 2008



Relationship Manager +33 620 610 284 oscar.relier@bernard-gallay.com



GOSSE



Stéphane DELLA & Project Manager



Patricia JACQUOD (Schmidt Yachting)

With BGYB since 2022



bernard-gallay.com NZ, AUCKLAND - With BGYB since 2010



+41 76 340 37 57 SUISSE - With BGYB since 2017



Oscar KONYUKHOV BGYB Representative

Oscar RELIER

Andrea CARACCI BGYB Representative



Philippe MOÑÑET Project Manager



Sylvain **BARIELLE BGYB** Representative

+7 910 477 09 70 bernard-gallay.com MOSCOW • With BGYB since 2007

+39 335 763 90 77 andrea.caracci@bernard-gallay.com ITALY • With BGYB since 2015

+33 609 01 97 84 bernard-gallay.com MONACO • With BGYB since 2008

+1 510 872 6894 @bernard-gallay.com USA CALIFORNIA • With BGYB since 2014



Romain MOUCHEL

+34 657 073 399 - +33 (0)6 67 78 26 38 PALMA DE MALLORCA • With BGYB since 2020



Joined BGYB in 2022

LEE +33 (0)467 66 39 93

erine.lee@bernard-gallay.com

Katherine



Laurent PAGES & Project Manager

+33 (0)6 08 04 00 28 ernard-gallay.com With BGYB since 2020

BERNARD GALLAY Yacht Brokerage











