

# Épisode 28

Autumn 2021



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World premier at the Cannes Yachting Festival

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BROKERAGE



RACING



CHARTER

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MYBA  
THE WORLDWIDE YACHTING ASSOCIATION





## Yachting in Style *with Peace of Mind*



Photo Richard Sprang

Bernard Gallay

## The Yacht *Market Overview*

This season finds BGYB, and indeed the entire yachting industry bouncing back following the relaxing of restrictions and the advancement of vaccination programmes. As this summer saw the gradual return to normality with a busy summer season, we are optimistic that this trend will continue into the winter months and are ready to support our owners and clients wherever we can.

### Sales

For sales we have overall observed an increase as previous difficulties in organising boat tours were resolved following the easing of lockdown and restrictions. The uptake in sales has meant that we are showing promising progress on catching up on the complications faced in previous seasons.

We are delighted to announce the sales of TP 52 **TEAM VISION FUTURE** and Grand Mistral 80 **WEDDELL**, a list which will soon grow as we have 8 other sales in progress to be concluded in September. It is also with great pleasure that we announce the additions of 78ft **FIFTY FIFTY**, Orma 60 **SUPERBIGOU** and Alliage 56 DS **SWEET LIFE** to our sales fleet.

We were further delighted to have exhibited two boats, 100ft **BLUE DIAMOND** and 82ft **IKIGAI** at the Palma Superyacht Show 2021. Even though it was quieter than pre-pandemic times, the feedback we received from our clients was clear. Having been frustrated about the show's cancellation in 2020, customers were glad to be able to travel again and visit boats in person. This show was all in all a success as we now have several new potential clients for whom we are currently conducting searches for their perfect yacht.

### Charter

This summer we have seen the return of the great charter vacation craze. Receiving an enormous number of enquiries, we have seen a significant portion of our repeat customers come back to charter this season and next. As yacht charters remain to be one of the safest options for planning vacations in the current climate, it is likely that we will have a record year.

It has more so been difficult to find available boats for our clients in the latter summer period, particularly in August due to bookings being made earlier than usual. This has led to us receiving a large number of enquiries for 2022, as clients do not want to miss the best opportunities for next year by booking now.

The impact of our marketing efforts has furthermore proved to be worthwhile with an increase in number of bookings and revenue, the latter of which has seen a notable increase from a rise in new direct clients.

Our Central Agency charter fleet has continued to grow with the arrival of 3 new sailing yachts – 78ft **SWALLOWS AND AMAZONS**, 77ft **LUCE GUIDA**, and 72ft Catamaran **LAYSAN**. **SWALLOWS AND AMAZONS** has been a popular choice for charters this summer season, attracting families and

groups of friends while **LUCE GUIDA** and **LAYSAN** have drawn a lot of attention for Christmas charters this winter in the Caribbean.

This autumn also marks the grand return of racing and event charters. We will be present at two major events for the yachting industry, Les Voiles de St-Tropez and the Cannes Yacht Festival, where we will be delighted to see our partners and clients. For the upcoming regattas this winter, we will be offering yachts for charter at Les Voiles de St-Barth and the RORC 600, an unmissable occasion!

For winter we have a large number of boats crossing to the Caribbean of which the likes include the S/CAT Ipanema 58 **ARAOK**, the S/Y Southern Wind 94 **ARAGON** and more. We will be offering some of these boats for the transatlantic charter, including the elegant S/Y Garcia 85 **FANI** and the light S/CAT Trimarine 78 **TAJ**. We will also be present at the MYBA Charter Show in Antigua in early December, where we will be glad to meet other charter brokers from partnering companies at the event.

We thus look forward to the profitable winter season and welcome all charter enquiries extending to Summer 2022.





# HUGO BOSS

Imoca 60

HUGO BOSS boat is considered the most revolutionary foiling IMOCA to date, and has undergone extensive development in the lead up to the Vendée Globe 2020 and is in contention for the podium.

Designed by Alex Thomson Racing (led by Design Manager, Pete Hobson) and the famous French naval architects VPLP, HUGO BOSS was built by world renowned boat builder Carrington Boats.

This exceptional racing yacht is the result of more than two years of painstaking design and build work, undertaken by more than 100 naval architects, designers, engineers and builders.



## Specification

Year: **2019**

Architect: **VPLP Design**

Builder: **Carrington Boats**

Length: **18.28 m**

Beam: **5.40 m**

Draft : **4.50 m**

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## KRISS

148ft Abeking & Rasmussen

KRISS (ex NO LO SE – ex SHARK) is an exciting amalgamation of comfort, luxury and technology.

She is thoroughly classic in her design, but modern in construction and engineering.

She features 3-decks, a raked bow and transom stern. Having undergone several major refits (2001 & 2017), almost all that remains of the original yacht are the strong hull and the main engines. She is a true Gentleman's yacht with pedigree, maintained in immaculate turnkey condition by the same Captain/Manager since 2000.

KRISS is ready to cruise anywhere in the world. She has more than a transatlantic range capability.



### Specification

Year/Refit: **1974 / 2017**

Architect: **Rogers Yacht Design**

Designer: **Felix Buytendijk**

Builder: **Abeking & Rasmussen**

Type: **Displacement Motor Yacht**

Length: **45.00 m**

Beam: **7.47 m**

Cruising speed: **12.5 knots**

Cabins: **5** | Guests: **12**

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## SANSSOUCI STAR

175ft Steel/Aluminium Displacement Motor Yacht

1982. A yacht of quality German construction, SANSSOUCI STAR is a strong, reliable steel motor yacht with the capacity for transatlantic crossings.

She accommodates up to 20 guests in 9 cabins and up to 12 crew in 6 cabins. She is one of the few yachts of her type still available, and has great potential for family cruising and charter.



### Specification

Year/Refit: **1982 / 2019**

Builder: **Husum Schiffswerft GmbH & Co**

Type: **Displacement Motor Yacht**

Length: **53.50 m**

Beam: **7.70 m**

Cruising speed: **12.0 knots**

Cabins: **7** | Guests: **12**

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## BROKERAGE NEWS



# OCEAN SAPPHIRE

135ft Sir Norman Foster Design

OCEAN SAPPHIRE is a luxury motor yacht designed by world-renowned architect Sir Norman Foster and built by the Italian shipyard Rodriquez Cantieri Navali.

She has four deck levels, offering more exterior and interior space than any other yacht in her category. Special attention has been paid to the quality of light and the views from all areas of the yacht, including the Master suite's two private balconies.

The interiors have been furnished with great attention to aesthetics, practicality and luxury.

Taking advantage of the floor-to-ceiling windows and panoramic views, a sense of continuity between the exterior and interior spaces has been intuitively created.



## Specification

Year/Refit: 2010/2019

Architect: Rodriquez Cantieri Navali

Designer: Foster & Partners

Builder: Rodriquez Cantieri Navali

Type: Signature 40

Length: 41.10 m

Beam: 8.40 m

Cruising speed: 10.0 knots

Cabins: 5 | Guests: 12

[www.bernard-gallay.com](http://www.bernard-gallay.com)

Photos © Nigel Young/Foster + Partners







# ALEXANDRIA

Commuter 108

ALEXANDRIA was originally built for round-the-world family cruising and is a very low maintenance, displacement motor yacht. She was designed by naval architects Michel Joubert and Bernard Nivel, and built by OCEA Shipbuilding in France in 2004.

ALEXANDRIA is a 32.5m Commuter 108 and is a true, go anywhere superyacht. With excellent sea-handling capabilities and ruggedly engineered, she has already circumnavigated the world and proven to be a safe, economical, comfortable and particularly sea-worthy yacht, coming from a shipyard that is known for fast patrol boats, designed to go anywhere in wartime.

ALEXANDRIA's classical exterior profile boasts a striking dark grey aluminium hull, which is complemented by a classic white aluminium superstructure, giving her the appearance of a Gentleman's yacht. ALEXANDRIA's elegant interior is fully equipped with all modern amenities and adorned with a tasteful interior decor. Decorated with guest comfort foremost in mind, the main salon is extremely inviting with comfortable leather sofas and tables serving as loose furniture. The adjacent dining salon has a large square table surrounded by fixed leather seating.



## Specification

Year: **2004**

Architect: **Joubert-Nivel**

Designer: **Joubert-Nivel Design**

Builder: **Ocea**

Type: **Commuter 108**

Length: **32.50 m**

Beam: **6.30 m**

Cruising speed: **11.0 knots**

Cabins: **4** | Guests: **10**

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# HEARTBEAT OF LIFE

Launched in 1989 with a major refit in 2008 at Moonen Shipyards in Holland, HEARTBEAT OF LIFE is a luxury semi displacement motor yacht.

HEARTBEAT OF LIFE boasts 4 cabins for up to 8 guests including a wide master suite with a study area, a further double bed cabin, one twin cabin with Pullman and one single bed cabin for a child. She is also capable of carrying up to 4 crew on board, ensuring guests are treated to a luxurious and pampered experience.

- Low consumption: 100 L per hour at 9 knots - Bureau Veritas Certified & Maltese Commercial Flag - Proven to be a safe, economical, comfortable and very well-maintained motor yacht



## Specification

Year Refit: **1989 / 2008**

Architect: **Mulder Design**

Builder: **Heesen Yachts**

Length: **28.20 m**

Beam: **6.40 m**

Cruising speed: **12.0 knots**

Cabins: **3** | Guests: **7**

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# IL GATTOPARDO

Amer 116 S

IL GATTOPARDO is a unique semi displacement motor yacht with an exclusive design and a highly attractive, modern and refined interior. Her owner, a passionate and extremely demanding yachtsman, has put lots of love, care, and thought into her construction at the Permare SRL shipyard in Italy. The result is practically perfection, both technically as well as aesthetically. IL GATTOPARDO boasts a very spacious interior spread out over 3 levels accessible by both elevator and stairs, including a large well-lit saloon and 3 guest cabins including a huge soundproof master stateroom (being very large, one of the 2 other cabins can be easily divided into two separate cabins in order to have 4 double bed guest cabins), and a sky lounge.



## Specification

Year: **2012**

Designer: **Massimo Verme**

Builder: **Permar SRL, Italy**

Type: **Amer 116 S**

Length: **35.20 m**

Beam: **7.20 m**

Cruising speed: **27.0 knots**

Cabins: **3** | Guests: **6**

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# NOE

Couach 2800

NOE is a unique semi displacement motor yacht with outstanding seaworthiness and performances. She boasts a modern, comfortable and good looking interior.

Her owner who is keen yachtsman had been around the world with his previous yacht, still a well-known 80ft sailing catamaran. Therefore, He has therefore been to use NOE for the last 6 years with the assistance of just one crewmate, his long term and experienced captain.

## Key Features:

- Outstanding seaworthiness & performances
- Modern, comfortable and good-looking interior for up to 8 guests and 2 crew
- Immaculate condition
- SEAKEEPER anti-roll gyro system under way & zero speed



## Specification

Year: **2013**

Builder: **Couach**

Type: **Couach 2800**

Length: **28.60 m**

Beam: **6.50 m**

Draft: **1.30 m**

Cruising speed: **28.0 knots**

Cabins: **4** | Guests: **8**

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Photos © Kelagaplan







# ELEONORA

162.5<sup>ft</sup> New Classic Schooner

Steel hull with teak superstructure, ELEONORA is an exact replica of the schooner Westward which was designed in 1910 by Nathanael Greene Herreshoff, the 'Wizard of Bristol', the designer of the America's Cup defenders which turned back all six challenges from 1893 to 1920. Westward was arguably one of the most famous racing schooners in the world.

ELEONORA not only follows Westward's heritage of big schooners racing but also, with her comfort and space, offers an unforgettable cruising and relaxation experience.

She was built at the Van der Graaf shipyard in Holland and was launched in March 2000. Since then, she has successfully participated in a number of classic sailing regattas and hosted numerous high-profile guests on board during her charter activities.

Showing astonishing beauty under her sail, ELEONORA's slender hull cuts a pathway through the sea, an elegant combination of beauty and power. Her sailing performances come without sacrificing her luxurious standards of comfort, as her staterooms and the entire interior display the ambience and elegance of another age.



## Specification

Year: **2000**

Several refits over the years: **2008, 2014, 2018, 2019, 2020**

Architect: **Nathanaël G. Herreshoff**

Builder: **Van Der Graaf**

Type: **Classic Gaff Schooner**

Length: **49.50 m**

Beam: **8.11 m**

Cruising speed: **9.0 knots**

Cabins: **4** | Guests: **8**

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Photos © T. Martinez - GH Regat







# ATLANTIC

212ft New Classic Schooner

**2010.** She is the replica of legendary ATLANTIC which was commissioned in 1903. Her victorious 1905 Transatlantic Race ensured that she went down in yachting history.

After owning, restoring, rebuilding or recreating a number of famous yachts such as Thendara, Aile Blanche, Borkumriff, Zaca a te Moana and most recently Eleonora, her owner planned his ultimate masterpiece; with her overall length of 64.5 metres she is the largest classic racing schooner ever to be recreated. Above all else, she, like her inspiration, remains breathtakingly beautiful, turning heads wherever the wind takes her.

Her dimensions are simply incredible; overall, she measures a remarkable 64.5 m. Her graceful sheer line and long overhangs accentuate her grace while her waterline length of 42 m and narrow beam are a promise of unmatched speed under sail. Her spars tower some 45 m above the waterline and support a staggering area of 1,750 m<sup>2</sup> of sail, more than two and a half times that of the already awesome J-Class yachts.



## Specification

Year/Refit: **1974 / 2017**

Architect: **William Gardner (1903)**

Designer: **William Gardner**

Builder: **Van Der Graaf**

Type: **3 Mast Schooner**

Length: **64.50 m**

Beam: **8.85 m**

Cruising speed: **10.0 knots**

Cabins: **6** | Guests: **12**

[www.bernard-gallay.com](http://www.bernard-gallay.com)

Photos © Jmaes Robinson Taylor





## BROKERAGE NEWS



# CORTO MALTESE

121.5ft Aluminium Sloop

The 37m luxury sailing yacht, originally built in 1982, was entirely re-built in 2006, an enormous project undertaken with loving commitment and great expense - this was completed in 2007, leaving her looking like new. Previously a Charter yacht, she was transformed from a ketch to become a single masted sloop with a new keel configuration and computer aided operating systems, and every nut, bolt and item of furniture has been renewed, making her an exceptional and historic yacht evolved to modern standards.

Sailing yacht Corto Maltese has a classic interior, with a feeling of quality and tradition in every detail from the elegant furniture to the beautiful wood finishes throughout. This elegant yacht has a light and airy main saloon with comfortable seating and good ambient and natural light, with stairs leading up to the dining table in the pilot house.

Above decks the luxury yacht has an attractive dining area aft for alfresco dining, a further table and chairs on the upper deck, and a row of brightly coloured sun pads further aft for a spot of sunbathing, an afternoon nap, or simply enjoying the view whilst sailing.

As well as supreme comfort and excellent cuisine, charter yacht, offers a good range of water sports for you to enjoy, including a 5m Williams 505d Jet (8 people) with 120hp Inboard Diesel, Water skis, Wakeboard, 2 x Paddleboards, 2 x Inflatable Canoes, a Towable Donut, Snorkels & Fins and 2 offshore Fishing Rods.

The Corto Maltese sailing yacht measures 37.14m (121.9 ft) in length, has a beam of 7.32m (24 ft) and a draft of 3.2m (10.5 ft). She has 5 excellent and professional crew, and sails at an average speed of 10 knots.



## Specification

Year: **1982/2006**

Architect: **William Garden, Pieter Beeldsnijder**

Builder: **Shore Boat Builders**

Type: **Aluminium Sloop**

Length: **37.00 m**

Beam: **7.32 m**

Cruising speed: **10.0 knots**

Cabins: **4** | Guests: **8**

[www.bernard-gallay.com](http://www.bernard-gallay.com)







### Specification

Year/Refit: **1998 / 2019**  
 Builder: **Trehard, France**  
 Type: **Aluminium Sloop**  
 Length: **31.80 m**  
 Beam: **7.40 m**  
 Cruising speed: **9.5 knots**  
 Cabins: **4** | Guests: **8**

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## 104ft Aluminium Sloop *Asahi*

Designed and built for an experienced yachtsman, ASAHI was destined from the beginning to be a top-notch performer on the water and in the charter market.

She is reportedly the only sailing yacht which has 4 Guest staterooms which convert from 8 single beds to 4 king-sized beds of 7 foot length. In addition,

the two forward staterooms can convert to one large master suite with a center line king bed and his and her baths.



Photos © Jesús Renedo

### Specification

Year/Refit: **2004 / 2020**  
 Architect: **Gilles VATON**  
 Builder: **JMV Industries**  
 Type: **Bermudian Sloop**  
 Length: **30.00 m**  
 Beam: **6.99 m**  
 Cruising speed: **10.0 knots**  
 Cabins: **4** | Guests: **8**

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## 100ft Gilles Vaton Design *Blue Diamond*

Designed by Gilles Vaton and built by JMV & H2X, the Sailing Yacht BLUE DIAMOND is a great cruiser-racer combining five star comfort and high performances, both for blue water cruising or on the Super Yacht racing circuit!

Her luxury interior can accommodate up to eight guests in 4 double cabins with ensuite bathrooms, around a wide saloon and dinner table, well isolated from the galley and the crew quarters, and offers a safe and protected cockpit, separated from the maneuvering area, which features an open transom inviting to the ocean. The flush deck, sleek lines

and powerful rig invite for sensational sailing in all conditions! Launched in 2004, BLUE DIAMOND is built of Carbon Fiber, rigged with a Lorima 4 spreaders mast and a wide range of sails. She features a lifting keel to allow shallow access, and has been maintained by a professional crew and a dedicated Owner at the highest level!



## 94ft Ketch *Provenance*

PROVENANCE is an exceptional gentleman's sailing yacht rigged as a ketch and built out of cold moulded wood. In 2018/2019, she underwent a major rebuild and upgrade.

This included hull completely stripped out, all new teak deck, interior, carbon spars, bow thruster, hydraulic system, electronic, deck gear, etc. She is now looking like new, and ready to sail long distance crossings and cruise around the world. Her classical layout is comprised of crew quarters in the forepeak area, followed by the galley, and of guest cabins on either side of the vessel.

### Specification

Year/Refit: **1968/2015**  
 Architect: **Alan H. Buchanan.**  
 Builder: **Craglietto**  
 Type: **Ketch**  
 Length: **28.65 m**  
 Beam: **5.64 m**  
 Cruising speed: **10.0 knots**  
 Cabins: **4** | Guests: **8**

[www.bernard-gallay.com](http://www.bernard-gallay.com)



Photos © Gilles Martin-Raget

## Wally 77 *Genie*

From a German Frers' design, GENIE has a special character indeed.

Her owner, an experienced yachtsman, has raced her successfully in the major events of the Mediterranean Wally Circuit. GENIE has showed her timeless slender sleek lines and astonishing beauty in most of the famous Mediterranean sailing spots such as Monaco, St Tropez and Porto Cervo.

An exceptional and relentless sailing yacht. One of the first and finest WALLY designs with pure German Frers lines.

### Specification

Year/Refit: **1995 / 2015**  
 Architect: **German Frers**  
 Builder: **Wally Yacht**  
 Type: **Wally 77**  
 Length: **23.50 m**  
 Beam: **5.85 m**  
 Cruising speed: **9/10.0 knots**  
 Cabins: **3** | Guests: **6**

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## BROKERAGE NEWS



# IKIGAI

82ft Judel Vrolijk

Extensive refit & refurbishment in 2018 at Vitters Shipyard in what was effectively a complete rebuild. The spacious, modern and welcoming interior is fashioned from clear varnished teak.

Large master cabin & 2 guest cabins (sleeping up to 8 guests) forward. Amidships, you find a spacious saloon and dining room. Behind the companionway, to port, she boasts the brand new high-tech navigation station, chart table and crew cabin; and to starboard, a galley and crew mess. The transom gives access to the garage where the tender.

IKIGAI is MCA coded for charter and has been very successful over the past 3 years.



## Specification

Year/Refit: 2002/2018

Architect: Judel Vrolijk

Builder: JFA

Refit: Vitters

Length: 25.13 m

Beam: 6.00 m

Draft: 3.50 m

Cruising speed: 12.0 knots

Cabins: 3 | Guests: 8

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## Simon Rogers 82 *Aegir*

A Simon Rogers Design built in 2010 and designed as a modern Racer-Cruiser to compete in the Maxi Class of the most prestigious race events, has fulfilled her goals at the Rolex Maxi Yacht Cup in Porto Cervo, winning both the 2012 and 2013 editions, and finishing 2nd in her class in 2016!

She is also a proven Offshore racer with a 3rd place at the Caribbean RORC 600 in 2011, and a 4th at the Middle Sea Race in 2016 and 2019!

Light, strong, fast and sharp on the water, she can also turn into an ideal blue water cruising yacht, offering excellent comfort and all the amenities of high standard sailing style.

### Specification

Year/Refit: 2011/2015

Architect: Rogers Yacht Design

Builder: Carbon Ocean Yachts

Type: Carbon Ocean 82

Length: 25.10 m

Beam: 5.70 m

Cabins: 3 | Guests: 7

[www.bernard-gallay.com](http://www.bernard-gallay.com)



Photos © Studio Bortolighi

### Specification

Year/Refit: 2006/2019 - Architect: Reichel-Pugh - Builder: Yachting Developments - Type: Marten 72 Cruiser-Racer

Length: 22.00 m - Beam: 5.00 m - Cruising speed: 10.0 knots - Cabins: 3 | Guests: 9

[www.bernard-gallay.com](http://www.bernard-gallay.com)

## Reichel Pugh 72 *Aragon*

Reichel Pugh design built in carbon Nomex by Yachting Developments, ARAGON ex Pinta 05 is a fantastic cruiser racer with outstanding performances for the Mediterranean conditions. The most advanced concepts of pre-preg carbon fibre materials were used, resulting in a hull, deck and structure that meets the high standard that all racing yachts from the drawing board of Reichel Pugh are renowned for. This ensures lightweight characteristics and complements a hull shape that contributes to a swift and agile, yet comfortable and robust ride.



Photos © A. Pispapia

## Mylius 60 *Black Legend S*

One of the highest-specified Mylius 60 ever produced. Built in 2013 and bought in 2017 by her current owner who completed a full refit and many upgrades, she is now well known for her design and elegance in the Mediterranean Sea. Combining comfort and performances, she has been extensively prepared in 2018 for her first race, involving no less than 12 professional sailors from all over the world.

### Specification

Year/Refit: 2013/2018

Architect: Alberto Simeone

Builder: Mylius

Type: Mylius 60

Length: 18.23 m

Beam: 4.80 m

Cruising speed: 9.0 knots

Cabins: 3 | Guests: 6

[www.bernard-gallay.com](http://www.bernard-gallay.com)



## 58ft Code 2.1 *Black Legend 4*

All New. Black Pepper Code 2.1 Vintage racer-cruiser designed by Marc Lombard.

Imoca 60-inspired offshore speed machine in full carbon with centreboard, water ballast and easily managed rig-plan. The flagship of the Black Pepper fleet, she is perfectly configured for racing and cruising duties on both sides of the Atlantic

### Specification

Year: 2019

Architect: Marc Lombard

Builder: Black Pepper

Type: Black Pepper Code 2.1

Length: 17.50 m

Beam: 5.30 m

Cruising speed: 8.0 knots

Cabins: 4 | Guests: 8

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# IceYACHTS

## 2 nouvelles unités en avant-première au Cannes Yachting Festival 2021



### Ice70

«Un bateau unique qui exprime toute notre passion des voiliers, pour que vos rêves deviennent réalité!»

Marco Malgara, Président d'Ice Yachts

Architectes :	FELCI YACHT DESIGN
Construction :	Composite Carbone
Mât & bôme :	Carbone (options)
Longueur :	21,30m
Largeur :	5,76m
TE :	2,80m / 4,50m
Déplacement :	25,50 T
Lest :	8,10 T
Voilure :	260m <sup>2</sup> au près 530m <sup>2</sup> au portant
Moteur :	195CV Yanmar 4LV



ICE 52 - ICE52RS - ICE 60 - ICE 62 Targa - ICE 70 - ICE 80 - ICE 100 - ICE Cat sixty four & seventy two



### Ice52RS

«Evolution de l'ICE 52, l'ICE 52 RS est la version course croisière de ce dernier. Il affiche des performances très au-dessus de la moyenne tout en offrant un confort raffiné. Le résultat est tout simplement incroyable.»

Marco Malgara, Président d'Ice Yachts

Architectes :	FELCI YACHT DESIGN
Construction :	Composite Carbone
Mât & bôme :	Carbone
Longueur :	15,80m
Largeur :	4,65m
TE :	2,80m
Déplacement :	10,90 T
Lest :	4,20 T
Voilure :	160m <sup>2</sup> au près 390m <sup>2</sup> au portant
Moteur :	75CV Volvo



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**Classic Yacht**



**ATLANTIC** New Classic Schooner Repliqua  
64.50 m 2010  
Location: Italy **P.O.A.**



**ELEONORA** Classic Gaff Schooner  
49.50 m 2000, Refit 2020  
Location: Tarragona, Spain **EUR 6 900 000**



**KRISS** Abeking & Rasmussen Built  
45.00 m 1974, Refit 2017  
Location: Malta **P.O.A.**



**SANSSOUCI STAR** Steel/Aluminium Large Motor Yacht  
53.53 m 1982  
Location: Copenhagen, Denmark **EUR 2 900 000**



**PROVENANCE** Cold Moulded Ketch  
29.65 m 1968, Refit 2019  
Location: Palma **EUR 1000 000**



**WHIRLWIND** 90ft Holland Jachtbouw  
28.50 m 1998  
Location: Port Camargue, France **EUR 875 000**



**WHITEFIN** Renaissance Yachts  
27.43 m 1983, Refit 2020  
Location: Italy **P.O.A.**



**TAMORY** Classic Wishbone Ketch  
26.58 m 1952, Refit 1974  
Location: Italy, Ventimiglia **EUR 1100 000**



**AITOR** Laurent Gilles Ketch  
21.75 m 1964, Refit 2017  
Location: Sète, France **EUR 460 000**



**GIANNELLA II** Yawl Marconi Sangermani 64  
19.64 m 1966  
Location: Palma, Spain **EUR 750 000**



**COIHUE** Cuttyhunk 54 Ketch  
18.28 m 1989, Refit 2018  
Location: France, Nice **EUR 390 000**



**ILHABELA II** Fractional Sloop  
14.15 m 2005, Refit 2018  
Location: France, Fréjus **EUR 330 000**



**WESTWARD OF CLYNDER** Bermudian Yawl  
13.20 m 1959  
Location: France, Hendaye **EUR 125 000**



**ROCQUETTE** Camper and Nicholson racing sloop  
12.88 m 1964, Refit 2019  
Location: France, Brittany **EUR 115 000**





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## Motor Yacht



**SANSSOUICI STAR** Steel/Aluminium Large Motor Yacht  
53.53 m 1982  
Location: Copenhagen, Denmark **EUR 2 900 000**



**ASYA** Heesen Yachts Built  
47.00 m 2015  
Location: West Mediterranean **EUR 21 900 000**



**KRISSE** Abeking & Rasmussen Built  
45.00 m 1974, Refit 2017  
Location: Malta **P.O.A.**



**BERZINC** Camper & Nicholson's Design  
44.68 m 1977, Refit 2012  
Location: West Mediterranean **EUR 3 600 000**



**PHYLMX** ISA Shipyard Build  
43.00 m 2014  
Location: Nice, France **EUR 9 900 000**



**OCEAN SAPPHIRE** Norman Foster Design  
41.10 m 2010  
Location: Cannes, South of France **EUR 5 900 000**



**IL GATTOPARDO** Amer 116 S  
36.00 m 2012  
Location: Barcelona, Spain **EUR 5 900 000**



**DONA DEL MARE** New Classic  
34.10 m 2006  
Location: Croatia **EUR 3 990 000**



**ALEXANDRIA** Commuter 108  
32.50 m 2013  
Location: Barcelona, Spain **EUR 1 690 000**



**NOE** Guy Couach 2800 Open  
28.60 m 2013  
Location: France, Saint Mandrier **EUR 3 900 000**



**HEARTBEAT OF LIFE** Heesen Yachts  
28.20 m 1989, Refit 2008  
Location: Barcelona, Spain **EUR 1 100 000**



**4 FIVE** Riva Opera 85  
26.02 m 2005  
Location: Spain, Roses **EUR 1 320 000**



**ENMER** Setton/ Safehaven Marine  
23.00 m 2019  
Location: Porto Cervo, Sardinia **EUR 1 450 000**



**HALKIN** Mangusta 72  
21.56 m 1999  
Location: Alassio, Italy **EUR 430 000**



**TYM** Wallpower 58  
17.66 m 2010, Refit 2020  
Location: Croatia, Rovinj **EUR 1 100 000**



**Sailing Yacht**



**FIFTY FIFTY** CNB 76  
23.16 m 1991, Refit 2021  
Location: Palma, Spain **EUR 750 000**



**ARAGON** Reichel Pugh 72  
22.00 m 2006  
Location: Palma, Spain **EUR 992 000**



**ICHTUS** Futuna 70  
21.75 m 2010  
Location: Marseille, South of France **EUR 1 215 000**



**TARA BAY** Scorpio 72  
21.60 m 1991, Refit 2020  
Location: Marseille, South of France **EUR 295 000**



**TOAD** Oyster 70  
21.14 m 1996, Refit 2021  
Location: Imperia, Italy **EUR 730 000**



**ENTHALPIA** Garcia Aluminium Ketch  
21.60m 1992, Refit 2015  
Location: Marseille, South of France **EUR 450 000**



**KALAO** Maxi Dolphin 65 - 2  
20.00 m 2003  
Location: Antibes, South of France **EUR 690 000**



**DYNASTY** Hanse 630  
19.80 m 2007  
Loc: Port St Louis du Rhône, South of France **EUR 430 000**



**BLACK LEGEND S** Mylus Cruiser-racer  
18.23 m 2013  
Location: Monaco **EUR 1 200 000**



**SWEET LIFE II** Alliage DS 56 Centre Board  
17.86 m 2007  
Location: Sète, South of France **EUR 530 000**



**ARION** Beneteau 57  
17.60 m 2006  
Location: Hyères, South of France **EUR 349 000**



**BLACK LEGEND 4** Black Pepper Code 2.1  
17.40 m 2019 (New - Sold by her Shipyard)  
Location: Port Grimaud, South of France **EUR 1 695 000**



**MY WAY** Amel 55  
17.33 m 2013  
Location: France, Royan **EUR 715 000**



**FOXY** Sun Odyssey 54 DS  
16.75 m 2007  
Location: Marseille, France **EUR 250 000**



**MAPOTI** Sly 53  
16.00 m 2008  
Location: Marseille, South of France **EUR 285 000**



**WANAKA** Farr 525  
15.97 m 2005  
Location: Greece, Near Hydra Island **EUR 330 000**



**BLACK LEGEND 2** Black Pepper Code 1  
12.00 m 2013  
Location: France, Port Grimaud **EUR 345 000**



**FRESET** Setton 32 Custom  
9.76 m 2012  
Location: France, Antibes **EUR 345 000**



SALES *Index*

## Sailing Yacht



**ATLANTIC** New Classic Schooner Repliqua  
64.50 m 2010  
Location: La Seyne sur Mer, South of France **P.O.A.**



**ELEONORA** Classic Gaff Schooner  
49.50 m 2000, Refit 2020  
Location: Tarragona, Spain **EUR 6 900 000**



**CORTO MALTESE** Oceangoing Sloop  
37.00 m 1982, Refit 2015  
Location: Cannes, South of France **EUR 5 900 000**



**ASAHI** Aluminium Sloop  
31.80 m 1998, Refit 2019  
Location: Genova, Italy **EUR 2 450 000**



**BLUE DIAMOND** Bermudian Sloop  
30.00 m 2004, Refit 2021  
Location: Palma, Spain **EUR 1 950 000**



**PROVENANCE** Cold Moulded Ketch  
29.65 m 1968, Refit 2019  
Location: Palma **EUR 1 000 000**



**WHIRLWIND** 90ft Holland Jachtbouw  
28.50 m 1998  
Location: Port Camargue, France **EUR 875 000**



**ACOA** 92ft Ed Dubois Ketch  
28.00 m 1985  
Location: Propriano, Corsica **EUR 1 190 000**



**WHITEFIN** Renaissance Yachts  
27.43 m 1983, Refit 2020  
Location: Italy **P.O.A.**



**TAMORY** Classic Wishbone Ketch  
26.58 m 1952, Refit 1974  
Location: Italy, Ventimiglia **EUR 1 100 000**



**FANI** Garcia 85  
26.33 m 2005, Refit 2020  
Location: France, Saint-Malo **EUR 1 300 000**



**AEGIR** Carbon Ocean 82  
25.00 m 2011  
Location: Palma, Spain **EUR 2 900 000**



**IKIGAI** JFA 82 Sloop  
25.13 m 2001, Refit 2018  
Location: Palma, Spain **EUR 2 800 000**



**ELISE WHISPER** SW 78  
23.99 m 2001  
Location: Italy **EUR 1 550 000**



**ANNKA I** Garcia 75  
23.72 m 2009  
Location: Portimao, Portugal **EUR 1 095 000**



**SWALLOWS AND AMAZONS** Custom CNB 77  
23.70 m 2009, Refit 2020  
Location: Caribbean, Antigua **EUR 1 190 000**



**GENIE** Wally 77  
23.50 m 1995, Refit 2015  
Location: Marseille, South of France **P.O.A.**



**L'ÎLE NUE** Gilles Vaton 78ft sloop  
23.66 m 1988, Refit 2014  
Location: France, Port Saint Louis du Rhône **EUR 400 000**



**Multihull**



**OCEAN PEARL** Maxi Catamaran  
33.50 m 2000  
Location: Barcelona, Spain **EUR 1 950 000**



**ORION** Catana 90  
26.52 m 2008, Refit 2020  
Location: Caribbean, Curaçao **EUR 2 060 000**



**LORD DICKIE** Velum 72  
22.00 m 2009, Refit 2018  
Location: Canet en Roussillon, South of France **EUR 490 000**



**ICECAT seventytwo** Cruising catamaran  
22.00 m 2022  
Location: Italy **P.O.A.**



**LAYSAN** Prout 72  
22.00 m 2017  
Location: Caribbean **EUR 1 990 000**



**GP 70** GP 70  
21.00 m 2022  
Location: Portugal **P.O.A.**



**TRAMONTANE** Catana 65  
19.70 m 2008, Refit 2021  
Location: Gruissan, South of France **EUR 1 350 000**



**ICECAT sixtyfour** Cruising catamaran  
19.50 m 2022  
Location: Italy **P.O.A.**



**FRIENDS FOREVER** DH 550  
16.75 m 2016  
Location: Portimao, Portugal **EUR 665 000**



**TELSTAR V** Trawler Bamba 50  
14.98 m 2009, Refit 2015  
Location: France, Port-La-Forêt **EUR 499 000**





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## Racing



**OCEAN PEARL** Maxi Catamaran  
33.50 m 2000  
Location: Barcelona, Spain **EUR 1 950 000**



**RACE FOR WATER** MOD 70  
21.20 m 2011  
Location: Lorient, France **From EUR 1 075 000**



**AKRON AOTON** Orma 60  
18.28 m 1998  
Location: Greece **From EUR 259 000**



**LAKOTA** ex Orma 60 Groupe Pierre 1<sup>er</sup>  
18.28 m 1990  
Location: Philippines **EUR 250 000**



**AEGIR** Carbon Ocean 82  
25.00 m 2011  
Location: Palma, Spain **EUR 2 900 000**



**ARAGON** Reichel Pugh 72  
22.00 m 2006  
Location: St-Tropez, France **EUR 992 000**



**CANNONBALL** Bottin Partner Maxi 72  
21.90 m 2017  
Location: Palma, Spain **P.O.A.**



**HIGH SPIRIT** Botin 65  
20.00 m 2015  
Location: Valencia, Spain **EUR 1 500 000**



**HUGO BOSS** Imoca 60  
18.28 m 2019  
Location: England, Gosport **P.O.A.**



**V AND B MAYENNE** Imoca 60  
18.28 m 2007/2019  
Location: France, Saint-Brieuc **EUR 950 000**



**CAMPAGNE DE FRANCE** Imoca 60  
18.28 m 2006  
Location: Cherbourg, France **EUR 450 000**



**SUPERBIGOU** Imoca 60 ex Medallia  
18.28 m 2000/2020  
Location: Caen, France **EUR 290 000**



**AUSTRIA ONE** Ex Imoca 60  
18.28 m 1995/2012  
Location: Split, Croatia **EUR 175 000**



**GLOBE** Ex Imoca 60  
18.28 m 1992  
Location: Gdansk, Poland **EUR 115 000**



**BLACK LEGEND S** Mylius Cruiser-racer  
18.23 m 2013  
Location: Monaco **EUR 1 200 000**



**BLACK LEGEND 4** Black Pepper Code 2.1  
17.40 m 2019 (New - Sold by her Shipyard)  
Location: Port Grimaud, France **EUR 1 695 000**



**MACCHIA MEDITERRANEA** TP52  
15.84 m 2008  
Location: Gaeta, Italy **EUR 360 000**



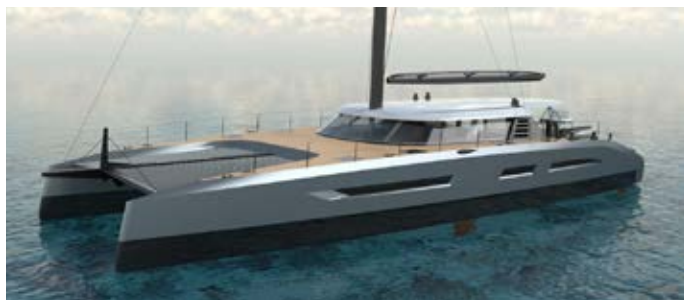
**BLACK LEGEND 2** Black Pepper Code 1  
12.00 m 2013  
Location: France, Port Grimaud **EUR 345 000**



**FRESET** Setton 32 Custom  
9.76 m 2012  
Location: France, Antibes **EUR 345 000**



## New Yachts



The ICECAT seventytwo represents a great step forward in the multihull design with inspirations from the automotive world thanks to the collaboration of Micheletti & Partners design studio.

**ICECAT seventytwo** 22.00 m 2022  
Location: Italy P.O.A.



Thanks to the collaboration with the world-famous multihull architects VPLP design, the GP 70 is a joy to sail and to live aboard.

**GP 70** Hull n°2 22.00 m 2022  
Location: Portugal P.O.A.



A 64-foot super hi-tech catamaran created in collaboration with the design company of the eclectic Architect Lucio Micheletti. She is the smaller sister of the ICECAT seventytwo.

**ICECAT sixtyfour** 2022  
19.50 m New - Sold by her Shipyard  
Location: Italy P.O.A.



World premier at the Cannes Yachting Festival

The ICE 70, the Ice Yacht Shipyard wanted to create a technologically avant-garde boat, with large comfortable indoor and outdoor spaces, easy to sail and entirely safe at sea.

**ICE 70** 2021  
23.10 m New - Sold by her Shipyard  
Location: Italy P.O.A.



The Targa is a very exclusive version and even easier sailing than the already well known high-speed ICE 60. Especially suitable for solo navigation and fast cruise, in a maximum comfort.

**ICE 62 TARGA** 2021  
17.99 m New - Sold by her Shipyard  
Location: Italy P.O.A.



The ICE 60GC is a cruiser and even easier to sail version of the already very fast ICE 60, which is perfect for owners looking for a suitable boat for fast, and above all, super-comfortable cruises.

**ICE 60 GC** 2021  
17.99 m New - Sold by her Shipyard  
Location: Italy P.O.A.



The ICE YACHTS boat-yard presents in the market the new ICE 54, a fast cruiser dedicates to passionate and competent owners that seek enjoyment and strong emotions at the helm.

**ICE 52/54** 2022  
15.80 m New - Sold by her Shipyard  
Location: Italy P.O.A.



Awesome Marc Lombard IMOCA 60-inspired offshore speed machine is realised in full carbon with centreboard, water ballast, easily managed rig-plan.

**BLACK LEGEND 4** Black Pepper Code 2.1  
17.40 m New - Sold by her Shipyard  
Location: Port Grimaud, South of France EUR 2 050 000



From the limited series of Tofinou 16s built by Latitude 46 in France, TOFINOU is a sailing yacht intended for day cruising or longer trips.

**TOFINOU** Tofinou 16  
15.90 m 2022  
Location: Port Camargue, South of France P.O.A.



From Marc Lombard architect, FUTUNA yachts use modern lines to get a performing offshore cruiser that is a derivative from the 60' Open from races around the world.

**FUTUNA 50** Futuna 50  
14.95 m New - Sold by her Shipyard  
Location: Brittany, West of France EUR 695 000



The C48 was built by the BIC Aluminium Shipyard in 2021. BIC Aluminium is experts in the built quality commercial and pleasure yachts.

**BIC ALUMINIUM 48C** 2021  
14.66 m New - Sold by her Shipyard  
Location: Latvia, Riga EUR 1196 700



# Charter

**B**GYB has successfully developed its charter activity and today we have a selection of some of the world's most magnificent yachts for charter. We have organised both private and corporate charters worldwide and we offer our clients impeccable standards of service. Classic or contemporary, fast or tranquil, formal or friendly, the BGYB charter team will find you the best yacht for your charter requirements. Once you have decided on the type of charter that you wish to experience, the BGYB charter team will put all their efforts into finding the best yacht and the best destination for your needs.

#### BGYB assets:

- Identifying and understanding exact requirements
- Providing numerous choices
- Suggesting cruising itineraries
- Corporate Event/ Team Building
- Delivering the experience

## DESTINATIONS

West Mediterranean	East Mediterranean	Caribbean	Pacific Ocean	Indian Ocean	Other Destinations
<ul style="list-style-type: none"> <li>• French Riviera</li> <li>• Corsica</li> <li>• Naples &amp; Amalfi Coast</li> <li>• Sicily</li> <li>• Aeolian Islands</li> <li>• Balearic Islands</li> <li>• Sardinia</li> </ul>	<ul style="list-style-type: none"> <li>• Croatia</li> <li>• Greece</li> <li>• Turkey</li> <li>• Malta</li> <li>• Montenegro</li> </ul>	<ul style="list-style-type: none"> <li>• British Virgin Islands</li> <li>• Grenadines Islands</li> <li>• Bahamas</li> <li>• Cuba</li> <li>• Saint Martin - Saint Barth</li> <li>• Antigua - Barbuda</li> <li>• Martinique - Guadeloupe</li> </ul>	<ul style="list-style-type: none"> <li>• French Polynesia</li> <li>• Galapagos Islands</li> <li>• Fiji Islands</li> <li>• New Zealand</li> </ul>	<ul style="list-style-type: none"> <li>• Maldives</li> <li>• Seychelles</li> </ul>	<ul style="list-style-type: none"> <li>• South East Asia</li> <li>• South America</li> <li>• Scandinavia (Norway, Sweden, Finland)</li> <li>• Spitzbergen</li> <li>• Iceland</li> <li>• Greenland</li> <li>• Patagonia</li> </ul>

[www.bernard-gallay.com](http://www.bernard-gallay.com)





# OCEAN SAPPHIRE

135ft Motor Yacht

This modern private luxury yacht, designed by Norman Foster, has four deck levels, offering more exterior and interior space than any other yacht in her category.

Special attention has been paid to the quality of light and aspect with all major areas of the yacht, including the master suite's two private balconies which benefit from spectacular forward-facing views.

The interiors have been furnished with great attention to aesthetics, practicality and luxury. Taking advantage of the floor-to-ceiling windows and panoramic views, a sense of continuity between the outside and the interior spaces has been intuitively created.

Now authorised to welcome up to 100 guests at quay!

The perfect yacht for hosting during events in the South of France such as the Cannes Film Festival and the Monaco Grand Prix.



## Specification

Year/Refit: **2010 / 2017**

Architect/Builder: **Rodriguez  
Cantieri Navali**

Length: **41.10 m**

Guests: **12** | Crew: **7**

Winter Operating Areas 2021:  
**West Mediterranean**  
French Riviera | Corsica | Sicily |  
Aeolian Islands | Sardinia

## WEEKLY CHARTER RATE

**From EUR 90 000**

[www.bernard-gallay.com](http://www.bernard-gallay.com)

Photos © Nigel Young/Foster + Partners





## CHARTER



# THE MERCY BOYS

Mega Motor Yacht

Luxury Motor Yacht THE MERCY BOYS was built in 1986 by the Shipyard Schweers and then entirely refitted in 2008. Lloyds classed and MCA compliant, her stylish interior was designed by John Munford and can accommodate up to 12 guests with a master stateroom, 2 double staterooms and 2 twin staterooms with 2 pullman beds.

The first true 'Expedition Yacht', she offers the opportunity to explore the world in comfort and safety. She is one of the most seaworthy yachts of her size, is full of character and offers unparalleled deck and dining space with 3 dining locations, a disco / entertainment area and a vast array of watersports equipment.



## Specification

Year/Refit: **1986 / 2014**

Architect: **Gerhard Gilgenast**

Builder: **Fr. Schweers Shipyard**

Length: **48.60 m**

Guests: **12** | Crew: **11**

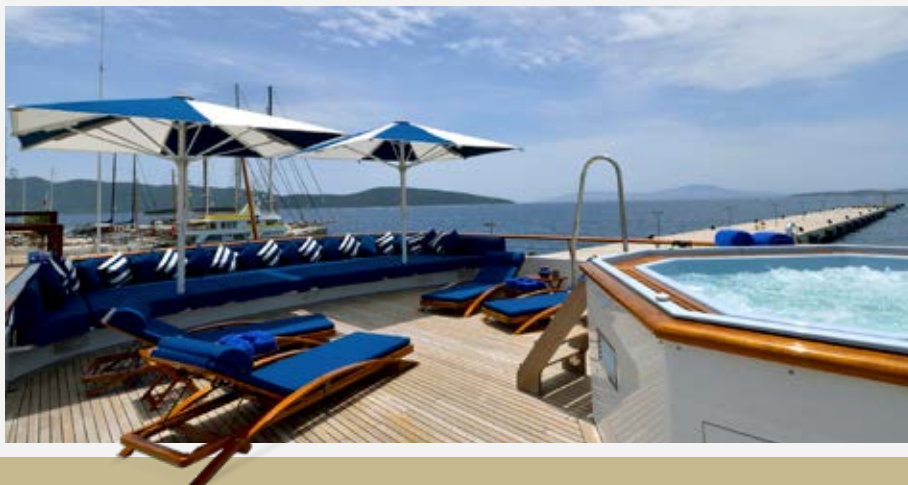
Winter Operating Areas 2021:  
**West & East Mediterranean**  
**Croatia | French Riviera | Greece**  
**| Turkey | Corsica | Sicily | Aeolian**  
**Islands | Malta...**

## WEEKLY CHARTER RATE

**From EUR 90 000**

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Photo © Kristina Strobel





New Central Agency



## Dixon 72 *Laysan*

Whether at sail, motoring or anchor LAYSAN defines stability and luxury. LAYSAN's interior layout sleeps up to 8 guests in 5 rooms. She is also capable of carrying up to 3 crew onboard to ensure a relaxed luxury yacht experience. Timeless styling, beautiful furnishings and sumptuous seating feature throughout to create an elegant and comfortable atmosphere. The finest finishes and fittings were appointed to create a truly breathtaking modern living space while functioning to the highest standard for a contemporary yacht.

### Specification

Year/Refit: **2017**  
Architect: **Bill Dixon**  
Builder: **Serenity Shipyard**  
Length: **21.95 m**  
Guests: **8** | Crew: **3**  
Winter Operating Areas 2021: **Caribbean**

### WEEKLY CHARTER RATE

**From EUR 35 000**

[www.bernard-gallay.com](http://www.bernard-gallay.com)



New Central Agency

## Garcia 85 *Fani*

Photos © Stéphane Maillard

A Berret-Racoupeau design, FANI is a Garcia 85 aluminum sloop with a lifting keel. She is exceptionally well built and maintained, as proven by her round the world tour. She had a major refit in 2014 and 2020/21 and is now ready to undertake similar cruising trips. In short, FANI is a very comfortable, strong and reliable sailing yacht, capable of covering vast distances with ease, as well as anchoring in shallow waters thanks to her lifting keel.



### Specification

Year/Refit: **2005/2020**  
Architect: **Berret Racoupeau**  
Builder: **GARCIA**  
Length: **26.33 m**  
Guests: **12** | Crew: **2**  
Winter Operating Areas 2021: **Caribbean**

### WEEKLY CHARTER RATE

**From EUR 22 000**

[www.bernard-gallay.com](http://www.bernard-gallay.com)



New Central Agency

### Specification

Year/Refit: **2011/2018** - Builder: **Vismara, Italy** - Length: **23.60 m**  
Guests: **8** | Crew: **2** - Winter Operating Areas 2021: **Caribbean**

**WEEKLY CHARTER RATE From EUR 25 000**

[www.bernard-gallay.com](http://www.bernard-gallay.com)

## Vismara 80 *Luce Guida*

A combination that leads to the creation of an advanced craft in style and features where light and air are the main characters, thanks to the large windows in the hull and in the deckhouse. This craft is perfectly in line with Vismara's style, characterized with high technological standards, modern design, lightweight materials and attention to details which ensure lightness, speed, safety and livability. All furniture is a structural element, this tremendously benefits the weight and rigidity of the boat. The special carbon hull, designed with the shape of the new Vismara sport 'Meta', including an under floor lifting keel that does not interfere with the interiors and a generous sail plan, benefits not only the 'easy cruising' but also the race winning potentials.





## CHARTER



Photos © Richard Sprang

Expedition sailing yacht *Dwinger*

157ft DWINGER is unique; a magnificent, innovative sailing yacht custom built with a hull made by Royal Huisman. Such is her stability and seaworthiness that she is capable in sailing in a variety of waters, and she is about to embark on a season in the Far North. Her customised interior includes a galley which lies open to the dining area allowing the chef to put on a culinary show for the guests each day, while the extensive outside covered spaces provide plentiful scope for events on board. She can welcome 11 guests in 5 ensuite double cabins.

**Specification**

Year/Refit: **2012 / 2016**  
 Architect: **Gerard Dijkstra**  
 Builder: **Royal Huisman Custom**  
 Length: **48.50 m**  
 Guests: **11** | Crew: **7**  
 Winter Operating Areas 2021:  
**Other Destinations:**  
 Norway / Spitzbergen

**WEEKLY CHARTER RATE**  
**From EUR 70 000**

[www.bernard-gallay.com](http://www.bernard-gallay.com)


Photos © Richard Sprang

100ft Finot Conq Design *Nomad IV*

NOMAD IV is a sailing yacht with cutting-edge characteristics that set her apart from other 100 footers today. The world-renowned naval architects Finot-Conq have an enviable reputation within the sailing world; among their previous racing builds are IMOCA 60s and their latest creation is the 100ft cruiser S/Y NOMAD IV. She is probably the fastest 100' performance cruiser in the world, as well as being a very comfortable yacht for luxury family charter. She has aesthetic proportions: the wide chinned hull; a low and wide coachroof; an extremely wide cockpit for a radical exterior style.

**Specification**

Year/Refit: **2013 / 2018**  
 Architect: **Finot-Conq**  
 Builder: **Maxi Dolphin**  
 Length: **30.48 m**  
 Guests: **12** | Crew: **4**  
 Winter Operating Areas 2021:  
**Pacific Ocean**

**WEEKLY CHARTER RATE**  
**From EUR 56 000**

[www.bernard-gallay.com](http://www.bernard-gallay.com)


Photos © roddygrimesgrame.com

Custom CNB 77 *Swallows and Amazons*

SWALLOWS AND AMAZONS is a jewel in CNB's collection. Intended for long voyages, the CNB 77 yacht has various splendid recreation areas in the bow as well as in the stern and bridge, where you can relax and hang out. This marvellous yacht balances between private and common areas, generating the perfect environment for all the passengers. Every last detail has been considered, from its aluminium and composite structure to the lighting of the interior, which is provided by glazed windows.

**Specification**

Year/Refit: **2009 / 2020**  
 Architect: **Philippe Briand**  
 Builder: **CNB**  
 Length: **23.70 m**  
 Guests: **8** | Crew: **3**  
 Winter Operating Areas 2021:  
**Caribbean**

**WEEKLY CHARTER RATE**  
**From EUR 16 500**

[www.bernard-gallay.com](http://www.bernard-gallay.com)





Photos © Gilles Martin-Raget

## Wally Yachts *Dark Shadow*

Wally yacht DARK SHADOW is a 30 m (100ft) high-performance cruising yacht that is instantly recognizable with her sleek lines and her pure, contemporary design. This makes her one of the most sought after yachts on the regatta circuit with her impressive racing pedigree and Wally credentials. However, DARK SHADOW is just as capable of being the ideal charter for a family holiday as she easily converts into a comfortable and relaxing cruising yacht. This flexibility, matched with her stunning interior, has made her an extremely popular vessel for any sort of charter.

### Specification

Year/Refit: **2002/2019**  
Architect: **German Frers**  
Builder: **Wally Yachts**  
Length: **30.45 m**  
Guests: **6** | Crew: **4**  
Winter Operating Areas 2021: **West Mediterranean**

### WEEKLY CHARTER RATE

**From EUR 40 000**

[www.bernard-gallay.com](http://www.bernard-gallay.com)



## Maxi-yacht 82 *Aegir*

AEGR, the 82 feet Maxi-Yacht built by Carbon Ocean, is a comfortable and luxurious cruiser capable of transforming into a weapon on the race track. Light, strong, fast and sharp on the water, she can also turn into an ideal blue water cruising yacht, offering excellent comfort and all the amenities of high standard sailing style, with 2 double cabins forward and one twin cabin with single beds, a large saloon, a comfy cockpit table for up to 8 guests and a large sunbed area on an open transom.



### Specification

Year/Refit: **2010 / 2015**  
Architect: **Rogers Yacht Design**  
Builder: **Carbon Ocean Yachts**  
Length: **25.10 m**  
Guests: **6** | Crew: **3**  
Winter Operating Areas 2021: **West Mediterranean**

### WEEKLY CHARTER RATE

**From EUR 28 000**

[www.bernard-gallay.com](http://www.bernard-gallay.com)



### Specification

Year/Refit: **2001 / 2020** - Architect: **German Frers** - Builder: **Nautor's Swan** - Length: **24.89 m**  
Guests: **8** | Crew: **3** - Winter Operating Areas 2021: **West Mediterranean**

**WEEKLY CHARTER RATE From EUR 28 000**

[www.bernard-gallay.com](http://www.bernard-gallay.com)

## Swan 82 *Kallima*

The Swan 82 KALLIMA (Ex ALPINA) is an updated model of the Maxi-cruiser concept.

She is the result of accumulated knowledge and experience, drawn afresh. The vessel is a modern sailing yacht which has been built for speed, yet retains the company's high standards and style: elegant lines, luxurious interiors, ease of handling and reliability. Her streamlined hull and practical deck layout mask a comfortable interior and a wealth of technology, which combine to offer outstanding long range cruising performance.





## CHARTER

SW94 *Aragon*

The Southern Wind 94 ARAGON combines luxury and comfort with cutting edge technology and performance in a way that has rarely been seen before. Performance sport is clearly the core of this yacht but she is equally proud of her cruising comfort. The intelligent and beautiful collaboration between Southern Wind Shipyard, Reichel Pugh and Nauta Design has resulted in a sense of great comfort and security whilst sailing.



Photos © Southern Wind Shipyard

**Specification**

Year/Refit: 2013 / 2019

Naval Architect: German Frers

Builder: Southern Wind Shipyard

Length: 28.64 m

Guests: 8 | Crew: 4

Winter Operating Areas 2021:  
**West Mediterranean**

**WEEKLY CHARTER RATE**  
**From EUR 40 000**

[www.bernard-gallay.com](http://www.bernard-gallay.com)

82ft JFA *Ikigai*

IKIGAI was recently refitted and refurbished at Vitters Shipyard in what was effectively a complete rebuild.

The spacious, modern and welcoming interior is fashioned from clear varnished teak. The large master cabin and two guest cabins are situated forward. Amidships are the spacious saloon and dining room. Behind the companionway you will find, to port, the brand new high-tech navigation station, the chart table and the crew cabin; and to starboard, the galley and crew mess. The transom opens to give access to the garage where the tender is stored. Sailing IKIGAI is an absolute joy: sensational to helm, she is simply fantastic upwind.

**Specification**

Year/Refit: 2001/2018

Architect: Judel Vrolijk & Co.

Builder: JFA

Length: 25.13 m

Guests: 8 | Crew: 2

Winter Operating Areas 2021:  
**Caribbean**

**WEEKLY CHARTER RATE**  
**From EUR 28 000**

[www.bernard-gallay.com](http://www.bernard-gallay.com)





Photo © Eric Pinel

## Maxi Catamaran *Magic Cat*

The sailing catamaran MAGIC CAT isn't just any mass-produced yacht. MAGIC CAT's performances are well known by all experienced sailors. This sailing catamaran was built by the shipyard Multiplast, where also the racing catamarans 'Orange 2' and 'Groupama 3', two of the fastest boats on the planet, were also constructed! MAGIC CAT will captivate sailing enthusiasts, who will be charmed and surprised by the sensations at the helm. The design and refined style of MAGIC CAT will delight you; her comfort, stability and safety will guarantee you will feel at ease on board.



### Specification

Year/Refit: **1996/2020**  
Architect: **Gilles Ollier**  
Builder: **Multiplast**  
Length: **25.00 m**  
Guests: **8** | Crew: **4**  
Winter Operating Areas 2021: **West Mediterranean**

### WEEKLY CHARTER RATE

**From EUR 35 000**

[www.bernard-gallay.com](http://www.bernard-gallay.com)



### Specification

Year/Refit: **2003/2019** - Architect: **VPLP Design** - Builder: **Trimarine** - Length: **24.00 m**  
Guests: **6** | Crew: **3** - Winter Operating Areas 2021: **Caribbean**

**WEEKLY CHARTER RATE From EUR 27 000**

[www.bernard-gallay.com](http://www.bernard-gallay.com)

## 78ft S/Cat *Taj*

TAJ is a fast and light catamaran, built of Epoxy glass fibre and carbon structure. Her design is minimalist and she is built for comfort with all charter amenities on board. She is a safe boat capable of 300-350 miles passage per day.

She is designed to give a real sailing experience while ensuring maximum comfort. The transverse structure and mast are of carbon fiber in order to keep her strong but light. She is easy to handle with electrical winches, twin helms and a clear view over the coach roof from the cockpit. Her salon offers a fantastic 360° panoramic view and there is dining indoors and outdoors.



## Ipanema 58 *Araok*

With its unrivalled living space, intelligent design and dynamic performance, the new Flagship catamaran Ipanema 58 delivers a luxury cruising experience without compromise.

Designed to comfortably share simple day trips or long-haul cruises with family or friends, the Ipanema 58 features a myriad of luxurious and spacious areas in which to relax. Host long lazy lunches in the stunning 25m² cockpit which comfortably accommodates every guest on board the yacht, and then unwind on the inspired modular sunbathing deck on the catamaran's expansive foredeck.



### Specification

Year: **2018** - Builder: **Fountaine-Pajot** - Length: **17.80 m** - Guests: **6** | Crew: **3**  
Winter Operating Areas 2021: **West Mediterranean**

**WEEKLY CHARTER RATE From EUR 24 000**

[www.bernard-gallay.com](http://www.bernard-gallay.com)



## CHARTER

Wally 80 *Aesop*

Built by Wally and co-designed by Farr Yacht Design with sleek interiors by Lazzarini & Pickering Architetti, AESOP was launched at the end of 2009 and has been an eye stopper since then. The skillful combination of pure exterior deck lines and lofty interiors makes her not only the ideal yacht for cruising, but also perfect for competitive sailing. AESOP has an impressive racing record which is a true testament, not only to her current owner and crew, but also to the Wally shipyard.

**Specification**Year Refit: **2009/2020**Architect: **FARR Yacht Design**Builder: **Wally Yachts**Length: **23.99 m**Guests: **4** | Crew: **2**Winter Operating Areas 2021:  
**West Mediterranean****WEEKLY CHARTER RATE****From EUR 30 000**[www.bernard-gallay.com](http://www.bernard-gallay.com)

Photos © Foto Archibeleno

SW 78 *Elise Whisper*

This 80 footer cruiser-racer is suitable both for coastal or blue-water cruises and is the ideal choice for a luxury charter for families and couples.

Built in carbon composite, she stands out for her light displacement which means exciting sailing performances even in light Med breezes.

In 2011 and 2015 she benefited from intensive refits managed by the Southern Wind Customer Care team, including but not limited to: engine, generator and propeller replacement, rigging substitution and upgrading to Carbon EC6+...

**Specification**Year/Refit: **2001/2018** - Architect: **Reichel-Pugh** - Builder: **Southern Wind Shipyard** - Length: **23.99 m**Guests: **8** | Crew: **3** - Winter Operating Areas 2020: **West Mediterranean****WEEKLY CHARTER RATE From EUR 25 000**[www.bernard-gallay.com](http://www.bernard-gallay.com)Bill Dixon design *Tiga Belas*

TIGA BELAS is a very comfortable, easy to handle, safe and well performing sailing sloop. Designed by Bill Dixon Yacht Design Studio, built by Austral Yachts in 2001, the beautiful 24 metre deck-saloon sailing yacht TIGA BELAS features a classic appearance and beautiful sheer lines. The idea was to create an uncompromisingly comfortable, easy to handle, safe and well performing sloop of the highest standard in respect to construction, materials and equipment.

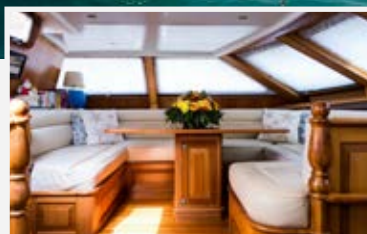
**Specification**Year/Refit: **2000/2019**Architect: **Bill Dixon Design**Builder: **Austral Marine**Length: **24.59 m**Guests: **8** | Crew: **2**Winter Operating Areas 2021:  
**West Mediterranean****WEEKLY CHARTER RATE****From EUR 22 000**[www.bernard-gallay.com](http://www.bernard-gallay.com)





Photo © Gilles Foucras

## Futuna 70 *Ichthus*

ICHTUS has been designed for a precise purpose; a shorthanded trip around the world. Designed by famous naval architect Marc Lombard, she proved to be a quick and (very) beautiful sailing yacht. She is also comfortable, fast and easy to handle despite her length, with fresh water and energy self-sufficiency. Under her new ownership since the end of 2016, ICHTUS undertook a major refit with a complete refurbishment & upgrade in 2017.



### Specification

Year/Refit: **2010 / 2019**  
Architect: **Marc Lombard**  
Builder: **Futuna Yachts**  
Length: **21.75 m**  
Guests: **6** | Crew: **2**  
Winter Operating Areas 2021: **West Mediterranean**

**WEEKLY CHARTER RATE**  
**From EUR 14 000**

[www.bernard-gallay.com](http://www.bernard-gallay.com)



Photo © Blueprod

## Nacira 67 *Shamlor*

With over twenty years of experience in the sailing market, the Italian shipyard Maxi Dolphin, known for producing one-off yachts, has followed its natural evolution and now launches the 20m sailing yacht Dream 67 SHAMLOR.

SHAMLOR is made both for leisure or race and is described as "the most powerful leisure yacht worldwide, able to reach speeds in excess of 30 knots - with a sea view from the dining table!"



### Specification

Year/Refit: **2012 / 2015**  
Builder: **Maxi Dolphin**  
Length: **20.42 m**  
Guests: **6** | Crew: **2**  
Winter Operating Areas 2021: **West Mediterranean**

**WEEKLY CHARTER RATE**  
**From EUR 15 000**

[www.bernard-gallay.com](http://www.bernard-gallay.com)



Photos © C. Paireault - Spix Production

### Specification

Year/Refit: **2011 / 2019** - Architect: **Dixon Yacht Design** - Builder: **Discovery Yachts** - Length: **15.35 m**  
Guests: **6** | Crew: **2** - Winter Operating Areas 2021: **West Mediterranean**

**WEEKLY CHARTER RATE From EUR 16 000**

[www.bernard-gallay.com](http://www.bernard-gallay.com)

## Custom catamaran *Curanta Cridhe*

Curanta Cridhe (Gaelic for Braveheart) is a custom-built catamaran by Dixon Yacht Design.

Fully air-conditioned, this 50-foot luxury yacht boasts three cabins, each equipped with an en-suite bathroom, a desk/vanity area and lots of storage. With a Queen master and two King cabins (which can also be configured as singles) Curanta Cridhe is ready to welcome you, your family and friends to a luxurious and comfortable home-away-from home.





# Racing Events

BGYB's fleet of racing yachts are available for charter globally during regattas. Here you can explore the racing opportunities with our featured regattas.

Photos © Carlo Borlenghi



Photos © Gilles Martin-Raget

## Les Voiles de St-Tropez

Date: 25 Sept - 09 Oct 2021 - Location: Old Port of St-Tropez, France

*'Where Yachting Modernity and Tradition Meet'*

The event is organized by the Société Nautique de Saint-Tropez approved by the Fédération Française de Voile, under the auspices of the city of Saint-Tropez and the patronage of the Yacht Club de France. The last edition brought an extended program allowing for a greater capacity of large yachts in the port as well as an extensive agenda from modern boats - Wallys, Maxis and super Maxis in IRCA, to classic boats - large Schooner class and Grand Traditions. The unique gathering of hundreds of yachts of all ages and all eras in the bay of Saint Tropez, is preparing to celebrate its 23rd year in style.

Each year, the BGYB Team participate to this event, with some of our yachts for sale and/or for charter.

[www.bernard-gallay.com](http://www.bernard-gallay.com)



## Rolex Middle Sea Race

Date: 23 - 30 October 2021 - Location: Grand Harbour of Malta

*'The most beautiful race in the world'*

The race is a true challenge to skippers and crews who have to be at their very best to cope with the often changeable and demanding conditions. Starting from Grand Harbour, boats will sail a course leaving to port the Island of Sicily, the Aeolian Islands (including Stromboli), the Egadi Islands (except Marettimo Island), Pantelleria and Lampedusa Islands, through the South Comino Channel, keeping Malta to starboard, to the finish line in Marsamxett Harbour.

[www.bernard-gallay.com](http://www.bernard-gallay.com)



Photo © Tim Wright

## RORC Caribbean 600 Antigua

Date: 21 February 2022 - Location: Antigua Yacht Club

*'One of the most exciting offshore races'*

Organized by the Royal Ocean Racing Club and the Antigua Yacht Club, the Caribbean RORC 600 is one of the most exciting offshore races, sailing in the warm trade winds through the Leeward Islands.

The variety of the fleet and offers to all participants a chance to race competitively through an amazing landscape.

[www.bernard-gallay.com](http://www.bernard-gallay.com)



Photos © Christophe Jouany

## Les Voiles de St-Barth

Date: 17 - 23 April 2022 - Location: Saint Barth

*'One of the most important regattas in the Caribbean'*

Saint Barth's stunning beauty and exceptional sailing conditions provide the perfect backdrop for competitive racing and après sailing fun and relaxation. Les Voiles de St. Barth Richard Mille hosts five days racing on diverse challenging coastal courses, a central Race Village for competitors to gather for morning cafés and evening concerts, plus Les Voiles' signature mid-regatta "Day Off" at the famous Nikki Beach and the beach crew party, all while surrounded by the warm hospitality of Saint Barth's classic French lifestyle. Multiple classes return each year led by the Maxis and Super Maxis, which now race under IRC.

[www.bernard-gallay.com](http://www.bernard-gallay.com)



## Carribean – *British Virgin Islands*

A maze of clear turquoise waters and white sanded beaches, the British Virgin Islands offer over 50 individual islets to explore.



### Caribbean *Cruising*

Propelled by the steady Easterly trade winds, spend your days cruising from secluded anchorages to sheltered bays. The lush green islands fringed by coral reefs are bursting with natural beauty and tranquility.

**When to go :** The best time to go is from *December to April*

[www.bernard-gallay.com](http://www.bernard-gallay.com)

### Suggested *Itinerary*

At BGYB we offer our clients bespoke itineraries for their charter holidays. Please contact us to receive your very own personalised charter itinerary.

#### Day 1 | *Beef Island*

Embark at Beef Island, a stone's throw away from Tortola airport, and the ideal spot to meet your charter yacht at anchor. Set sail for the Virgin Gorda Baths where you can enjoy one of the most beautiful beaches of the Virgin Islands, and explore the underwater surroundings by snorkeling. The bay is calm at night and offers a beautiful sunset to watch whilst enjoying a fantastic dinner prepared by your chef.



#### Day 2 | *Prickly Pear Island*

Sail just north of Virgin Gorda by following the lush coastline up until Bitter End Yacht Club, where you can visit the great bars and restaurants which line the waterfront, and practice kitesurfing at Prickly Pear. You can also catch a glimpse of Sir Richard Branson's famous private Necker Island. The vast, sheltered bay offers a variety of anchorages and areas for water sports for all the family to enjoy in complete security and an idyllic setting.



#### Day 3 | *Jost Van Dijk*

Set course for Jost Van Dijk by sailing through the small islands of the Northern Virgin Islands, from Dog Island to Guana Island via Great Camanoe and Scrub Island: a 20 nautical mile trip carried by the trade winds. Spend the night at anchor in Great Harbour Bay and discover the famous restaurant "Foxy's Beach" and its atmosphere which makes it unique to the West Indies.



#### Day 4 | *Saint James*

Visit the U.S. Virgin Islands and the famous St. James Island via Grand Cruz Bay. Here you can taste locally caught fish and lobsters, prepared by your crew. The USVIs are also made up of a multitude of beaches with sandy banks and lush vegetation that offer an infinite number of route options according to your desires, without ever retracing your steps and instead discovering new horizons at each stage of the trip.



#### Day 5 | *Coral Bay*

Sail to Coral Bay to enjoy breakfast in an ethereal anchorage. For lunch, your crew could organize a BBQ picnic on the beach for you to enjoy. Afterwards, make the most of a long afternoon of lazing around, swimming, snorkeling, and water sports, before returning to your charter yacht for dinner and a custom cocktail made according to your preferences.



#### Day 6 | *Peter Island*

Follow the wind in the calm and protected waters of Tortola and reach Peter Island, one of the most beautiful anchorages of this small archipelago with turquoise waters and pristine beaches. Make the most of your yacht's jet skis and paddle boards before returning on board for lunch. In the afternoon, take the opportunity to explore the beaches of Norman Island a few miles further south.



#### Day 7 | *Salt to Copper to Ginger Island*

Continue your path to Salt Island, Copper Island and Ginger Island; the landscapes of these small islands, which are part of the Rhone National Marine Park, will take your breath away. Afterwards, head further north towards Road Tow, Tortola. Here you will discover authentic local markets alongside a village hidden in the middle of this corner of paradise. Stay at anchorage here for your final night of charter.



#### Day 8 | *Tortola*

Enjoy a final breakfast on board before sailing around Tortola to reach the Beef Island airport for disembarkation. Make the most of your final hours on your charter yacht by taking in the incredible views. Once arrived, say your goodbyes to your crew and do some final souvenir shopping before heading home after an incredible Caribbean adventure.





CHARTER *Destinations*

## Saint Martin &amp; Saint Barts

The perfect adventure to escape from daily life – explore some of the treasures of the French Riviera with a charter filled with natural beauty, secluded coves and charming port villages which will whisk you away from the modern world.

Yacht Charter *in*  
Saint Martin & Saint Barts

Saint Martin and Saint Barts are some of the islands making up the Lesser Antilles in the Caribbean. Their white sand beaches and their turquoise waters are ideal for cruise made up of relaxation and water sports. Charter a yacht in Saint Martin and Saint Barts to discover these islands of paradise.

**When to go :** The best time to go is from *November to April*

[www.bernard-gallay.com](http://www.bernard-gallay.com)

Suggested *Itinerary*

At BGYB we offer our clients bespoke itineraries for their charter holidays. Please contact us to receive your very own personalised charter itinerary.

**Day 1** | Grand-case - Saint Martin

Your charter begins with embarkation at Simpson Bay, on the island of Saint Martin. Embark around midday, greet your crew and enjoy a fantastic first lunch on board as you sail for 2 hours to Grand-case. Spend the afternoon swimming and enjoying water toys on its fine sand beaches, before celebrating your first night of charter at one of the fantastic restaurants nearby, renowned for their French cuisine.

**Day 2** | Anguilla Island

Set off early to sail to Prickly Pear Cays, a pair of small uninhabited islands. Make the most of this famed snorkeling spot, known for its coral reefs and turquoise waters. Enjoy lunch on board as you sail to Anguilla and anchor at Sandy Ground where you will stay for the night. Lounge around on its beautiful beaches, and don't forget to make a stop at the well-known Elvis' Beach Bar for a Pina Colada.

**Day 3** | Gustavia - Saint Barts

Sail north to Saint Barts, enjoying views of the uninhabited Tintamarre Island on the way. Anchor at Gustavia, the capital, and explore its famed port filled with some of the most beautiful yachts in the world. Spend the afternoon wandering around and doing some shopping before going for dinner at one of the many great restaurants near the port. In the evening, go to one of Gustavia's VIP clubs for a night you won't forget.

**Day 4** | Anse de Colombier - Saint Barts

Spend the day relaxing at the Anse de Colombier – this beach is the most protected on the island, and so a haven of natural beauty. Go snorkeling, sunbathe on the beautiful sands, and enjoy the water toys from your yacht, before returning to Gustavia where you will anchor overnight. Return to one of its restaurants, or enjoy a fantastic meal prepared by your chef on board.

**Day 5** | Saba Island

Have a relaxing morning and breakfast as you sail 3 hours downwind to the island of Saba. Untouched by the modern world, this island is a natural paradise, and the perfect escape from daily life. Your crew can organize a guided hike through its tropical rainforests, where you can discover the treasures of this island filled with exotic birds and wild vegetation. After your expedition into nature, return on board to relax with a delicious meal.

**Day 6** | Marigot Bay - Saint Martin

Enjoy another relaxing morning on board as you undergo the 3 hour sail back to St Martin, where you will anchor at Marigot Bay. The largest town in the French part of the island, Marigot is filled with culture, such as the 18th century Fort Louis, and the open air creole market selling a variety of fresh produce and artisanal crafts. Browse the local boutiques, and go to the beach for some great spots for windsurfing and water toys.

**Day 7** | Simpson Bay - Saint Martin

Make the most of your final breakfast on board surrounded by beautiful views as you sail for an hour back to Simpson Bay on St Martin for disembarkation. Say your goodbyes to your crew and do some final shopping for souvenirs to commemorate your Caribbean escape, before setting off to the airport to fly home after a trip you will remember for a long time to come.





## Martinique & Guadeloupe

Visiting the islands of Martinique and Guadeloupe is an exceptional experience. Charter a yacht to discover dreamy beaches, lush vegetation, and picturesque hiking routes.



### Yacht Charter *in* Martinique & Guadeloupe

Martinique and Guadeloupe are part of the French Antilles. These tropical Caribbean islands are renowned for their fine sand beaches and crystal waters. Charter a luxury yacht with skipper and crew for your vacation and discover these islands for an unforgettable boat holiday.

**When to go :** The best time to go is from *December to April*

[www.bernard-gallay.com](http://www.bernard-gallay.com)

### Suggested *Itinerary*

At BGYB we offer our clients bespoke itineraries for their charter holidays. Please contact us to receive your very own personalised charter itinerary.

#### Day 1 | *Pointe à Pitre & Deshaies - Guadeloupe*

Begin your charter by flying to Pointe à Pitre, the capital of Guadeloupe on the island Grande-Terre, and a must-see destination in order to discover the culture and heritage of the country. Meet your yacht in the afternoon and head to Deshaies, where you can swim and sunbathe at its beautiful beaches, appreciate its traditionally creole houses, and explore its magnificent botanical garden, before enjoying your first dinner back on board.



#### Day 2 | *Pigeon Island and Les Saintes - Guadeloupe*

In the morning set off for Pigeon Island, home to the Cousteau nature reserve – a protected, underwater park which is the perfect spot for some incredible scuba diving. Enjoy lunch on board as you sail to the Iles Des Saintes where you will spend the afternoon – these islands will have you spoilt for choice with beautiful beaches, whilst the Fort Napoléon on the main island, Terre-de-Haut, is a key site to visit to explore the islands' history.



#### Day 3 | *Petit Terre - Guadeloupe*

Take your time in heading to the islands of Petite Terre, and make a stop along the way for lunch at Le Mango restaurant at Le Relais du Moulin. Once arrived, anchor at the island of Terre-de-Bas. A protected nature reserve, these islands are filled with exotic fauna and flora, and will transport you to paradise. Learn about their treasures at the museum in the Terre-de-Bas lighthouse, then return to your yacht for a fantastic dinner.



#### Day 4 | *Marie-Galante*

Sail to the island Marie-Galante and learn about its interesting history – discovered by Christopher Columbus, this island remains primarily agricultural and is famous for its powerful rum. After lunch on board, spend the afternoon exploring its coastline to discover countless geological curiosities which are as interesting as their evocative names, such as Devil's Hole Cave. In the evening, ask your chef to prepare dinner with some fresh local fish.



#### Day 5 | *Dominica*

Enjoy breakfast on board during the sail to the island of Dominica, a haven of natural beauty. For the more adventurous, hike the trail to the Middleham Falls, one of the highest waterfalls on the island, and equally one of its most beautiful spots. Enjoy lunch at a local restaurant for some unique Dominican creations, and after visit Batibou Beach – perfect for swimming and scuba diving, and also for a drink or two at the beach bar.



#### Day 6 | *Les Anses d'Arlet - Martinique*

Relax with breakfast on board as you sail to Martinique, where you will anchor at the iconic region of Les Anses d'Arlet. Its charming villages are ideal to wander around and explore, and you can't miss the idyllic church of Saint-Henri. Have lunch on board before spending the afternoon on the golden sands of the beach, and in the evening, enjoy an authentic dinner at one of the fantastic restaurants on shore, such as La Mandoline or Le Zandoli.



#### Day 7 | *Diamond Rock & Saint Anne - Martinique*

Spend the morning at Diamond Rock, the best diving spot in Martinique. This volcanic rock is surrounded by a vast diversity of marine life which will take your breath away. Make the most of this spot with the water toys from your yacht. In the afternoon, sail towards Sainte-Anne, a seaside resort boasting beaches that look like they're straight off of a postcard. Don't miss Les Salines beach with its white sands, palm trees and serene waters.



#### Day 8 | *Fort-de-France - Martinique*

On your final day of charter, make the most of a final breakfast on board before disembarking at Le Marin and saying goodbye to your crew. Head to Fort-de-France, the capital of Martinique, for a final taste of Caribbean culture. Spend a few days here and visit one of its exceptional rum distilleries for a tasting, before heading back home after an unforgettable adventure.





CHARTER *Destinations*

## Seychelles

Charter a luxury yacht in Seychelles to discover this incredible archipelago, made up of 115 islands. Luxurious nature, paradisiac beaches and rare fauna and flora are all waiting to be discovered.

Yacht Charter *in Seychelles*

Located off East Africa in the Indian Ocean, the islands of Seychelles have endless treasures to discover.

Visit some of the most remote islands in the world, home to rich nature reserves, the iconic sea coconut trees, and rare giant tortoises.

**When to go :** The best time to go is from *April to November*

[www.bernard-gallay.com](http://www.bernard-gallay.com)

Suggested *Itinerary*

At BGYB we create bespoke charter itineraries for our clients. Contact us for your very own personalised itinerary.

**Day 1** | Mahé – Victoria

Meet your yacht in the beautiful anchorage at Beau Vallon then go and explore Victoria, the capital of the Seychelles. It may be one of the smallest capitals in the world, but it still has plenty to offer including its central 'bazar' marketplace and its botanical garden.

**Day 2** | Mahé – Morne Seychellois National Park

Spend the morning making the most of your anchorage at Beau Vallon; its turquoise lagoon is perfect for swimming and diving. In the afternoon, pay a visit to the Morne Seychellois National Park, where you have numerous magnificent hiking routes to choose from.

**Day 3** | Praslin – Cousin & Curieuse Island

Sail over to Praslin Island, where you will anchor at Anse Lazio. Visit Cousin Island, only accessible by guided tour and an exemplary model of ecotourism. In the afternoon, visit Curieuse Island, a breeding centre for the rare giant Aldabra tortoises.

**Day 4** | Praslin – Anse Lazio & Vallée de Mai

Enjoy Anse Lazio, one of the most beautiful beaches in the world thanks to its indigo waters and border of coconut and tamanu trees, before exploring the Vallée de Mai in the afternoon. This world heritage site will transport you to the Garden of Eden.

**Day 5** | La Digue – Nid d'Aigle

Move along to La Digue Island, a microcosm of all that Seychelles has to offer with large rocks and coconut trees surrounding its idyllic beaches. Undergo a small hike to the Nid d'Aigle (Eagle's Nest) for a breathtaking, panoramic view over the island.

**Day 6** | La Digue – Coco Island & Grande Sœur

Spend the morning on Coco Island, characterized by its large granite rocks and palm trees, and fine sand and crystal waters. It boasts several small coves perfect for swimming and diving. In the afternoon, head over to Grande Sœur, one of the prettiest islands of the Seychelles.

**Day 7** | La Digue – Grand Anse / Anse Source d'Argent

Spend the morning at Grand Anse beach and marvel at the contrast between the serene beach and the impressive hills and mountains surrounding it. In the afternoon, head to Anse Source d'Argent, perhaps the most photographed beach in the world thanks to its famous rocks.

**Day 8** | Frégate

On the way back to Mahé make a stop at the private resort island Frégate. This resort is the epitome of luxury ecotourism, having been designed to integrate into the natural environment. Spend the day unwinding in this haven of luxury, and pay a visit to its Spa.

**Day 9** | Disembarkation – Mahé

Your final day of charter, return to the island of Mahé for disembarkation. Spend your morning swimming with whale sharks at Beau Vallon, or browsing artisanal boutiques for souvenirs. Have lunch at a local restaurant before heading to the airport and returning home.





**Motor Yacht**

Winter 2021 Charter Rates (MYBA terms)



**CHRISTINA O** Length: 99.13 m  
Guest/Crew: 34/38 Area: West Mediterranean  
Rate: **From EUR 560 000/week**



**CHAKRA** Length: 86.00 m  
Guest/Crew: 24/30 Area: East Mediterranean  
Rate: **From EUR 495 000/week**



**TITANIA** Length: 73.00 m  
Guest/Crew: 12/19 Area: Caribbean  
Rate: **From EUR 550 000/week**



**SERENITY** Length: 72.00 m  
Guest/Crew: 28/30 Area: West Mediterranean  
Rate: **From EUR 550 000/week**



**SHERAKHAN** Length: 69.60 m  
Guest/Crew: 26/19 Area: West Mediterranean  
Rate: **From EUR 425 000/week**



**LIGHT HOLIC** Length: 60.00 m  
Guest/Crew: 12/15 Area: West Mediterranean  
Rate: **From EUR 320 000/week**



**SANSSOUCI STAR** Length: 53.50 m  
Guest/Crew: 12/8 Area: Northern Europe  
Rate: **From EUR 100 000/week**



**HALAS** Length: 52.00 m  
Guest/Crew: 24/16 Area: Turkey  
Rate: **From EUR 140 000/week**



**MOSAIQUE** Length: 49.90 m  
Guest/Crew: 12/12 Area: Caribbean  
Rate: **From EUR 160 000/week**



**THE MERCY BOYS** Length: 48.60 m  
Guest/Crew: 12/11 Area: East/West Mediterranean  
Rate: **From EUR 90 000/week**



**HANSE EXPLORER** Length: 47.76 m  
Guest/Crew: 12/14 Area: Spitzbergen | Bergen, Norway  
Rate: **From EUR 135 000/week**



**AMADEUS** Length: 44.70 m  
Guest/Crew: 10/6 Area: West Mediterranean  
Rate: **From EUR 140 000/week**



**COSTA MAGNA** Length: 44.50 m  
Guest/Crew: 10/8 Area: West Mediterranean  
Rate: **From EUR 90 000/week**



**BINA** Length: 43.25 m  
Guest/Crew: 12/9 Area: West Mediterranean  
Rate: **From EUR 150 000/week**



**DIANE** Length: 43.00 m  
Guest/Crew: 10/8 Area: West Mediterranean  
Rate: **From EUR 135 000/week**



CHARTER *Index*

Winter 2021 Charter Rates (MYBA terms)



**X** Length: 42.19 m  
 Guest/Crew: 12/7 Area: West Mediterranean  
 Rate: **From EUR 195 000/week**



**LIFE SAGA** Length: 42.10 m  
 Guest/Crew: 12/8 Area: Caribbean  
 Rate: **From EUR 110 000/week**



**DE LISLE III** Length: 42.00 m  
 Guest/Crew: 8/5 Area: Australia - New Zealand  
 Rate: **From AUD 165 000/week**



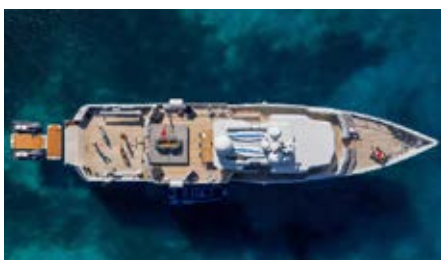
**OCEAN SAPPHIRE** Length: 41.00 m  
 Guest/Crew: 12/7 Area: West Mediterranean  
 Rate: **From EUR 90 000/week**



**SWEET ESCAPE** Length: 39.62 m  
 Guest/Crew: 12/8 Area: Bahamas  
 Rate: **From USD 99 000/week**



**ASCENSION** Length: 37.00 m  
 Guest/Crew: 12/5 Area: West Mediterranean  
 Rate: **From EUR 85 000/week**



**PREFERENCE 19** Length: 36.40 m  
 Guest/Crew: 10/7 Area: West Mediterranean  
 Rate: **From EUR 98 000/week**



**MUSA** Length: 36.25 m  
 Guest/Crew: 9/5 Area: West Mediterranean  
 Rate: **From EUR 75 000/week**



**PARIS A** Length: 35.00 m  
 Guest/Crew: 12/6 Area: Greece  
 Rate: **From EUR 63 000/week**



**IROCK** Length: 34.00 m  
 Guest/Crew: 11/6 Area: West Mediterranean  
 Rate: **From EUR 84 000/week**



**ODYSSEY III** Length: 33.00 m  
 Guest/Crew: 8/6 Area: West Mediterranean  
 Rate: **From EUR 54 000/week**



**MEMORIES TOO** Length: 29.10 m  
 Guest/Crew: 12/6 Area: Greece, Turkey  
 Rate: **From EUR 92 000/week**



**MAKANI** Length: 23.60 m  
 Guest/Crew: 9/4 Area: Greece  
 Rate: **From EUR 36 000/week**



**GENIUS** Length: 21.70 m  
 Guest/Crew: 7/2 Area: West Mediterranean  
 Rate: **From EUR 21 000/week**



**MAYBE 5** Length: 17.00 m  
 Guest/Crew: 6/2 Area: Balearic Islands  
 Rate: **From EUR 16 500/week**



**Sailing Yacht**

Winter 2021 Charter Rates (MYBA terms)



**DRUMBEAT** Length: 53.00 m  
Guest/Crew: 11/10 Area: Caribbean  
Rate: **From EUR 175 000/week**



**TRINAKRIA** Length: 49.06 m  
Guest/Crew: 10/8 Area: West Mediterranean  
Rate: **From EUR 65 000/week**



**DWINGER** Length: 48.50 m  
Guest/Crew: 11/7 Area: Northern Europe  
Rate: **From EUR 70 000/week**



**HYPERION** Length: 47.42 m  
Guest/Crew: 6/8 Area: Northern Europe  
Rate: **From EUR 91 000/week**



**DOUCE FRANCE** Length: 42.20 m  
Guest/Crew: 12/7 Area: Pacific Ocean  
Rate: **From EUR 95 000/week**



**ZANZIBA** Length: 40.00 m  
Guest/Crew: 10/7 Area: Turkey  
Rate: **From EUR 69 300/week**



**VAIMITI** Length: 39.20 m  
Guest/Crew: 10/5 Area: West Mediterranean  
Rate: **From EUR 41 140/week**



**TWILIGHT** Length: 38.10 m  
Guest/Crew: 8/6 Area: East Mediterranean  
Rate: **From EUR 88 000/week**



**THANDEKA** Length: 37.00 m  
Guest/Crew: 8/6 Area: Caribbean  
Rate: **From EUR 85 000/week**



**BLISS** Length: 36.70 m  
Guest/Crew: 10/5 Area: West Mediterranean  
Rate: **T.B.C.**



**SHAMANNA** Length: 35.20 m  
Guest/Crew: 8/6 Area: West Mediterranean  
Rate: **From EUR 90 000/week**



**CHE** Length: 34.70 m  
Guest/Crew: 8/6 Area: West Mediterranean  
Rate: **From EUR 75 000/week**



**THALIMA** Length: 33.70 m  
Guest/Crew: 8/5 Area: West Mediterranean  
Rate: **From EUR 58 000/week**



**AMADEUS** Length: 33.50 m  
Guest/Crew: 12/6 Area: Greece  
Rate: **From EUR 35 000/week**



**FARFALLA** Length: 31.78 m  
Guest/Crew: 8/5 Area: Bergen, Norway  
Rate: **From EUR 65 000/week**



CHARTER *Index*

Winter 2021 Charter Rates (MYBA terms)



**LEOPARD 3** Length: 30.50 m  
 Guest/Crew: 8/6 Area: West Mediterranean  
 Rate: From EUR 49 500/week



**NOMAD IV** Length: 30.48 m  
 Guest/Crew: 12/4 Area: Pacific Ocean  
 Rate: From EUR 56 000/week



**DARK SHADOW** Length: 30.45 m  
 Guest/Crew: 6/4 Area: West Mediterranean  
 Rate: From EUR 40 000/week



**FARANDWIDE** Length: 30.20 m  
 Guest/Crew: 8/4 Area: East/West Mediterranean  
 Rate: From EUR 46 000/week



**FREEBIRD** Length: 30.20 m  
 Guest/Crew: 8/4 Area: Caribbean  
 Rate: From EUR 48 000/week



**AIZU** Length: 30.00 m  
 Guest/Crew: 8/3 Area: West Mediterranean  
 Rate: From EUR 31 000/week



**GRAND BLEU VINTAGE** Length: 29.00 m  
 Guest/Crew: 8/4 Area: West Mediterranean  
 Rate: From EUR 39 000/week



**ARAGON** Length: 28.64 m  
 Guest/Crew: 8/4 Area: West Mediterranean  
 Rate: From EUR 40 000/week



**FANI** Length: 26.33 m  
 Guest/Crew: 12/2 Area: Caribbean  
 Rate: From EUR 22 000/week



**IKIGAI** Length: 25.13 m  
 Guest/Crew: 8/2 Area: Caribbean  
 Rate: From EUR 28 000/week



**AEGIR** Length: 25.10 m  
 Guest/Crew: 6/3 Area: West Mediterranean  
 Rate: From EUR 28 000/week



**MAGIC CAT** Length: 25.00 m  
 Guest/Crew: 8/4 Area: West Mediterranean  
 Rate: From EUR 35 000/week



**KALLIMA** Length: 24.89 m  
 Guest/Crew: 8/3 Area: West Mediterranean  
 Rate: From EUR 28 000/week



**TIGA BELAS** Length: 24.59 m  
 Guest/Crew: 8/2 Area: West Mediterranean  
 Rate: From EUR 22 000/week



**ULTIM EMOTION 2** Length: 24.38 m  
 Guest/Crew: 8/3 Area: West Mediterranean  
 Rate: From EUR 35 000/week





**NAKUPENDA** Length: 24.00 m  
Guest/Crew: 8/3 Area: West Mediterranean  
Rate: **From EUR 28 000/week**



**TAJ** Length: 24.00 m  
Guest/Crew: 6/3 Area: Caribbean  
Rate: **From EUR 27 000/week**



**AESOP** Length: 23.99 m  
Guest/Crew: 4/2 Area: West Mediterranean  
Rate: **From EUR 30 000/week**



**ELISE WHISPER** Length: 23.99 m  
Guest/Crew: 8/3 Area: West Mediterranean  
Rate: **From EUR 25 000/week**



**SWALLOWS AND AMAZONS** Length: 23.70 m  
Guest/Crew: 8/3 Area: Caribbean  
Rate: **From EUR 20 000/week**



**LUCE GUIDA** Length: 23.60 m  
Guest/Crew: 8/2 Area: Caribbean  
Rate: **From EUR 25 000/week**



**LAYSAN** Length: 21.95 m  
Guest/Crew: 8/3 Area: Caribbean  
Rate: **From EUR 35 000/week**



**ICHTUS** Length: 21.75 m  
Guest/Crew: 6/2 Area: West Mediterranean  
Rate: **From EUR 14 000/week**



**SHAMLOL** Length: 20.42 m  
Guest/Crew: 6/2 Area: West Mediterranean  
Rate: **From EUR 15 000/week**



**OCEAN VIEW** Length: 18.90 m  
Guest/Crew: 6/2 Area: West Mediterranean  
Rate: **From EUR 20 000/week**



**CALMA** Length: 18.40 m  
Guest/Crew: 10/3 Area: Caribbean  
Rate: **From USD 40 000/week**



**ARAOK** Length: 17.80 m  
Guest/Crew: 6/2 Area: West Mediterranean  
Rate: **From EUR 24 000/week**



**MELITI** Length: 17.07 m  
Guest/Crew: 10/3 Area: Greece  
Rate: **From EUR 15 000/week**



**LICENSE TO CHILL** Length: 16.80 m  
Guest/Crew: 10/2 Area: Greece  
Rate: **From EUR 14 100/week**



**CURANTA CRIDHE** Length: 15.35 m  
Guest/Crew: 6/2 Area: West Mediterranean  
Rate: **From EUR 17 000/week**



## Upcoming *Events*

The Boat Show calendar is filled with ample opportunity for potential buyers to discover new innovations and arrivals on the yachting scene. Presenting your yacht at one of these events attracts attention and assures that she is visible on the market.

### Cannes *Yachting Festival*

Date: 07 - 12 September 2021 - Location: Cannes, France

#### Are you passionate about yachts offering comfort, luxury and performance ?

Meet us at Cannes Yachting Festival where the most beautiful motor and sailing yachts are exhibited.

Since 1977, the Cannes Yachting Festival has taken place in the city of Cannes situated in the French Riviera. The industry's finest sailing and motor yachts attend this event with more than 600 exhibitors present at the 2019 edition. The Cannes Yachting Festival is a major event on the yachting calendar with continuous year on year growth in size and popularity. BGYB has participated in this yachting show for almost 15 years, regularly exhibiting our Central Agency's luxury yachts for sale.

[www.bernard-gallay.com](http://www.bernard-gallay.com)



### Monaco *Yacht Show*

Date: 22 - 25 September 2021 - Location: Monaco Port, Monaco



Founded in 1991, the Monaco Yacht Show takes place every year in Monaco's Hercule Port.

Today, the event is an unmissable meeting for the professionals of the superyacht industry.

The 2019 edition saw 600 exhibitors from all of the globe grace Monaco's ports. The success of the 2019 Monaco Yacht Show more than confirmed the event's prestige and the figures speak for themselves. Imagine an exhibition space of 42km<sup>2</sup> with 120 exceptional yachts made by the world's most renowned shipyards. With a rather selective entry requirements (250 euros per person) the trade fair still managed to welcome 30 000 visitors, 87% of which, coming from abroad.

[www.bernard-gallay.com](http://www.bernard-gallay.com)

### Les Voiles de *Saint-Tropez*

Date: 25 September - 9 October 2021 - Location: Saint-Tropez, France

After the success of the 2020 edition, the Société Nautique de Saint-Tropez lifts the veil on the format for the mythical get-together of the most beautiful boats in the world that will take place over two weeks - from Saturday, September 25 to Saturday, October 9 - with a revamped format. All classic boats will race the first week from September 25, at the same time as the modern boats measuring up to and around 20 meters. The second week, from Sunday, October 3, being exclusively devoted to the larger modern boats, which will also have the benefit of an additional day of racing.

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### Antigua *Yacht Show*

Date: 04 - 09 December 2021 - Location: Antigua, Caribbean



Reserved for brokers, the Antigua Charter Show is the unmissable Caribbean event to find out about the yachts available on the charter market and takes place annually on the beautiful coast of Antigua and Barbuda which lies in the middle of the Leeward Islands. The 2021 edition will be celebrating the Diamond Anniversary of the event, that is, 60 years since the first edition. BGYB participates in the event year after year. We exhibited the powerful sailing catamaran, TAJ during the 2019 edition. This yacht recently entered the charter market, so Antigua yacht show was the perfect way to introduce the catamaran to the large network of charter brokers that attend the show.

[www.bernard-gallay.com](http://www.bernard-gallay.com)



## BGYB's team

### France

#### Montpellier, Head Office



**Bernard GALLAY** - CEO

**+33 (0)6 86 67 80 24** - [bernard.gallay@bernard-gallay.com](mailto:bernard.gallay@bernard-gallay.com)

- Founded the company in 1994, MYBA Member since 1996
- Experienced skipper: 2 Vendée Globe in 1992 & 2000
- America's Cup in 1986/1987



**Bruno GALLIEN** - Sales Broker

**+33 (0)6 82 11 96 00** - [bruno.gallien@bernard-gallay.com](mailto:bruno.gallien@bernard-gallay.com)

- With BGYB since 1999



**Lisa SPILLER** - Charter Manager

**+33 (0)6 33 42 45 09** - [lisa.spiller@bernard-gallay.com](mailto:lisa.spiller@bernard-gallay.com)

- With BGYB since 2007
- MYBA Individual member since 2011



**Nicolas MARCHAND** - Sales Manager & Charter Broker

**+33 (0)6 83 47 01 96** - [nicolas.marchand@bernard-gallay.com](mailto:nicolas.marchand@bernard-gallay.com)

- With BGYB since 2006
- Yacht Manager & Cannes University Lecturer (Yachting)
- Ocean Racer: Mini Transat 2005, Jacques Vabre 2007, etc.



**Audrey LUCAS** - Brokerage Coordinator

**+33 (0)4 67 66 39 93** - [audrey.lucas@bernard-gallay.com](mailto:audrey.lucas@bernard-gallay.com)

- With BGYB since 2018
- Listings & Web manager



**Anissa GARNI** - Sales & Marketing Assistant

**+33 (0)4 67 66 39 93** - [anissa.garni@bernard-gallay.com](mailto:anissa.garni@bernard-gallay.com)

- With BGYB since September 2021



**Natalia STANATCHKOV** - Sales Assistant

**+33 (0)4 67 66 39 93** - [assistant@bernard-gallay.com](mailto:assistant@bernard-gallay.com)

- With BGYB since September 2021



**Nadia HASSAN** - Charter Assistant

**+33 (0)4 67 66 39 93** - [charter@bernard-gallay.com](mailto:charter@bernard-gallay.com)

- With BGYB since June 2021

### La Ciotat



**Stéphane DELLA** - Sales Broker & Project Manager

**+33 (0)6 82 79 08 61** - [la.ciotat@bernard-gallay.com](mailto:la.ciotat@bernard-gallay.com)

- With BGYB since 2013
- Extensive experience in new construction

### Antibes



**Youri LOOF** - Sales & Charter Broker

**+33 (0)6 88 96 11 50** - [youri.loof@bernard-gallay.com](mailto:youri.loof@bernard-gallay.com)

- Antibes/Palma
- With BGYB since 2014
- Previously Yacht captain for 10 years on Swan, Royal Huismand & Alloy yachts

### Paris



**François BOUCHER** - Sales Broker & Project Manager

**+33 (0)6 82 83 19 21** - [paris@bernard-gallay.com](mailto:paris@bernard-gallay.com)

- With BGYB since 2008
- Extensive experience in new construction
- Previously ocean racer & yacht captain for many years

### Monaco



**Philippe MONNET** - BGYB Representative

**+33 609 01 97 84** - [monaco@bernard-gallay.com](mailto:monaco@bernard-gallay.com)

- With BGYB since 2008
- Previously ocean racer for many years
- Extremely wide range of experience

### Palma de Mallorca



**Romain MOUCHEL** - Sales Broker

**+34 657 073 399** - **+33 (0)6 67 78 26 38**

[romain.mouchel@bernard-gallay.com](mailto:romain.mouchel@bernard-gallay.com)

- With BGYB since 2020
- Large experience as yacht captain & Race crew

### Moscow



**Oscar KONYUKHOV** - BGYB Representative

**+7 910 477 09 70** - [russia@bernard-gallay.com](mailto:russia@bernard-gallay.com)

- With BGYB since 2007
- Previously Executive Director at the Russian Sailing Federation
- Extensive experience as Venture & Race Manager

### Hong-Kong



**Thierry BAROT** - BGYB Representative

**+852 9549 5135** - [asia@bernard-gallay.com](mailto:asia@bernard-gallay.com)

- With BGYB since 2008
- Previously Ocean Racer & Race Manager in the America's Cup

### USA - California



**Sylvain BARRIERE** - BGYB Representative

**+1 510 872 6894** - [california@bernard-gallay.com](mailto:california@bernard-gallay.com)

- With BGYB since 2014
- Sails marker in San Francisco
- Previously Ocean Racer in the America's Cup

### Italy



**Andrea CARACCI** - BGYB Representative

**+39 335 763 90 77** - [andrea.caracci@bernard-gallay.com](mailto:andrea.caracci@bernard-gallay.com)

- With BGYB since 2015
- Ocean Racer
- Composite Specialist

### Switzerland



**Patricia JACQUOD** (Schmidt Yachting) - BGYB Representative

**+41 76 340 37 57** - [switzerland@bernard-gallay.com](mailto:switzerland@bernard-gallay.com)

- With BGYB since 2017
- Sales & Broker Assistant

### Auckland



**Guillaume GOSSE** - BGYB Representative

**+64 221 83 46 90** - [auckland@bernard-gallay.com](mailto:auckland@bernard-gallay.com)

- With BGYB since 2010
- Shipyard Manager
- Previously Ship Captain & Large Yacht Surveyor

### Nouméa



**Laurent PAGES** - Sales Broker & Project Manager

**+33 (0)6 08 04 00 28** - [laurent.pages@bernard-gallay.com](mailto:laurent.pages@bernard-gallay.com)

- With BGYB since 2020
- Professional Sailor for 25 years
- Extensive experience in new construction (Racing)